



PARTS ALERT



MERITOR®

**5% OFF DNP ALL CAST BRAKE DRUMS
PALLET OR TRAILER LOAD QTY'S**

MERITOR IS OFFERING 5% OFF DNP ON ALL PALLET OR
TRAILER LOAD ORDERS OF CAST BRAKE DRUMS!

Sale Details:

- Dealer will receive 5% Off Hino DNP on all Cast Brake Drums ordered in pallet and trailer load quantities
- Dealer can order single part numbers in pallet and trailer load quantities in DCS and receive discount off DNP
- Dealers may mix & match pallets to fill trailer load, see ordering guide for details
- See following pages for eligible part numbers and discounts

EXPIRES: 9-30-2016



TO:

Dealer Principals
General Managers
Parts Managers

BULLETIN: PA2016-080
DATE: 9-8-2016
EXP: 9-30-2016

Quest for the Cup & Added Rewards:

On top of this competitive pricing, your All-Makes purchases earn you one step closer to winning the prizes from the [Quest for the Cup](#) Program! Hino dealers will also be eligible to acquire [Added Rewards](#) points on their All-Makes & Accessories purchases.

Hino Trucks reserves the right to make changes, including change in price, content, description, terms, time period, etc. at any time without notice.



Hino Trucks National PDC
Phone: (866) 372-4466 | Fax: (662) 342-5151
E-Mail: helpdesk@hino.com



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Part Number	% OFF DNP
03012480002-B16	5%
03012488002-B16	5%
03012582002-B16	5%
03120376002-B16	5%
03120442002-B16	5%
03120586002-B16	5%
03120705002-B16	5%
03120743002-B16	5%
03120754002-B16	5%
03120822002-B16	5%
03120855002-B16	5%
03120877002-B16	5%
03120936002-B16	5%
03120981002-B16	5%
03120988002-B16	5%
03122009002-B16	5%
03122011002-B16	5%
03122104002-B16	5%
03122126002-B16	5%
03122222002-B16	5%
03122453002-B16	5%
03122455002-B16	5%
03122488002-B16	5%
03122518002-B16	5%
03122550002-B16	5%
03122600002-B16	5%
03122607002-B16	5%
03122683002-B16	5%
03122921002-B16	5%
03122925002-B16	5%
03122947002-B16	5%
03122948002-B16	5%
03122963002-B16	5%
03122964002-B16	5%
03122966002-B16	5%
03122971002-B16	5%
03122978002-B16	5%
03123024002-B16	5%
03123025002-B16	5%
03123200002-B16	5%

Part Number	% OFF DNP
03123207002-B16	5%
03123219002-B16	5%
03123276002-B16	5%
03123302002-B16	5%
03123332002-B16	5%
03123365002-B16	5%
03123366002-B16	5%
03123396002-B16	5%
03123397002-B16	5%
03123399002-B16	5%
03123406002-B16	5%
03123409002-B16	5%
03123427002-B16	5%
03123428002-B16	5%
03123430002-B16	5%
03123431002-B16	5%
03123448002-B16	5%
03123466002-B16	5%
03123500002-B16	5%
03123520002-B16	5%
03123538002-B16	5%
03123788002-B20	5%
85120516002-B16	5%
85120586002-B16	5%
85120855002-B16	5%
85120877002-B16	5%
85122009002-B16	5%
85122011002-B16	5%
85122103002-B16	5%
85122222002-B16	5%
85122266002-B16	5%
85122518002-B16	5%
85122550002-B16	5%
85122600002-B16	5%
85122683002-B16	5%
85122921002-B16	5%
85122954002-B16	5%
85122964002-B16	5%
85122966002-B16	5%
85123200002-B16	5%



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Part Number	% OFF DNP
85123203002-B16	5%
85123207002-B16	5%
85123276002-B16	5%
85123297002-B16	5%
85123332002-B16	5%
85123345002-B16	5%
85123348002-B16	5%
85123365002-B16	5%
85123366002-B16	5%
85123370002-B16	5%
85123382002-B16	5%
85123383002-B16	5%
85123396002-B16	5%
85123397002-B16	5%
85123399002-B16	5%
85123400002-B16	5%
85123406002-B16	5%
85123409002-B16	5%
85123427002-B16	5%
85123428002-B16	5%
85123431002-B16	5%
85123448002-B16	5%
85123463002-B16	5%
85123465002-B16	5%
85123466002-B16	5%
85123520002-B16	5%
85123548002-B16	5%
85123556002-B16	5%
85123561002-B16	5%
85123569002-B16	5%
85123570002-B16	5%
85123651002-B16	5%
85123652002-B16	5%
85123657002-B16	5%
85123672002-B16	5%
85123681002-B16	5%
85123788002-B20	5%

