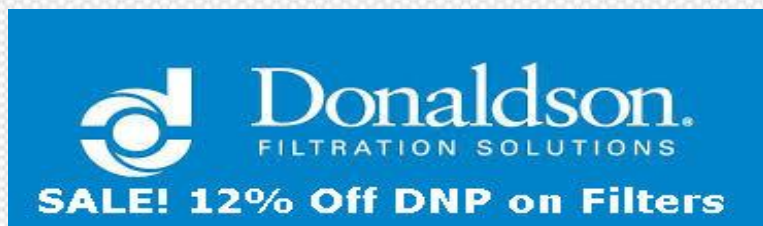




PARTS ALERT



SELECT FUEL, LUBE & WATER SEPERATOR FILTERS NOW ON SALE!

- Order using DCS to receive the discount
- SAVE 12% off DNP on select filters (see list below)
- Enjoy Added rewards at 2%
- Contact your Hino DPM with any questions

Sale pricing expires 12/31/16



Qualifying part #'s and Competitor cross references:

Hino	Cross reference to Competitor			Description
	Fleetguard	Baldwin	Luberfiner	
P550367	FS1000	BF1259	LFF1000	LUBE FILTER - SPIN ON
P550372	LF691A	B99	LFP4005	FILTER FUEL SPIN-ON PRIMARY
P550425	FF5319	BF7587	LFF2749	LUBE FILTER - SPIN ON
P550463	FS1022	FB1272-SPS	LFF1022	FILTER - FUEL CARTRIDGE
P550467	LF3639	BD103	LFP3000	FUEL FILTER /WTR SEP CARTRIDG
P550529	FF2200	BF7766	LFF2201	FILTER FUEL SPIN-ON PRIMARY
P550757	FS1003	BF1293-SPS	LFF1003	FILTER - FUEL CARTRIDGE
P550824	LF9080	BD7154	LFP9001	FILTER - FUEL CARTRIDGE
P550851	FF5776	BF9885	LFF6776	FUEL FILTER /WTR SEP CARTRIDG
P550949	FF5369W	PF7680	L3578FN	LUBE SPIN
P551000	FF5369W	PF7744	L3578FN	FUEL WATER SEPERATOR SPIN-ON
P551103	FS19765	PF7930	L9765FXL	FUEL WATER SEPERATOR SPIN-ON
P551122	FS19624	PF7748	L5467F	FUEL WATER SEPERATOR SPIN-ON
P551311	LF3654	B7685	LFP8642	FILTER FUEL SPIN-ON PRIMARY
P551318	FF5507	BF7814	LFF8059	FILTER FUEL SPIN-ON PRIMARY
P551807	HF35197	B7700	LFP3236	LUBE FILTER - SPIN ON
P552025	FF5272	BF7644	LFF5874	LUBE FILTER - SPIN ON
P552200	FS19947	PF7978	L5086F	FILTER FUEL SPIN-ON PRIMARY
P553000	LF9025	BD7250	LFP9025	LUBE FILTER - SPIN ON
P554005	LF3883	B7030	LFP2285	LUBE FILTER - SPIN ON
P555776	FF5269	BF7629	LFF3349	FUEL FILTER - SPIN ON

TO:

Dealer Principals
Parts Managers
General Managers
Parts Sales

BULLETIN: PA-2016-096
DATE: 12/01/16
EXP: 12/31/16

Search or cross reference by part #, application or dimensions using **DYNAMIC SEARCH:**

https://catalog.donaldson.com/?_ga=1.211082896.441578814.1478614640

Hino Trucks reserves the right to make changes, including change in price, content, description, terms, time period, etc. at any time without notice.



