

New Release

Canadian dealers will now have the ability to select an exchange rate scenario, via sales code, at the time of quote validation. A choice of **A000000183** RATE-CONVERSION CANADIAN FIXED or **A000000184** RATE-CONVERSION CANADIAN FLEX will be required now for all Canadian quotations. Selecting the fixed rate of conversion will require code **A000000185** DATE-CONVERSION RATE FIXED and it will display the date the rate for your committed quote has been locked. A reversal of fixed to flexible rate of exchange will not be allowed.

If a flexible rate of conversion is selected (**A000000184**) and seen at time of commit to order a change order will be required later to lock in a rate for invoicing for your committed order(s). An e-mail will be sent to the initiator of the committed quote to announce that the rate of exchange is not locked at 30 days prior to 1st order start. At the 10th day prior to 1st order start the rate will be locked by our system for invoicing.

If a committed quote is split, the secondary quote or quotes will receive the same rate status that the original quote displays for our system. And the process for a flexible rate selection operates as described above.

Features and Benefits

- Allows scrutiny of current rate trends
- Flexibility for each dealership

Ordering

| Title | Description | Function |
|------------|--------------------------------|---|
| A000000183 | RATE-CONVERSION CANADIAN FIXED | Immediate invoicing rate Lock-In |
| A000000184 | RATE-CONVERSION CANADIAN FLEX | Allows market analysis up to 10 days within start date (then fixed) |
| A000000185 | DATE-CONVERSION RATE FIXED | Date of fixed rate is displayed |

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|--|---|---|
| <input checked="" type="checkbox"/> Saf-T-Liner C2 | <input checked="" type="checkbox"/> Saf-T-Liner HDX | <input checked="" type="checkbox"/> Saf-T-Liner EFX |
| <input checked="" type="checkbox"/> Minotour DRW | <input checked="" type="checkbox"/> Minotour SRW | <input type="checkbox"/> Minotrek |

