



AIR SYSTEMS UP TO 70% OFF DNP!

This promotion focuses on key genuine Meritor WABCO, Meritor AllFit, Meritor WABCO Genuine Reman and select Meritor Green remanufactured products. All to help your customers be ready for another fall and winter!

PARTS ALERT

SALE DETAILS:

- Meritor and Hino are offering huge discounts on Meritor Air Systems
- Simply place your order in Hino DCS to receive discounted DNP
- See following page for qualifying part numbers and discounts
- Standard Meritor part numbers are carried over into DCS
- See Meritor QR Guide for program details



QUEST FOR THE CUP AND ADDED REWARDS:

On top of this competitive pricing, your All-Makes purchases earn you one step closer to winning the prizes from the [Quest for the Cup](#) Program!

Hino dealers will also be eligible to acquire **2%** back in [Added Rewards](#) points on their All-Makes & Accessories purchases.

TO:

Dealer Principals
Parts Managers
General Managers
Parts Sales

BULLETIN: PA-2016-066

DATE: Now

EXP: 12-31-2016



Hino Trucks reserves the right to make changes, including change in price, content, description, terms, time period, etc. at any time without notice.



Hino Trucks National PDC
Phone: (866) 372-4466 | Fax: (662) 342-5151
E-Mail: helpdesk@hino.com



MERITOR PARTS ON SALE

PARTS ALERT

Part #	Description	% Off Regular DNP
R955366	IN-LINE FILTER	36%
R9555004050X	REMAN ADIS DRYR	15%
R9555004341X	REMAN AD9 PURGE	12%
R9555005037N	PURGE VALVE	20%
R9555010133X	REMAN ADIS DRYR	20%
R9555010696X	REMAN ADIS DRYR	21%
R955800404N	NEW ADIP PURGE	27%
R955800405N	AD9 PURGE VALVE	29%
R955A72420N	NEW ALCHOL EVP	57%
R955K022105N	PURGE VALVE	19%
R955T224N	CARTRIDGE-CR	22%
S4008507010	SS1200+ A/D	43%
S4324130100X	RMN SS1200E-12V	52%
S4324130170X	RMN SS1200U-12V	12%
S4324130240	SS1200P 12V A/D	12%
S4324130240X	RMN SS1200P-12V	32%
S4324130250X	RMN SS1200P-24V	17%
S4324210150X	RMN SS1200UP12V	12%
S4324210330X	RMN SS1200UP12V	14%
S4324210480X	RMN SS1200P-12V	13%
S4324210520X	RMN SS1800UP12V	13%
S4324210540X	RMN SS1800P-12V	13%
S4324330360X	RMN TWIN12V 1.0	17%
S4324330380X	RMN TWIN24V 1.0	18%
S4324330400X	RMN TWIN12V 0.8	17%
S4324330410X	RMN TWIN24V 0.8	20%
S4324700010	SS1200 PLUS A/D	17%
S4324700210X	RMN SS1200+ 24V	13%
S4324709202	GOVERNOR-1200+	15%
S4324709212	TURBO-REPAIR KT	16%
S4324709222	CHECK VLV KIT	18%
S4324711000	DRYER W/PRG TNK	28%
S4324711000X	RMN SS1200+ 12V	27%
S4324711010	DRYER/W/PRG	13%
S4324711010X	RMN SS1200+ 12V	29%
SRWABK118	SS1200 12V A/D	21%
SRWABK118X	RMN SS1200-12V	39%
SRWABK119X	RMN SS1200-24V	53%

MERITOR
WABCO
Safety Strong. Efficiency Smart.

