



To: All Dealers
From: Danny Coon (Marketing)
Date: October 8, 2019
RE: XLTV Upgrades

Well.....we did it. After countless hours of deliberation (to put it mildly), we have all agreed on some pretty nice upgrades to our XLTV model.

First and foremost, both the "Standard Nose" **and** "Slant Nose" XLTV's will feature a **36" V-Nose**. If you recall, the 36" V-Nose used to only be available on the Slant Nose version of this model. ***But this is no longer the case!*** Now, any way you slice it, all XLTV's will showcase a 36" V-Front. **SWEET!**

Also, for the **Standard Nose XLTV**, this trailer will now come standard with *ATP Front Corners* (vs. bright aluminum) **and** the *Colored Matched Front Nose*. We feel that putting the thicker ATP on the corners provides better protection from road debris than what was provided by the thinner bright aluminum.

In addition, now if you order a **Slant Nose XLTV**, this trailer will still come standard with the same *ATP Front Corners*, **but** instead of the color matched nose, the Slant Nose will feature an *ATP Front Nose* **and** *Angled ATP Stone Guard*. **REAL SWEET!!**

All these updates are effective immediately on all new orders and, the Sales Rep's have gone through all the XLTV orders currently in the system that were outside of a 2-week weld date and have added these features to those trailers also. So, if you currently have an XLTV on order with us and you want to check to see if these items have been added, please call your Sales Rep and they will be glad to check on it for you.

Thank You!

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