



April 19, 2018

Product Improvement Notice - New all welded awning fabric

Dear Valued Customer:

LCI has made an improvement to its awning fabric by switching from stitched seams to all welded seams, which improves both quality and appearance of the awning.

Currently, only the top of the awning fabric is welded, with the sides and front machine stitched. With the improvement, all seams on the awning fabric will be welded.

The change to welding eliminates the pinholes from the stitched thread, which makes the fabric more watertight. The welding also provides for a stronger, more durable fabric with decreased chance of tearing for increased product life.

As pictured in Fig. 1 and Fig. 2, the welding also provides for a cleaner look for the seams.

There is no change in price or part number with the product improvement. There is also no change in installation or operation.

The change will be made on a running basis, starting immediately.

Side Seam

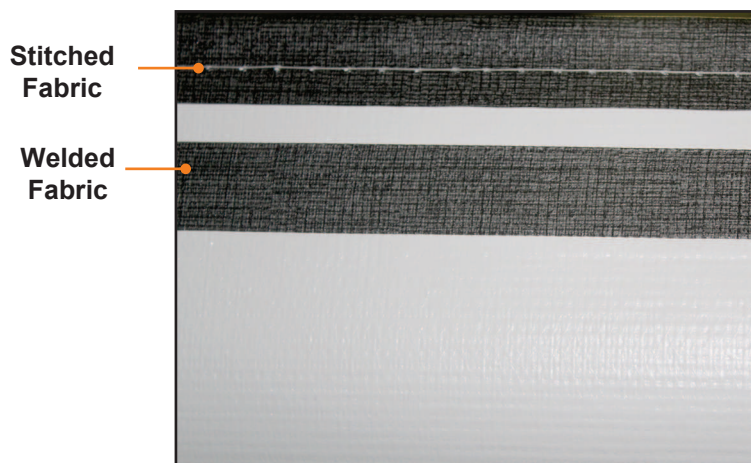


Fig.1

Stitched Fabric

Front Seam

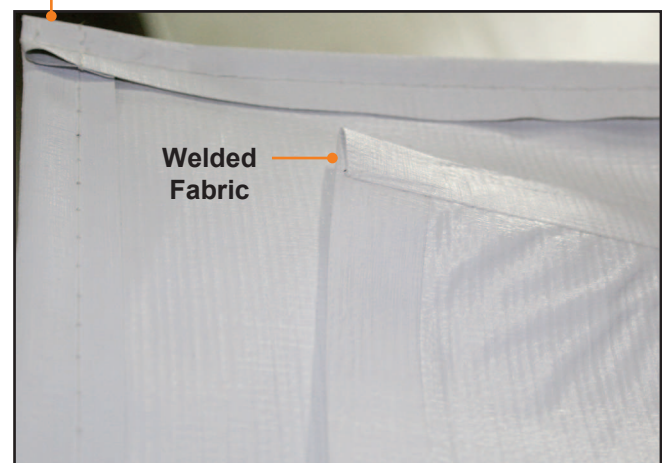


Fig.2

If you have any questions, please feel free to call me directly or your LCI representative. We value and appreciate your business and partnership.

Sincerely,

Brian Hess

Director of Sales – Towable

Lippert Components, Inc.

c: 574.361.5185



NYSE:DW

Frequently Asked Questions:

1. Will a new part number be required? No, there is no part number changed.
2. Does the price change for the item? No, there is no price change.
3. Is the new part wholly interchangeable with the previous version of the part? Yes, the stitched and welded fabric is interchangeable.
4. Does the customer need to replace inventory? No, the change will be made on a running basis.