ALLFIT

GREEN
New and used by the best



PARTS ALERT



MERITOR PARTS ON SALE

Part #	Description	% Off Regular DNP
R109994P	NEW ADSP CARTG	15%
R950011	AIR/D/CARTRIDGE	23%
R950013	TURBO VALVE KIT	16%
R950014	PURGE VALVE KIT	15%
R950015	12V HTR ASY KIT	19%
R950017	CHECK VALVE KIT	16%
R950048	AIR/D/CARTRIDGE	14%
R950068	AIR/D/CARTRIDGE	7%
R950069	AIR/D/CARTRIDGE	12%
R955047	TW PURGE VA KIT	15%
R955065225N	NEW AD9 DRYER	22%
R955065225NP	AD9 DRYER	16%
R955065225X	REMAN AD9 DRYER	16%
R955065624N	OUTRIGHT CARTRG	31%
R955107695N	AD4 & AD9 MOUNT	14%
R955107794PGX	REMAN AD9 CARTG	30%
R955107794X	REMAN AD9 CARTG	15%
R955107796N	NEW AD9 CARTG	70%
R955109477PGX	REMAN ADIP DRYR	20%
R955109477X	REMAN ADIP DRYR	22%
R955109493PGX	REMAN ADIP CART	29%
R955109493X	REMAN ADIP CART	19%
R955109578N	NEW AD9 HTR 12V	21%
R955109685N	NEW AD9 DRYER	21%
R955109685NP	AD9 DRYER	15%
R955109685PGX	REMAN AD9 DRYER	18%
R955109991X	REMAN ADSP DRYR	15%
R955109995N	ADSP PURGE VLVE	28%
R955205	A/D KIT 1200 SS	15%
R955205X	RMN SS1200- 12V	27%
R955206X	RMN SS1200- 24V	46%
R955207X	RMN SS1200E-12V	48%
R955300	SS1200P DRYER	19%
R955300X	RMN SS1200P-12V	23%
R955315X	RMN SS1200P-24V	15%



COMPRESSORS

Part #	Description	% Off Regular DNP
S9125420020	Compressor	10%
S9125420070	Twin Compressor	10%



Vendor:

Meritor

Vendor Information:

Meritor, Inc. is a global supplier of a broad portfolio of axle, brake and suspension solutions to original equipment manufacturers and the aftermarket for the transportation and industrial sectors. We serve commercial truck, trailer, bus and coach and off-highway machinery manufacturers, in addition to defense contractors. Products available: new brake shoes, remanufactured brake shoes and kits, minor overhaul kits, hydraulic brakes, disc brake rotors, camshafts, slack adjusters, wheel end components, trailer axles, front axles and components, driveline components, u-joints, Timken bearings, Meritor Wabco air dryers, Haldex air valves, Midland compressors, All-Makes clutches, All-Makes suspension, Gabriel shocks, and reman carriers.

Hino Parts Support Phone: 866-372-4466

Hino Parts Support Email: helpdesk@hino.com

Hino Parts Support Fax: 662-342-3939

Customer Service & Technical Support:

Parts Questions (technical questions, part availability, cross reference and catalog information): 1-888-725-9355

OnTrac (Warranty Claims, Technical & Diagnostic Assistance): 1-866-668-7221 or email OnTrac@Meritor.com

Email: CustomerCareCenter.Florence@Meritor.com

Web: <http://www.meritor.com>

Literature: <http://www.meritor.com/customer/northamerica/lod/default.aspx>

Order Procedures:

All orders are to be placed through the Hino Dealer Connect System (DCS). The Meritor "Hino All Makes Platform" will be Direct Ship only. Note: Meritor components used "First Fit" on Hino vehicles will continue to be stocked and distributed from the Memphis PDC.

Stock Orders: Enter orders in DCS Screen DC202 under Sales Type "S". All direct ship items will be shipped from the Meritor PDC.

Emergency Orders: Enter emergency orders in DCS screen DC202 as Sales Type "E" or "V". All emergency orders will be processed with a shipping and handling charge.

Minimum Order Quantity: There is no minimum order requirement on emergency or stock orders; however a minimum order value (excluding core value) of Meritor Direct Ship parts qualifies a stock order for prepaid freight (see below).

Freight Policy:

Contiguous United States: Freight is prepaid for a minimum order of \$1000 or more. Puerto Rico, Hawaii, and Alaska: A \$3000.00 order minimum is required for prepaid freight. **Note:** All order dollar values above exclude core charges and orders with brake drums. For brake drum only or mixed orders including brake drums the minimum dollar amount for pre-paid shipment is \$3000.00 within the contiguous United States; and \$5000.00 for **Puerto Rico, Hawaii, and Alaska:** excluding any core charges. Stock orders under the minimum dollar amounts noted above will be charged freight at the rate billed by the carrier.

Lead Time Policy:

All orders will be shipped based on your Regional Shipping Zone (see attached map). Orders will be shipped approximately 1 week from day of order receipt. All orders ship from Meritor's PDC in Florence, KY.

Part Number Pricing:

Meritor "All-Makes" parts pricing will be available on-line in the Hino DCS system. In addition, the prices will be forwarded to your service bureaus for inclusion in each pricing update.

