



To: All United Trailer Dealers

From: Danny Coon (Marketing)

Date: July 10, 2018

RE: Additional Height – Flat Top Trailers

We discovered an error in the formula used to calculate the Additional Height for the Flat Top Trailers – all of the mistakes where in the .040 & .050 Upgrades.

Please take the time to replace page 15 in the “Options” section of your dealer data book with the attached updated chart to ensure your DDB stays current.

Thanks.

19985 CR 8
Bristol, IN 46507

P: (574) 848-7088
P: (800) 637-2592

F: (574) 848-4643

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www.united-trailers.com

2019 CONFIDENTIAL DEALER PRICING

Dealer

ADDITIONAL HEIGHT FLAT TOP TRAILERS

.030, .040, .050 Metal Extra Height Flat Top Trailers 5', 6', 7', 8' 8.5' Wide Trailers



	.030	.030	.030	.040	.040	.040	.040	.040	.040	.050	.050	.050	.050	.050	.050
Trailer Length	1"-12"	13"-24"	25"-36"	Std. Height	1"-12"	13"-24"	25"-36"	37"-48"	49"-54"	Std. Height	1"-12"	13"-24"	25"-36"	37"-48"	49"-54"
10'	\$ 250	\$ 500	\$ 750	\$ 360	\$ 405	\$ 450	\$ 495	\$ 540	\$ 563	\$ 455	\$ 500	\$ 545	\$ 590	\$ 635	\$ 658
12'	\$ 270	\$ 540	\$ 810	\$ 400	\$ 450	\$ 500	\$ 550	\$ 600	\$ 625	\$ 500	\$ 550	\$ 600	\$ 650	\$ 700	\$ 725
14'	\$ 290	\$ 580	\$ 870	\$ 440	\$ 495	\$ 550	\$ 605	\$ 660	\$ 688	\$ 545	\$ 600	\$ 655	\$ 710	\$ 765	\$ 793
16'	\$ 310	\$ 620	\$ 930	\$ 480	\$ 540	\$ 600	\$ 660	\$ 720	\$ 750	\$ 590	\$ 650	\$ 710	\$ 770	\$ 830	\$ 860
18'	\$ 330	\$ 660	\$ 990	\$ 520	\$ 585	\$ 650	\$ 715	\$ 780	\$ 813	\$ 635	\$ 700	\$ 765	\$ 830	\$ 895	\$ 928
20'	\$ 350	\$ 700	\$ 1,050	\$ 560	\$ 630	\$ 700	\$ 770	\$ 840	\$ 875	\$ 680	\$ 750	\$ 820	\$ 910	\$ 980	\$ 1,017
22'	\$ 370	\$ 740	\$ 1,110	\$ 600	\$ 675	\$ 750	\$ 825	\$ 900	\$ 938	\$ 725	\$ 800	\$ 875	\$ 950	\$ 1,025	\$ 1,063
24'	\$ 390	\$ 780	\$ 1,170	\$ 640	\$ 720	\$ 800	\$ 880	\$ 960	\$ 1,000	\$ 770	\$ 850	\$ 930	\$ 1,040	\$ 1,120	\$ 1,163
26'	\$ 410	\$ 820	\$ 1,230	\$ 680	\$ 765	\$ 850	\$ 935	\$ 1,020	\$ 1,063	\$ 815	\$ 900	\$ 985	\$ 1,070	\$ 1,155	\$ 1,198
28'	\$ 430	\$ 860	\$ 1,290	\$ 720	\$ 810	\$ 900	\$ 990	\$ 1,080	\$ 1,125	\$ 860	\$ 950	\$ 1,040	\$ 1,130	\$ 1,220	\$ 1,265
