



To: All United Trailers Dealers

From: Danny Coon (Marketing)

Date: October 29, 2018

RE: Extra Height for XC Models

We discovered an error in our formula for calculating the Extra Height for the XC models.

The price sheets have been corrected and are attached to this email.

Please take the time to print out these updated price sheets and insert them into your Dealer Data Book to keep it current.

Thank You!

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Built for the Long Haul
www.united-trailers.com



Built For the Long Haul

2019 CONFIDENTIAL DEALER PRICING

XC Combo Tag Units



Spring & Torsion Axle Models

DEXTER

Model	Dealer Price*		1"- 12" Extra Height
7' Wide Models (72" Wedge Nose)			
Tandem 3,500 lb. Axles --- 7,000 lbs. GVWR	Spring	Torsion	
XC-720TA35-8.5	\$ 5,507.00	\$ 5,609.00	\$ 350.00
XC-722TA35-8.5	\$ 5,734.00	\$ 5,837.00	\$ 370.00
XC-724TA35-8.5	\$ 5,962.00	\$ 6,064.00	\$ 390.00
XC-726TA35-8.5	\$ 6,190.00	\$ 6,292.00	\$ 410.00
Tandem 5,000 lb. Axles --- 9,800 lbs. GVWR	Spring	Torsion	
XC-720TA50-8.5	\$ 5,836.00	N/A	\$ 350.00
XC-722TA50-8.5	\$ 6,063.00	N/A	\$ 370.00
XC-724TA50-8.5	\$ 6,291.00	N/A	\$ 390.00
XC-726TA50-8.5	\$ 6,519.00	N/A	\$ 410.00
XC-728TA50-8.5	\$ 6,747.00	N/A	\$ 430.00
Tandem 5,200 lb. Axles --- 9,990 lbs. GVWR	Spring	Torsion	
XC-720TA52-8.5	N/A	\$ 6,177.00	\$ 350.00
XC-722TA52-8.5	N/A	\$ 6,404.00	\$ 370.00
XC-724TA52-8.5	N/A	\$ 6,632.00	\$ 390.00
XC-726TA52-8.5	N/A	\$ 6,860.00	\$ 410.00
XC-728TA52-8.5	N/A	\$ 7,088.00	\$ 430.00

Prices and Specifications Subject to Change without Notice

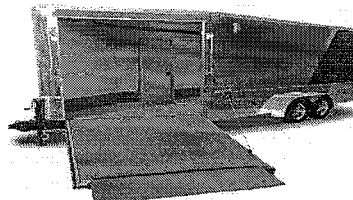
* All Prices Shown in US Dollar



Built For the Long Haul

2019 CONFIDENTIAL DEALER PRICING

XC Combo Tag Units



Spring & Torsion Axle Models

Model	Dealer Price*		1"- 12" Extra Height
8.5' Wide Models (72" Wedge Nose)			
Tandem 5,000 lb. Axles --- 9,800 lbs. GVWR	Spring	Torsion	
XC-8.522TA50	\$ 6,291.00	N/A	\$ 370.00
XC-8.524TA50	\$ 6,518.00	N/A	\$ 390.00
XC-8.526TA50	\$ 6,745.00	N/A	\$ 410.00
XC-8.528TA50	\$ 6,973.00	N/A	\$ 430.00
XC-8.530TA50	\$ 7,201.00	N/A	\$ 450.00
Tandem 5,200 lb. Axles --- 9,990 lbs. GVWR	Spring	Torsion	
XC-8.522TA52	N/A	\$ 6,632.00	\$ 370.00
XC-8.524TA52	N/A	\$ 6,859.00	\$ 390.00
XC-8.526TA52	N/A	\$ 7,087.00	\$ 410.00
XC-8.528TA52	N/A	\$ 7,314.00	\$ 430.00
XC-8.530TA52	N/A	\$ 7,542.00	\$ 450.00
Tandem 6,000 lb. Axles --- 12,000 lbs. GVWR	Spring	Torsion	
XC-8.526TA60	Quote Only	\$ 8,109.00	\$ 410.00
XC-8.528TA60	Quote Only	\$ 8,336.00	\$ 430.00
XC-8.530TA60	Quote Only	\$ 8,563.00	\$ 450.00
XC-8.532TA60	Quote Only	\$ 8,790.00	\$ 470.00
Tandem 7,000 lb. Axles --- 14,000 lbs. GVWR	Spring	Torsion	
XC-8.526TA70	Quote Only	\$ 8,534.00	\$ 410.00
XC-8.528TA70	Quote Only	\$ 8,761.00	\$ 430.00
XC-8.530TA70	Quote Only	\$ 8,988.00	\$ 450.00
XC-8.532TA70	Quote Only	\$ 9,215.00	\$ 470.00

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**** All Prices Shown in US Dollar***