Part Number Format:

Pricing will be available on-line in the Hino DCS system. In addition, the prices will be forwarded to your service bureaus within two weeks of each pricing update.

Mega Fleet:

All-Makes parts are not included in the Hino Mega Fleet pricing file but should be sold to Mega Fleet customers and filed as Miscellaneous Items in Corcentric when submitting for reimbursement.

Warranty:

Please always view Suppliers warranty documents as warranty varies based on items/products/vehicle applications, etc... Meritor "All Makes" components carry a 1 year, unlimited mileage warranty. Contact OnTrac Call Center (see above) for technical assistance and warranty pre-approval code. Please view Vendor warranty documents as warranty varies based on item. Contact vendor directly for a RGA approval number. Warranty covers manufacturers defects only and does not cover damage (installation or progressive). If the vendor provides a RGA number, contact Hino Trucks warranty department. Warranty claims are to be sent back through Hino Trucks corporate.

Part Returns:

Direct Ship Meritor product returns will be limited to 2% of your previous year purchases. A 20% re-stocking fee and freight charges will be charged to the dealer. All annual returns must be coordinated with your Meritor sales representative. Note: Direct ship parts cannot be returned to the Memphis PDC, and any special circumstance returns should be reviewed with your Hino Trucks DPM.

Core Returns:

All cores must be returned to the Hino Trucks Core Return location as per the "1-1-1" Core Return Policy. Core inspection requirements are consistent with Meritor's supplemental core inspection document included as an attachment to this Parts Alert.

Shipping Inspection & Damaged Product:

All merchandise should be inspected upon arrival and carrier damage claims should be filed with the carrier immediately. We are not responsible for, nor are we in a position to make a claim after the freight carrier accepts the shipment from us. For excess stock returns, contact the Vendor directly.

Vendor Cross Reference Web Site:

<https://www.meritorpartsonline.com/webapp/wcs/stores/servlet/en/meritor-na-nasales/home>

Conclusion:

Meritor has a full portfolio of innovative drivetrain mobility and braking solutions for original equipment manufacturers of trucks, trailers and specialty vehicles, as well as the related aftermarkets in the transportation and industrial sectors. The vast variety of parts available will increase sales potential in the following areas: Axles, Braking, Air & Safety Systems, Clutches, Drivelines, Hybrids, Suspensions, Tire Inflation, and Transfer Cases.

IMPORTANT NOTES!

Trailer Load Brake Shoe Orders with Multiple Drops and/or Multiple Dealers! Up to 3 dealers may work together to achieve trailer load discounts on **brake shoes** and have the shipments dropped at up to 3 locations! Dealers must be within 200 miles of each other. **What is needed?** Contact your DPM to coordinate up to three separate POs (one for each ship to location) following the standard trailer load criteria of full skid quantities and equaling a full trailer load. The Hino DPM will submit the POs to Hino customer support via fax at (662) 342-5151 or email at helpdesk@hino.com along with the detail that they are to be treated as a single trailer load with 3 drops. Hino customer support will coordinate with Meritor to arrange order placement and shipment. Dealer will receive order confirmation upon placement, standard lead times apply. Does the 4% discount apply? Yes. Does each dealer have to take the same number of skids? No, must total a trailer load (22 skids). This applicable to any other Meritor parts? No, brake shoes only. Does this only apply to Meritor brake kit or are drums included also? No, brake shoes only. Does the dealer need to sign a commitment sheet? Yes. Can multiple dealers participate together in an annual commitment to get the additional discount? No - **See annual commitment program information and form below.**

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12-17-15 12:35PM

MERITOR® AIR SYSTEM PORTFOLIO



MERITOR



IDEAS DRIVING RESULTS

UNPARALLELED QUALITY AND RELIABILITY
IN A FULL SPECTRUM OF PRODUCTS.
ALL FROM A TRUSTED SOURCE.

MERITOR
WABCO

Safety Strong. Efficiency Smart.



ALLFIT



Remanufactured by Meritor®

GREEN





Full-Spectrum Coverage with Proven, Reliable Products.

The comprehensive Meritor® air system portfolio offers your customers the best-quality air system products to match the life-cycle stage of their vehicle. From Meritor WABCO Genuine and Meritor AllFit, to Meritor Green and Meritor WABCO remanufactured products, our portfolio delivers the right products to help your customers get exactly what they need.