Part Number	% OFF DNP
03012582002-B352	5%
03122222002-B352	5%
03122683002-B352	5%
03123207002-B352	5%
03123365002-B304	5%
03123520002-B304	5%
03123788002-B400	5%
85123207002-B352	5%
85123365002-B304	5%
85123520002-B304	5%
85123570002-B304	5%
85123788002-B400	5%



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TRAILER LOAD BRAKE DRUM ORDERING GUIDE

Meritor Trailer Load Drum Ordering Guide

If you are ordering a truck load of drums you must follow the guidelines outlined below to receive the correct invoicing/pricing.

How to Place Trailer Load Order:

Option 1: Order a full trailer load of 1 part number by the respective pallet and trailer load quantities.

- ✓ Simply place your order in DCS. Part number & pricing is loaded.

Option 2: Mix & match in pallet quantities to obtain the respective full trailer load of drums.

- ✓ Review the mix and match matrix on the next page to see which drums can or cannot be mixed to complete a full TL.
- ✓ Fill in the Brake Drum TL manual order form (attached).
- ✓ Email form to helpdesk@hino.com.
- ✓ **Do not** place a Mix and Match order in DCS as it will invoice at regular DNP. The order must be placed by Hino Corporate to obtain the discount.

How to Identify Meritor Brake Drums by the Part Number Prefix:

Cast drum:

"03" unbalanced (**03** 123207002)

"85" balanced (**85** 123207002)

X30 drum:

"53" (**53** 123537002)

***The Heavy Weight Cast and the Opti-Cast drums can only be identified by the part numbers as shown on the brake drum mix/match matrix on the next page.**

PARTS ALERT

TO:

Dealer Principals
Parts Managers
General Managers
Parts Sales

BULLETIN: PA-2016-

DATE: 5-24-16

EXP: N/A

Hino Trucks reserves the right to make changes, including change in price, content, description, terms, time period, etc. at any time without notice.



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The four types of drums are identified below. You cannot mix and match between the different drum types for a trailer load discount. They must be ordered separately as outlined in the matrix below.

Cast Drum TL	X30 Drum TL	Cast Heavy Weight TL	Opti-Cast TL
Mix/Match	Mix/Match	Mix/Match	Mix/Match
16 pc = pallet 22 pallets (352 pcs) = TL	16 pc = pallet 22 pallets (352 pcs) = TL	16 pc = pallet 19 pallets (304 pcs) = TL	20 pc = pallet 20 pallets (400 pcs) = TL
Included Part Numbers	Included Part Numbers	Included Part Numbers	Included Part Numbers
03012582002	53123512002	03123365002	03123788002
03122222002	53123535002	03123520002	85123788002
03122683002	53123537002	85123365002	
03123207002	53123542002	85123520002	
85123207002	53123544002	85123570002	
	53123564002		
	53123565002		
	53123566002		
	53123567002		
	53123568002		
	53123575002		
	53123579002		
	53123580002		
	53123581002		
	53123582002		
	53123583002		
	53123585002		
	53123588002		
	53123590002		
	53123598002		
	53123601002		
	53123602002		
	53123605002		
	53123606002		
	53123607002		
	53123608002		
	53123609002		
	53123815002		
	53123816002		

PARTS ALERT

Hino Trucks Manual Order Form



A Toyota Group Company

DEALER NAME:	
ORDERING DEALER CODE:	
CONTACT EMAIL ADDRESS	
ORDERED BY (NAME):	
DEALER RETURN FAX:	

APPROVED DEALER SHIP TO ADDRESS REQUIRED ON ALL ORDERS	
DEALER NAME:	
STREET ADDRESS:	
CITY, STATE; ZIP:	
ATTENTION:	

Bill to Account #:	
--------------------	--

☐ AVAILABILITY ONLY - DO NOT SHIP (FILL IN DEALER RETURN FAX # ABOVE)

SUB-ORDER TYPE (SELECT ONLY ONE BOX):