Hino Trucks National PDC
Phone: (866) 372-4466 | Fax: (662) 342-5151
E-Mail: helpdesk@hino.com

Vendor:

Donaldson Filtration Solutions

Vendor Information

The Donaldson platform will allow every Hino dealer the opportunity to grow their business with the premier commercial vehicle filter manufacturer in the world. The program allows you to participate in the marketing and sale of over 6,000 items designed and built with our customer in mind. Specific program details are below. Dealers can access www.donaldsonfilters.com for cross references, application information and to order or download a wide array of product information, catalogs and other supporting documentation. You have access to more than 6,000 products that include air and liquid filters, hydraulic filters, engine housings and accessories, hydraulic housings and exhaust products. Note: The program does not include exhaust aftertreatment systems (DPF and SCR Retrofit kits).

Customer Service & Technical Support

Hino Parts Support Phone: 866-372-4466
Hino Parts Support Email: helpdesk@hino.com
Hino Parts Support Fax: 662-342-3939
Donaldson Phone: 888-888-3835
Donaldson Web: www.donaldsonfilters.com

Order Procedures:

All orders are to be placed through the Hino Dealer Connect System (DCS). For special orders or for customer support contact Vendor directly via phone number.

Stock Orders Enter orders in DCS Screen DC202 under Sales Type "S".

Emergency Orders Emergency orders may be entered into DCS screen DC202 as a Sales Type "E" or "V". All emergency orders will be processed with a "rush" order. Freight and Handling fees will be identified on the Hino invoice.

Minimum Order Quantity The minimum order amount is \$50 and all parts must be ordered in case quantities as listed in Donaldson's Distributor Price List and contained within the Hino DCS system.

Freight Policy:

Direct ship items will be shipped from Donaldson's North American distribution center in Rensselaer, Indiana. Orders will ship 24 to 48 hours after order placement in the Hino DCS system. All orders will be shipped via the most efficient method.

Free Freight Policy:

Direct Ship Freight is prepaid on all orders over \$1,500.00 within the Contiguous United States. Please contact Hino for orders to be shipped to Hawaii and Alaska. Non-Catalog items are excluded from the free freight program (Examples: M111062, M110824, M101280, M101281, M101440, M101451) as they ship direct from the plant (made to order).

Order Fulfillment Policy:

The standard order processing time is 2 business days from date of order placement. Lead time varies based on your location in the USA, West coast typically 1-2 days, East coast typically 2-4 days.

Part Number Pricing:

Pricing will be available on-line in the Hino DCS system. In addition, the prices will be forwarded to your service bureaus within two weeks of each pricing update.

Format:

Standard Part numbers are directly carried over; no prefix or suffix.

Mega Fleet:

All-Makes parts are not included in the Hino Mega Fleet pricing file but should be sold to Mega Fleet customers and filed as Miscellaneous Items in Corcentric when submitting for reimbursement.

Warranty:

Please always view Suppliers warranty documents as warranty varies based on items/products/vehicle applications, etc... Refer to the Donaldson Engine Aftermarket Warranty (F110064) attachment. Please view Vendor warranty documents as warranty varies based on item. Contact vendor directly for a RGA approval number. Warranty covers manufacturers defects only and does not cover damage (installation or progressive). If the vendor provides a RGA number, contact Hino Trucks warranty department. Warranty claims are to be sent back through Hino Trucks corporate.

Returns:

Contact vendor directly to obtain a Return Goods Authorization code by phone number or email address listed above. All returned items MUST have prior approval and the Return Goods Authorization (RGA) marked on the outside of the box. Refer to the Donaldson Engine Aftermarket Product Return (F115114) attachment – for excess stock returns, contact Donaldson Customer Support at 888-888-3835.

Shipping Inspection and Damaged Product:

Refer to the Shipment Inspections & Damaged Product (F115112) attachment - to report Ship Damage or Ship Quantity issues, contact Donaldson Customer Support at 888-888-3835. For excess stock returns, contact the Vendor directly.

Vendor Cross Reference Web Site:

For technical questions, cross reference, part availability, order tracking and catalog information you may visit the Donaldson website www.donaldsonfilters.com or call the Donaldson Customer Support line toll free at 1-888-888-3835.