Your customers deserve quality products they can rely on for the long haul. Why risk that performance with look-alike products. Trust Meritor to deliver products that provide proven dependability on the road, day-in and day-out.

Genuine Products.

Together Meritor and Meritor WABCO have built a legacy of providing superior products to the commercial vehicle industry. Meritor WABCO Genuine air system products are the same as those used on a new vehicle build. For customers who want to maintain the performance of their vehicle with genuine OEM replacement products, Meritor is the only supplier to offer Meritor WABCO Genuine air system products.



All-Makes Alternatives.

For uncompromising quality and low cost of operation, Meritor offers its AllFit line of air system products. Designed to deliver lasting value as a high-quality non-Meritor WABCO aftermarket alternative, the Meritor AllFit air system offering is manufactured to our design and engineering standards. Don't take chances on products that just don't measure up. Stock Meritor AllFit air system parts for optimum performance and a better bottom line for your customers.



Remanufactured Options.

If your customer's vehicle has progressed in ownership and age, the best air system replacement option might be a remanufactured part. Meritor offers Meritor WABCO Genuine remanufactured air dryers as well as Meritor Green remanufactured OE air dryers and cartridges. Both remanufactured offerings are built with genuine components utilizing remanufacturing processes and validation testing that ensure high quality, durability and performance at significant cost savings.





MERITOR WABCO GENUINE AIR DRYERS.

Meritor WABCO Genuine OEM air system replacement products are the exact same parts as those used on a new OEM vehicle.

Choosing Meritor WABCO System Saver Series air dryers ensures genuine replacement products manufactured and tested to the same high standards as the originals, for dependable performance and efficient productivity.

Meritor WABCO System Saver Series Air Dryers.

Compact and lightweight, Meritor WABCO air dryers are perfect for limited space applications such as those in newer aerodynamically-designed vehicles. They allow for easy installation and can meet virtually any vocational requirement. Replaceable, spin-on cartridges offer fast, easy planned maintenance.

All Meritor WABCO air dryers are available with optional turbo cut-off valve and/or discharge line unload option.

System Saver™ 1200 Series Air Dryers.

System Saver 1200. Featuring a lightweight design, these dryers function with normal brake systems, require no additional reservoirs and use system air for regeneration.

System Saver 1200 Plus. Designed to be compatible with the latest engines and EPA emission control systems, these air dryers are a direct alternative to competitive OEM Model 9 air dryers.

- Purge volume is internal to the air dryer and does not use system air for regeneration
- Integral governor simplifies plumbing, reduces overall installed cost for improved functionality and faster response timing

System Saver 1200P. Ideal for applications requiring frequent starts and stops and long compressor cycles.

- For use with a dedicated purge tank

System Saver 1800P Air Dryers.

Featuring a larger 1800cc desiccant cartridge, these air dryers offer increased drying capacity for heavy-duty applications such as garbage trucks, refuse trucks and more.

- Include same great features as System Saver 1200P air dryer with 50% more desiccant

System Saver TWIN™ Air Dryers.

Designed for continuously operating compressors and vehicles with several air accessories, the System Saver TWIN is the smallest continuous-duty dryer available on the market.

- Feature a sequential two-cartridge air dryer system that allows one cartridge to regenerate while the other cartridge continues to dry air



MERITOR WABCO AIR DRYER CARTRIDGES AND REPAIR KITS.



Meritor WABCO air dryer cartridges are genuine OE specification equipment for that “same as original” performance. Designed for efficient operation, these cartridges can increase the capacity of non-Meritor WABCO dryers and dry more air than competitive products. All Meritor WABCO air dryer cartridges feature spin-on/spin-off capability for fast, easy replacement.

System Saver Series Standard Air Dryer Cartridges.

Meritor WABCO has the highest drying performance cartridges in the aftermarket. Ensure peak air dryer performance with regular planned maintenance utilizing Meritor WABCO Genuine air dryer cartridges.

System Saver 1200 Series and TWIN Standard Cartridges.

- Maintain a reliable braking system
- Spin-on/spin-off design allows for quick and easy maintenance

System Saver 1800 Standard Cartridges.

- Higher volume, more air drying capacity
- Spin-on/spin-off design allows for quick and easy maintenance

System Saver Coalescing Cartridges.

Today's high-performance commercial vehicle engines are placing greater demands on air systems than ever before. Count on Meritor WABCO coalescing cartridges to maintain system performance.

