

## Doug Clough

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**From:** Doug Clough  
**Sent:** Tuesday, January 10, 2017 11:42 AM  
**Subject:** ShoreLand'r Trailer Brakes Policy

**Importance:** High

Midwest Industries, Inc. is committed to supplying our customers with high quality products that meet all applicable laws. We are providing you with this notification concerning braking requirements because there is no uniform established federal or state standard that applies to this important safety topic.

Many – but not all – states have enacted braking requirements and established the gross vehicle weight rating (GVWR) where brakes are required. In these states, the state government has the responsibility to enforce the GVWR requirement for trailers licensed in that state. For an overview of brake laws by state and province, please visit <http://drivinglaws.aaa.com/tag/trailer-brakes/>.

It is Midwest Industries' policy to supply trailer models with factory installed brakes as standard equipment for all trailers with GVWR of 3000 lbs. and greater. For trailers with GVWR of 1500 lbs. and greater but less than 3000 lbs., it is our policy to offer brake kits which you as a distributor or dealer can install where state law requires.

Also you should be aware that some states require brakes on all axles for tandem and triple-axle trailers. It is Midwest Industries' policy to supply one axle brakes as standard equipment on all tandem axle trailers with GVWR below 6500 lbs. We will also supply these trailers with brakes on both axles if so ordered, or we will supply brake kits which you as a distributor or dealer can install on the second axle where state law requires. For trailers with GVWR of 6500 lbs. and greater, it is our policy to supply factory installed brakes as standard equipment on all axles.

Midwest Industries offers these options so that you have maximum flexibility in serving your customers but are still able to comply with applicable braking requirements in the states that you serve.

***It is the responsibility of each distributor and dealer to make sure that the proper brakes are ordered and installed on the trailers that you supply.*** Therefore, it is the distributor's and dealer's responsibility to verify their area's regulations by contacting the appropriate state vehicle agency.

We appreciate your prompt attention to this matter. If you have any questions concerning braking requirements, please free to give us a call at any time.

ShoreLand'r Sales and Customer Service - 800.859.3028

**Note to Midwest distributors only: *We strongly recommend that you duplicate this notice and send it to your dealers.***

### Doug Clough

Customer Service Manager

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