

Published: January 22, 2018

| То: | All Lexus Area General Managers |
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| From: | Chuck Yaeger Senior Manager, Fixed Operations |
| Subject: | Owner Renotification of Certain Non-Completed Special Service Campaign – BSL |

Lexus will be sending Special Service Campaign Follow-Up Notices to owners whose vehicles have not yet had the following Special Service Campaign repairs completed. Please note the following information for Area associates.

Special Service Campaign Covered in the Renotification

| Campaign | Model and Model Year | Approximate UIO | Approximate PR UIO | Mail Schedule |
|------------------|-------------------------------|--------------------|-----------------------|-------------------|
| BSL - Smart Stop | Certain 2010 RX 350 | 31,800 | 200 | Late January 2018 |
| Technology | Certain 2008 - 2010 LX 570 | 8,500 | 60 | |

Follow-Up Owner Notification Letter Mailing Date

The Special Service Campaign Follow-Up Owner Notification Letters ("owner letters") will begin in late January 2018. The owner letters will be mailed by first class mail, over a period of several weeks consistent with parts availability.

Customer Handling and Dealership Follow-Up

Lexus encourages dealerships to follow-up with their customers by telephone to encourage them to complete this Special Service Campaign. A word track has been provided in the dealer letter for this purpose. To assure a consistent and accurate description of the Special Service Campaign is communicated to the customer, dealership associates are requested to refer to the specific Special Service Campaign Q&A (available in TIS) to answer any specific customer questions.

Please review this entire package with your Service and Parts staff to familiarize them with the proper step-by-step procedures required to implement this Owner Renotification of Non-Completed Special Service Campaign.

Thank you for your cooperation.