- Reduce the amount of aerosol oil and particulate in air supply
- Reduce aerosol oil to maintain factory performance levels of downstream valves by not allowing oil to clog or slow valves
- Extend the life of downstream valves by reducing the oil that can damage rubber seals
- Reduce vehicle downtime as well as maintenance and repair costs
- Ideal for System Saver 1200, 1800 and TWIN air dryer applications

Air Dryer Repair Kits.

Air dryer repair kits are a cost-effective way to improve operation and renew the air dryer to its original performance when replacement is not an option.

- Feature Meritor WABCO Genuine components
- Include the exact same parts as those used on a new OEM vehicle



MERITOR WABCO GENUINE REMANUFACTURED AIR DRYERS.

Only Meritor offers Meritor WABCO Genuine remanufactured System Saver air dryers for original specification quality and the performance your customers demand. All Meritor WABCO remanufactured air dryers are built with genuine WABCO components utilizing remanufacturing processes and validation testing that ensure OE quality, durability and performance.

Meritor WABCO Genuine remanufactured air dryers come standard with top-of-the-line Meritor WABCO cartridges; 100% of sealing components are new and specified to OE quality. Stringent end-of-line testing assures the quality that comes with the Meritor WABCO name.

- Remanufactured using genuine Meritor WABCO cores and production components
- All remanufactured Meritor WABCO Air Dryers come with a Meritor WABCO Genuine standard or coalescing air dryer cartridge
- Remanufactured by WABCO to their exacting standards
- End-of-line performance testing as on original product
- Same 1-year warranty as new product offering



MERITOR ALLFit AIR SYSTEM OFFERING.



Meritor AllFit aftermarket air system products are design-engineered to fit all OEM specifications, and deliver lasting value and dependable productivity for second and third owners. They are, in fact, high-quality, all-makes aftermarket parts manufactured to our design and engineering standards to meet aftermarket performance expectations on all makes of vehicles. Meritor AllFit air system parts provide a proven level of quality, performance and value at a lower price than genuine parts.

Air Dryers.

Designed to fit and function as original equipment, Meritor AllFit air dryers are a quality, new equipment alternative for non-Meritor WABCO air dryers.

- Price-competitive alternative to genuine OE air dryers
- Backed by Meritor, the name you know and trust for quality and unparalleled service

Model 9 Air Dryer.

- Direct alternative to the competitive OEM Model 9 air dryer
- Same connecting points and mounting location as OE air dryers

Air Dryer Cartridges.

The Meritor AllFit air dryer cartridge – R109994P – features a new, improved design providing superior air flow and drying performance in a price-point cartridge. The easy spin-on/spin-off design offers simplified maintenance and reduces downtime.

- Ideal price-point alternative to expensive OE cartridges without compromising air drying capacity

Repair Kits.

Improve the performance of existing air dryers at a fraction of the cost of genuine OE kits. Meritor AllFit repair kits feature quality performance air dryer components for non-Meritor WABCO air dryers.

- Full complement of parts and kits for Model 9, Model IP, Model IS and Model SP units



MERITOR GREEN REMANUFACTURED AIR SYSTEM OFFERING.

We are committed to utilizing remanufacturing processes that consistently produce high quality products at a ISO 9001 certified facility. Meritor Green is a proven, innovative line of all-makes remanufactured air system products for commercial vehicles that have progressed in ownership and age.

All Meritor Green remanufactured air system components are tested and backed by an industry-leading warranty that ensures customers are getting dependable performance.

Air Dryers.

Meritor Green air dryers are top-quality remanufactured OE air dryers backed by Meritor knowledge and expertise. They are a cost-effective alternative to new OE replacement components for “experienced” vehicles.

- Tested to Meritor’s exacting standards
- Backed by a 1-year warranty
- Direct replacement for competitive OEM air dryers
 - Model 9, 12V
 - Model IP, 12V
 - Model SP, 12V
 - Model IS



Air Dryer Cartridges.

Get quality and economy-priced original equipment air dryer cartridges with the Meritor Green air dryer cartridge offering. Available for:

- Competitive OEM Model 9 air dryer
- Competitive OEM Model IP air dryer



Unparalleled Service and Support.

Get real peace of mind with unparalleled customer care. Our highly trained Customer Care team is the source for complete support. Call us at 888.725.9355 (or 800.387.3889 in Canada). Or visit MeritorPartsOnline.com – our industry-leading online catalog, ordering and tracking system – with real-time access to complete parts information resources.