☐ (S2) STOCK ORDER - GROUND SHIPPING ONLY - All Regular Direct Ship & PDC Orders

☐ (E1) DEALER EMERGENCY ORDER - OVERNIGHT SHIPPING ONLY **

☐ (E2) VEHICLE OFF ROAD (VOR) EMERGENCY, SHIP TO MY CUSTOMER DIRECT - OVERNIGHT SHIPPING ONLY **

EMERGENCY SHIPMENT SERVICES, FOR E1 OR E2 ONLY (CHECK BOX BELOW IF APPLICABLE):

OTHER SERVICES

☐ SATURDAY OVERNIGHT **

PLEASE NOTE: MAJOR UNIT PIECES AND PARTS NOT SHIPPABLE VIA UPS WILL BE SHIPPED VIA COMMON CARRIER GROUND SERVICE. IF OVERNIGHT SERVICE IS REQUIRED, THE SHIPMENT WILL BE SENT FREIGHT COLLECT.

KEY: ** ADDITIONAL SHIPPING & HANDLING FEES APPLY FOR THE PARTICULAR ABOVE SERVICE(S).

MUST HAVE		Optional		NOT MANDATORY		
PART NUMBER	QTY	PART DESCRIPTION	Supplier	DNP	SPECIAL PURCHASE COST	REASON FOR SPECIAL PURCHASE COST OR NOTES
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						

All pricing is subject to change at any time without notice. Pricing in Hino DCS may override this form. By submitting this form, You agree that the information You submit will be accurate, to the best of Your knowledge.

REPRODUCIBLE FORM

FORM HDT-PTSOFF1 (COVER PAGE)

EMAIL THIS FORM TO HELPDESK@HINO.COM OR FAX THIS ORDER FORM TO THE MEMPHIS NATIONAL PDC AT (662) 342-5151

Hino Trucks Manual Order Form



MUST HAVE				NOT MANDATORY		
PART NUMBER	QTY	PART DESCRIPTION	Availability Memphis	DNP	SPECIAL PURCHASE COST	REASON FOR SPECIAL PURCHASE COST
17						
18						
19						
20						
21						
22						
23						
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42						
43						
44						
45						
46						
47						
48						
49						
50						
51						
52						
53						

All pricing is subject to change at any time without notice. Pricing in Hino DCS may override this form. By submitting this form, You agree that the information You submit will be accurate, to the best of Your knowledge.

MERITOR® CAST BRAKE DRUM PROMOTION

SEPTEMBER 1 - 30, 2016



MERITOR

LOAD UP YOUR SAVINGS

5% OFF ALL CAST
BRAKE DRUMS



Promotion available
in U.S. and Canada

Get ready to stock up at 5% off current pricing.

Stock up on pallet and trailerload quantities and take advantage of special pricing on all cast brake drums during the Meritor **Load Up Your Savings** promotion. Genuine Meritor cast brake drums are designed, engineered and tested by Meritor to drive results for today's fleets. Choose from three distinct 16.5" x 7" models:

- Heavy-Duty cast brake drum for heavy stop-and-go waste/refuse applications
- Standard-Duty cast brake drum offers improved resistance to heat-checking for normal- to moderate-duty cycles
- Opti-Cast™ brake drum which reduces metal weight to provide durable performance and operational cost savings in light- to medium-duty cycles

Build your inventory with genuine Meritor cast brake drums during the **Load Up Your Savings** promotion. Participating is easy.

- No sign-up
- No special order processing

The **Load Up Your Savings** promotion includes all Meritor cast brake drums. For ease of ordering, the below chart outlines the most popular Meritor 16.5" x 7" cast brake drum part numbers. Visit Literature on Demand (meritor.com/LOD) and search publication PB-2006 for all available cast brake drums.

Popular 16.5" x 7" Cast Brake Drums

Meritor Part Number	Description	Type	Pallet Quantity	Trailerload Quantity
03-123520-002	Heavy-Duty Cast	Unbalanced	16	304
03-123365-002		Unbalanced	16	304
85-123570-002		Balanced	16	304
03-123207-002	Standard-Duty Cast	Unbalanced	16	352
85-123207-002		Balanced	16	352
03-123788-002	Opti-Cast	Unbalanced	20	400
85-123788-002		Balanced	20	400



Simply place your pallet or trailerload order and **Load Up Your Savings!**



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7975 Dixie Highway
Florence, Kentucky 41042 USA

888-725-9355 U.S.
800-387-3889 Canada
MeritorPartsOnline.com
meritor.com

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