30'	\$ 450	\$ 900	\$ 1,350	\$ 760	\$ 855	\$ 950	\$ 1,045	\$ 1,140	\$ 1,188	\$ 905	\$ 1,000	\$ 1,095	\$ 1,190	\$ 1,285	\$ 1,333
32'	\$ 470	\$ 940	\$ 1,410	\$ 800	\$ 900	\$ 1,000	\$ 1,100	\$ 1,200	\$ 1,250	\$ 950	\$ 1,050	\$ 1,150	\$ 1,250	\$ 1,350	\$ 1,400
34'	\$ 490	\$ 980	\$ 1,470	\$ 840	\$ 945	\$ 1,050	\$ 1,155	\$ 1,260	\$ 1,313	\$ 995	\$ 1,100	\$ 1,205	\$ 1,310	\$ 1,415	\$ 1,468
36'	\$ 510	\$ 1,020	\$ 1,530	\$ 880	\$ 990	\$ 1,100	\$ 1,210	\$ 1,320	\$ 1,375	\$ 1,040	\$ 1,150	\$ 1,260	\$ 1,370	\$ 1,480	\$ 1,535
38'	\$ 530	\$ 1,060	\$ 1,590	\$ 920	\$ 1,035	\$ 1,150	\$ 1,265	\$ 1,380	\$ 1,438	\$ 1,085	\$ 1,200	\$ 1,315	\$ 1,430	\$ 1,545	\$ 1,603
40'	\$ 550	\$ 1,100	\$ 1,650	\$ 960	\$ 1,080	\$ 1,200	\$ 1,320	\$ 1,440	\$ 1,500	\$ 1,130	\$ 1,250	\$ 1,370	\$ 1,490	\$ 1,610	\$ 1,670
42'	\$ 570	\$ 1,140	\$ 1,710	\$ 1,000	\$ 1,125	\$ 1,250	\$ 1,375	\$ 1,500	\$ 1,563	\$ 1,175	\$ 1,300	\$ 1,425	\$ 1,550	\$ 1,675	\$ 1,738
44'	\$ 590	\$ 1,180	\$ 1,770	\$ 1,040	\$ 1,170	\$ 1,300	\$ 1,430	\$ 1,560	\$ 1,625	\$ 1,220	\$ 1,350	\$ 1,480	\$ 1,610	\$ 1,740	\$ 1,805
46'	\$ 610	\$ 1,220	\$ 1,830	\$ 1,080	\$ 1,215	\$ 1,350	\$ 1,485	\$ 1,620	\$ 1,688	\$ 1,265	\$ 1,400	\$ 1,535	\$ 1,670	\$ 1,805	\$ 1,873
48'	\$ 630	\$ 1,260	\$ 1,890	\$ 1,120	\$ 1,260	\$ 1,400	\$ 1,540	\$ 1,680	\$ 1,750	\$ 1,310	\$ 1,450	\$ 1,590	\$ 1,730	\$ 1,870	\$ 1,940
50'	\$ 650	\$ 1,300	\$ 1,950	\$ 1,160	\$ 1,305	\$ 1,450	\$ 1,595	\$ 1,740	\$ 1,813	\$ 1,355	\$ 1,500	\$ 1,645	\$ 1,790	\$ 1,935	\$ 2,008
52'	\$ 670	\$ 1,340	\$ 2,010	\$ 1,200	\$ 1,350	\$ 1,500	\$ 1,650	\$ 1,800	\$ 1,875	\$ 1,400	\$ 1,550	\$ 1,700	\$ 1,850	\$ 2,000	\$ 2,075
53'	\$ 690	\$ 1,380	\$ 2,070	\$ 1,240	\$ 1,395	\$ 1,550	\$ 1,705	\$ 1,860	\$ 1,938	\$ 1,445	\$ 1,600	\$ 1,755	\$ 1,910	\$ 2,065	\$ 2,143

Note: Extra Height Is Based On Trailer Overall Length Not Model Call Size. Please Note That 36" Of Extra Height And Above You Must Add The Nascar Hats Options Along With .040 Or .050 White Or Black (See Chart Above). All Other Colors By Quote Only. Remember That At 36" Of Extra Height And Above You Must Also Add The Walk On Roof Option To The Trailer.

Prices and Specifications subject to change without notice

All Prices Shown in US Dollar

4/1/2018

Revised 7/6/2018