



# UPDATE PRIOR TO SALE NOTICE

Global Service Action  
Number: N691 UPS2622-2B

Changes are highlighted in blue

|   |                                  |
|---|----------------------------------|
| <b>Subject:</b><br><br><b>Car Configuration File (CCF) Update</b> | Publication No.: N691 UPS2622-2B |
|   | Model: Discovery (LR)            |
|   | Model Year: 2023                 |
|   | Model: Defender (LE)             |
|   | Model Year: 2023                 |
|   | Date of Issue: 09 December 2022  |
|   | Expiry Date: 09 December 2022    |

|                              |  |
|------------------------------|--|
| <b>To:</b>                   | Jaguar Land Rover (JLR) North America, LLC - USA and Canada  |
| <b>For the Attention of:</b> | The approved JLR retailer/authorized repairer  |
| <b>Related Information:</b>  | <p>North America: Quarantine in retailer/authorized repairer or applicable NSC location</p> <p>NOTE: The information in this campaign is intended for use by trained, professional technicians with the knowledge, tools, and equipment required to do the job properly and safely. It informs these technicians of conditions that may occur on some vehicles or provides information that could assist in proper vehicle service. The procedures should not be performed by 'do-it-yourselfers'. If you are not a JLR retailer/authorized repairer, do not assume that a condition described affects your vehicle. Contact an authorized JLR retailer/authorized repairer to determine if this campaign applies to a specific vehicle</p> <p>This campaign has been issued to provide the relevant repair instructions, parts and warranty information. This campaign is valid for one year only. Repairs must be completed prior to the expiry date at the top of this campaign</p> <p>This campaign does not apply to any vehicles already registered and in use, either with the retailer/authorized repairer, or customer. Any vehicle already in use may continue to be driven and any repair instructions will be communicated through a separate campaign</p> |

**This campaign is now rescinded with immediate effect.**

**DESCRIPTION OF ISSUE**

A potential concern has been identified on specific vehicles within the above vehicle range.

Certain 2023 model year Land Rover Discovery and Defender vehicles have been manufactured with an incorrect specification Car Configuration File (CCF).

**ACTION TO BE TAKEN**

Visit the British Brands Sales Suite (BBSS) website for a list of affected vehicles at your retailer/authorized repairer.

This campaign directs retailers/authorized repairers to quarantine any unsold and affected vehicles within the above vehicle range.

Retailers/authorized repairers are reminded that they must not sell vehicles identified as affected by this campaign until such time as the repair has been successfully completed.

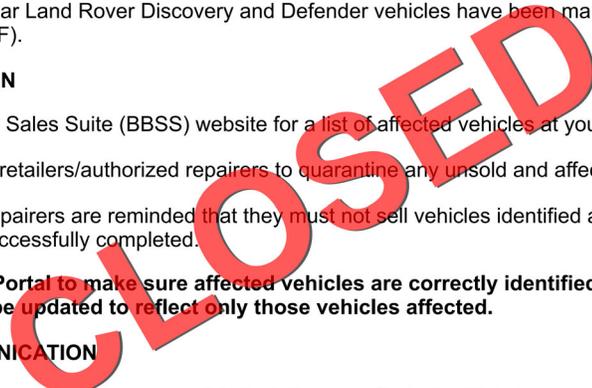
**Check the Warranty Portal to make sure affected vehicles are correctly identified prior to starting this campaign. The Warranty Portal will be updated to reflect only those vehicles affected.**

**CUSTOMER COMMUNICATION**

Should this campaign mean that you are unable to deliver an affected vehicle to a customer at an agreed handover date, advise the customer of the following:

"JLR are committed to delivering vehicles to our customers of the highest quality, complete with the very latest hardware and software. Our vehicles are continually evolving with our Engineering and Design teams constantly looking for new and innovative ways to further enhance and develop our vehicles.

JLR have advised us that there is an upgrade to be completed on your vehicle and have instructed us to complete this action prior to handing the vehicle over to you. JLR apologize that this upgrade may delay the delivery of your new vehicle but are committed to



make sure customers benefit from the very latest technology to make sure your ownership experience is the best possible."

If necessary, you may communicate technical details of the repair or upgrade that is required on the vehicle, this is at your discretion.

**RETAILER EMPOWERMENT**

We appreciate the frustration experienced by both our customers and retailers with regards to the launch of any Update Prior to Sale (UPS) notice.

Following the launch of Retailer Empowerment (and where you feel it appropriate), you now have the ability to offer goodwill to customers who have suffered delays in the delivery of their vehicle. Any goodwill offer should be specifically for a customer whose vehicle delivery has been delayed due to UPS activity to acknowledge the poor experience.

Should you have any questions, please contact the Customer Experience Center (CEC) in the first instance for help and support.

Yours faithfully

Stephen Oldham

Customer Service Quality - Senior Manager