



November 1, 2018

Product Improvement Notice - Launch of Gen II hydraulic leveling jacks

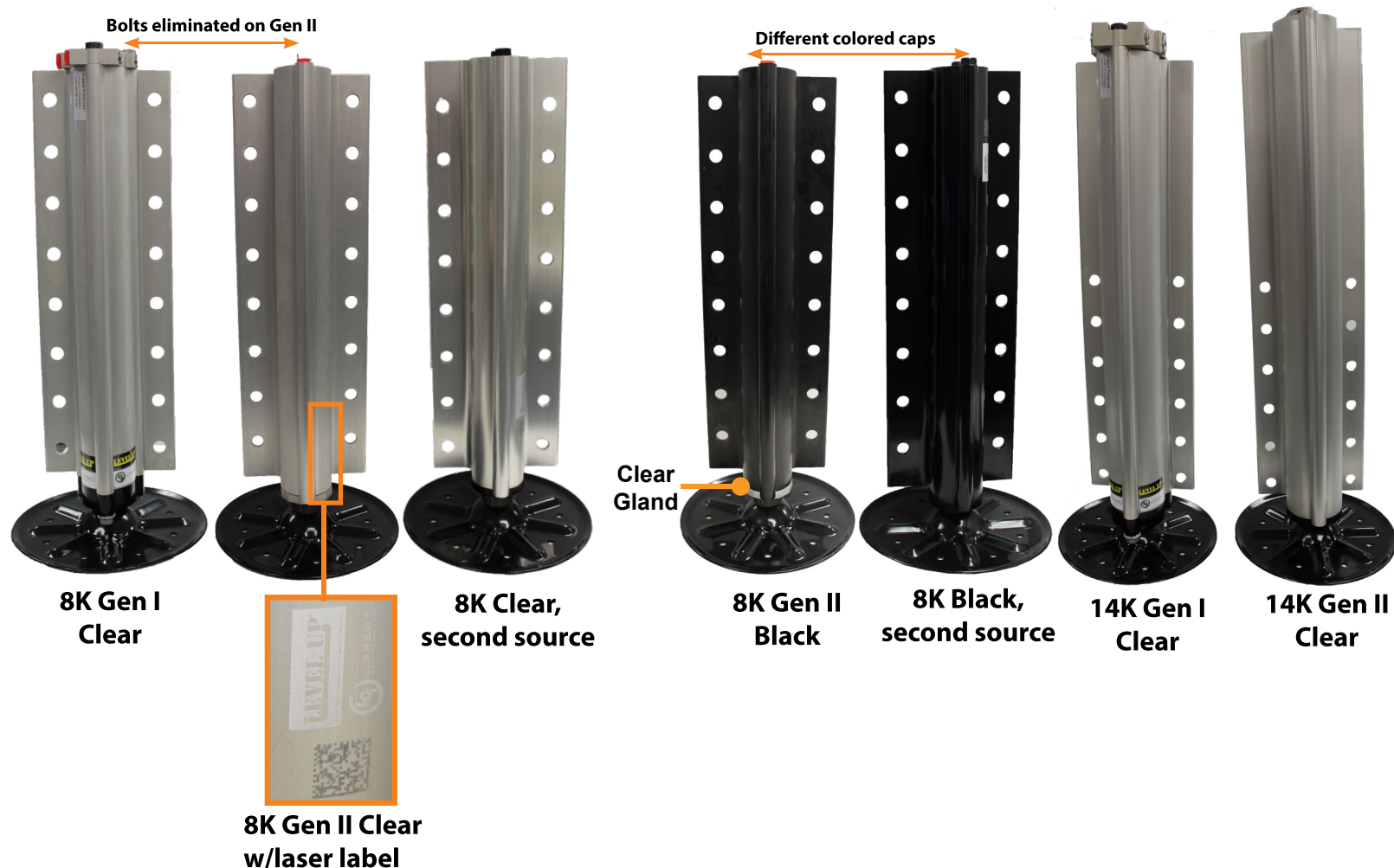
Please be advised, this letter is being re-distributed for your records due to an incorrect part number for the Standard 8k jack on the table on Page 2. The correct PN is 372892.

LCI is pleased to announce the launch of the second generation of hydraulic leveling jacks with several improvements in product quality.

The LCI Gen II jacks are assembled with precision automation, which increases both the quality and consistency of the product. The new jack design eliminates all assembly bolts, which in turn, cuts the number of external seal points in half. Reducing the number of external seal points drastically reduces the number of potential leak points.

Our new process also eliminates the need for labels and stickers, which can fade and peel in the sun. The new jack labels are laser etched into the jack and will include product information that can be scanned into a smart phone or other mobile device.

The rod for the levelers will remain the same size as Gen I, but the overall jack length on Gen II is .25" shorter than Gen I. The mounting hole pattern is flipped from Gen I to Gen II, which moves the Gen II jack lower to the ground by .375", creating .375" less ground clearance. There is no change in installation of the Gen II jacks. The jacks are interchangeable, but Gen I will only be offered for warranty replacement.



Clear Glands

The Gen II jacks will also have a clear gland as opposed to a black gland on Gen I. The change to the clear gland will be made on a running basis as inventory dictates.

Second Source

At the same time the Gen II jack design was being finalized, we were also identifying and testing a second source to ensure our customers an adequate supply of product. The only visible difference between the in-house Gen II jacks and the second source is the finish on the jacks, which is slightly more glossy on the second source version (see photos on previous page). Gen II and the second source also have different colored caps on the jack top. The second source will also be laser etched with a bar code and Lippert logo.

Part Numbers

The top level kit part numbers will remain the same, however new kit numbers are available upon customer request. The individual jack part numbers will change from Gen I to Gen II (see chart below). The second source Gen II jacks will have the same part number as internal Gen II jacks.

Jack Style	Gen I PN	Gen II Replacement
Standard 8k leg	195860	372892
Standard 8k leg CLR	1958604	3728923
Mini 8k leg	336066	708459
14k LG Right Hand	2571254	351924
14k LG Left Hand	2571264	731041
14k Leveler	236560	333866
20k	258550	339638

LANDING GEAR NOTE: Gen II six point leveling kits will be set up with two different style end caps on the landing gear. PN 351924 (right-hand landing gear) has a dome cap with a special-sized port for the valve and PN 731041 (left-hand landing gear) has a flat cap with two ports — an extend and a retract.

If you have any questions on the Gen II jacks, please do not hesitate to call me or your LCI representative. We value and appreciate your business and partnership.

Sincerely,

Brian Hess

Director of Sales – Chassis Division

Lippert Components, Inc.

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NYSE:DW

Frequently Asked Questions:

- 1. Will a new part number be required?** The top level kit part numbers will remain the same. New part number will be issued for individual Gen II jacks (see table above). However the part number for the second source jacks will be the same as Gen II jacks.
- 2. Does the price change for the item?** No, there is no price change for the jack improvement.
- 3. Is the new part wholly interchangeable with the previous version of the part?** Yes, the parts are interchangeable. However Gen I will be available for warranty replacement only.
- 4. Does the customer need to replace inventory?** No, the change will take place on a running basis.