

Beginning January 1, 2023 CARB requires a pre-sale customer disclosure for Zero Emissions Vehicles (ZEV). In order to have the least impact on the sales process with this new CARB disclosure requirement **we have updated our CUSTOMER PROPOSAL application found on the TBB Dealer Portal** to deliver the required information. Only United States domiciled ZEV quotes are impacted.

A ZEV quote will have a CARB statement “pop-up” at the beginning of quote generation (Image A). Acknowledge the message by selecting “OK” at the bottom right of the window (circled in image A below). The final quote generated in MS Word will have the required CARB statement added below the signature line (Image B). The new ZEV quote can be presented to customers with the CARB disclosure.

Electrification of the school bus market is changing our products as well as our processes. We appreciate your continued adaptability to this new requirement for ZEV quotes. If you have further questions, do not hesitate to contact our team.

Image A

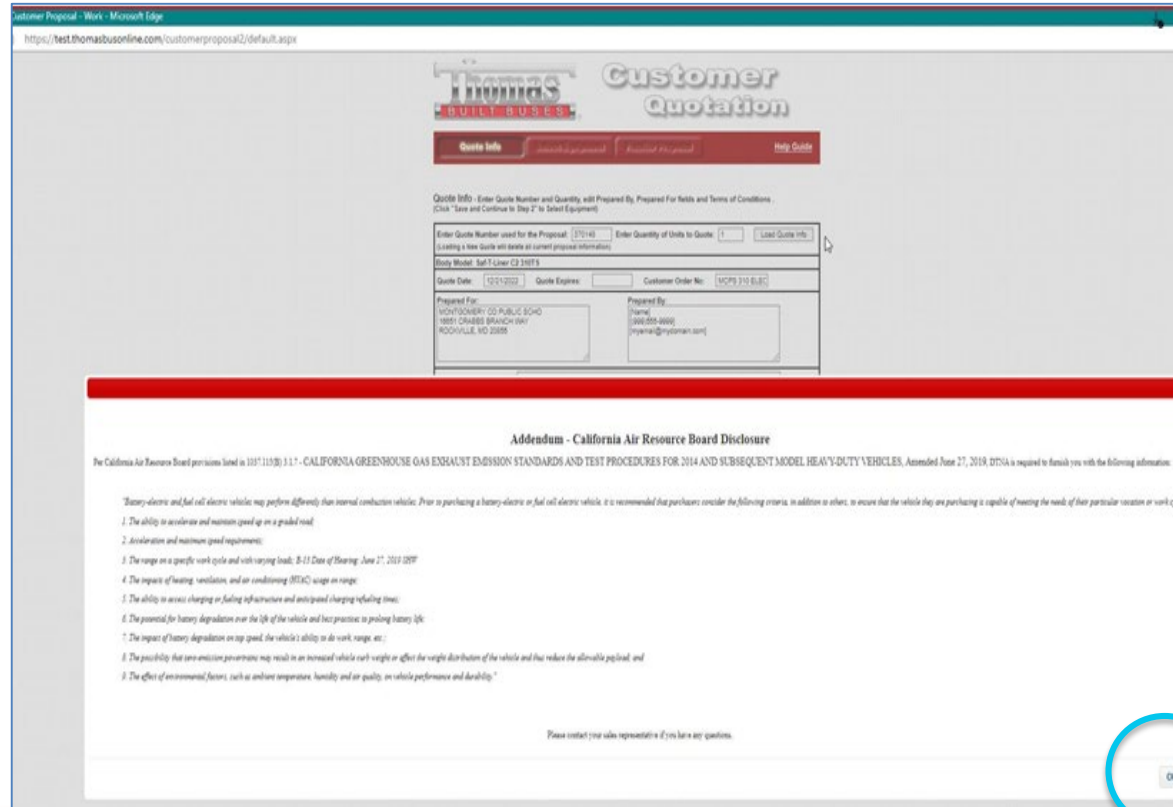


Image B

Customer Signature: _____ Date: _____

Dealer Signature: _____ Date: _____

AttachedDetail

Addendum - California Air Resource Board Disclosure

Per California Air Resource Board provisions listed in 1037.115(B) 3.1.7 - CALIFORNIA GREENHOUSE GAS EXHAUST EMISSION STANDARDS AND TEST PROCEDURES FOR 2014 AND SUBSEQUENT MODEL HEAVY-DUTY VEHICLES, Amended June 27, 2019, DTNA is required to furnish you with the following information:

“Battery-electric and fuel cell electric vehicles may perform differently than internal combustion vehicles. Prior to purchasing a battery-electric or fuel cell electric vehicle, it is recommended that purchasers consider the following criteria, in addition to others, to ensure that the vehicle they are purchasing is capable of meeting the needs of their particular vocation or work cycle:

1. The ability to accelerate and maintain speed up on a graded road;
2. Acceleration and maximum speed requirements;
3. The range on a specific work cycle and with varying loads; B-13 Date of Hearing: June 27, 2019 SHW
4. The impacts of heating, ventilation, and air conditioning (HVAC) usage on range;
5. The ability to access charging or fueling infrastructure and anticipated charging/refueling times;
6. The potential for battery degradation over the life of the vehicle and best practices to prolong battery life;
7. The impact of battery degradation on top speed, the vehicle’s ability to do work, range, etc.;
8. The possibility that zero-emission powertrains may result in an increased vehicle curb weight or affect the weight distribution of the vehicle and thus reduce the allowable payload; and
9. The effect of environmental factors, such as ambient temperature, humidity and air quality, on vehicle performance and durability.”

Please contact your sales representative if you have any questions.