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www.lci1.com

August 23, 2018

Product Improvement Notice - Ramp door substrate change

Dear Valued Customer:

Lippert Components intends to make a product improvement to all ramp doors by switching the substrate on the exterior side of the doors to a Technilite board.

Currently, LCI uses polypropylene/ fiberglass blend on the exterior of the door. The change has benefits in both aesthetics and strength. The polypropylene/ fiberglass blend could only be ordered in 4 x 8 foot sheets, which created the need for seam down the middle of the ramp door. The more durable Technilite board is available in 8 x 8 foot sheets, which eliminates the need for the seam. The new material and elimination of the seam increases the durability of the door.

The new material has been tested through LCI's normal test procedures. Three samples were tested to 2,000 cycles at 3,000 pounds. The fiber material passed all glue and pull tests as well.

There is no change in installation or functionality of the door. There is also no part number change and no price increase associated with the design improvement. The change will be made on a running basis, starting mid-September.

If you have any questions, please feel free to call me directly or your LCI representative. We value and appreciate your business and partnership.

Sincerely,

Scott McKinnon

Product Manager

c: 269.832.6800

smckinnon@lci1.com



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Chassis Body Interior



NYSE:DW

Frequently Asked Questions:

1. **Will a new part number be required?** No, the part number remains the same.
2. **Does the price change for the item?** No, there is no price change associated with the product improvement.
3. **Is the new part wholly interchangeable with the previous version of the part?** Yes, the new version is wholly interchangeable.
4. **Does the customer need to replace inventory?** No, the change will be made on a running basis, starting mid-September.