



PARTS ALERT



SPRING BLOWOUT SALE UP TO **50% OFF** DNP!

Meritor and Hino are offering a Spring Blowout Sale on hundreds of Meritor parts!!!

Sale Details:

- Hino and Meritor are offering a huge sale on hundreds of parts! Some parts are discounted up to **50% Off DNP!**
- Receive an additional **2% Off DNP** on your current trailer load commitment for brake shoes/kits! (details attached)

How to Obtain the Special Pricing?

- Simply place your order(s) in Hino DCS to get the sale offering. As parts are added to an order, the percent off regular DNP will be displayed. You will be invoiced at the sale price automatically.

*Some parts may require a manual order form for bulk/mix and match orders (Clutches 8 & 32 pcs M&M, TL Brake Shoes/Kits).

What Parts are Included in This Sale?

- ✓ Brake Drums
- ✓ Brake Shoes/Kits
- ✓ Slack Adjusters
- ✓ Cam Repair Kits & Camshafts
- ✓ Wheel Attaching
- ✓ King Pin Kits
- ✓ Driveline
- ✓ Brake Hardware Kits
- ✓ Clutches and Clutch Components
- ✓ Air Components
- ✓ Rotors

Scroll through the next pages to see the applicable percent off DNP for each part!

Offer Valid Thru: 8-31-16

Quest for the Cup & Added Rewards:

On top of this competitive pricing, your All-Makes purchases earn you one step closer to winning the prizes from the [Quest for the Cup](#) Program! Hino dealers will also be eligible to acquire [Added Rewards](#) points on their All-Makes & Accessories purchases.

TO:

Dealer Principals
General Managers
Parts Managers

BULLETIN: PA-2016-041
DATE: 06-01-2016
EXP: 08-31-2016

Hino Trucks reserves the right to make changes, including change in price, content, description, terms, time period, etc. at any time without notice.



Hino Trucks National PDC
Phone: (866) 372-4466 | Fax: (662) 342-5151
E-Mail: helpdesk@hino.com

Vendor:

Meritor

Vendor Information:

Meritor, Inc. is a global supplier of a broad portfolio of axle, brake and suspension solutions to original equipment manufacturers and the aftermarket for the transportation and industrial sectors. We serve commercial truck, trailer, bus and coach and off-highway machinery manufacturers, in addition to defense contractors. Products available: new brake shoes, remanufactured brake shoes and kits, minor overhaul kits, hydraulic brakes, disc brake rotors, camshafts, slack adjusters, wheel end components, trailer axles, front axles and components, driveline components, u-joints, Timken bearings, Meritor Wabco air dryers, Haldex air valves, Midland compressors, All-Makes clutches, All-Makes suspension, Gabriel shocks, and reman carriers.

Hino Parts Support Phone: 866-372-4466

Hino Parts Support Email: helpdesk@hino.com

Hino Parts Support Fax: 662-342-3939

Customer Service & Technical Support:

Parts Questions (technical questions, part availability, cross reference and catalog information): 1-888-725-9355

OnTrac (Warranty Claims, Technical & Diagnostic Assistance): 1-866-668-7221 or email OnTrac@Meritor.com

Email: CustomerCareCenter.Florence@Meritor.com

Web: <http://www.meritor.com>

Literature: <http://www.meritor.com/customer/northamerica/od/default.aspx>

Order Procedures:

All orders are to be placed through the Hino Dealer Connect System (DCS). The Meritor "Hino All Makes Platform" will be Direct Ship only. Note: Meritor components used "First Fit" on Hino vehicles will continue to be stocked and distributed from the Memphis PDC.

Stock Orders: Enter orders in DCS Screen DC202 under Sales Type "S". All direct ship items will be shipped from the Meritor PDC.

Emergency Orders: Enter emergency orders in DCS screen DC202 as Sales Type "E" or "V". All emergency orders will be processed with a shipping and handling charge.

Minimum Order Quantity: There is no minimum order requirement on emergency or stock orders; however a minimum order value (excluding core value) of Meritor Direct Ship parts qualifies a stock order for prepaid freight (see below).

Freight Policy:

Contiguous United States: Freight is prepaid for a minimum order of \$1000 or more. Puerto Rico, Hawaii, and Alaska: A \$3000.00 order minimum is required for prepaid freight. **Note:** All order dollar values above exclude core charges and orders with brake drums. For brake drum only or mixed orders including brake drums the minimum dollar amount for pre-paid shipment is \$3000.00 within the contiguous United States; and \$5000.00 for **Puerto Rico, Hawaii, and Alaska:** excluding any core charges. Stock orders under the minimum dollar amounts noted above will be charged freight at the rate billed by the carrier.

Lead Time Policy:

All orders will be shipped based on your Regional Shipping Zone (see attached map). Orders will be shipped approximately 1 week from day of order receipt. All orders ship from Meritor's PDC in Florence, KY.

Part Number Pricing:

Meritor "All-Makes" parts pricing will be available on-line in the Hino DCS system. In addition, the prices will be forwarded to your service bureaus for inclusion in each pricing update.

Part Number Format:

Pricing will be available on-line in the Hino DCS system. In addition, the prices will be forwarded to your service bureaus within two weeks of each pricing update.

Mega Fleet:

All-Makes parts are not included in the Hino Mega Fleet pricing file but should be sold to Mega Fleet customers and filed as Miscellaneous Items in Corcentric when submitting for reimbursement.

Warranty:

Please always view Suppliers warranty documents as warranty varies based on items/products/vehicle applications, etc... Meritor "All Makes" components carry a 1 year, unlimited mileage warranty. Contact OnTrac Call Center (see above) for technical assistance and warranty pre-approval code. Please view Vendor warranty documents as warranty varies based on item. Contact vendor directly for a RGA approval number. Warranty covers manufacturers defects only and does not cover damage (installation or progressive). If the vendor provides a RGA number, contact Hino Trucks warranty department. Warranty claims are to be sent back through Hino Trucks corporate.

Part Returns:

Direct Ship Meritor product returns will be limited to 2% of your previous year purchases. A 20% re-stocking fee and freight charges will be charged to the dealer. All annual returns must be coordinated with your Meritor sales representative. Note: Direct ship parts cannot be returned to the Memphis PDC, and any special circumstance returns should be reviewed with your Hino Trucks DPM.

Core Returns:

All cores must be returned to the Hino Trucks Core Return location as per the "1-1-1" Core Return Policy. Core inspection requirements are consistent with Meritor's supplemental core inspection document included as an attachment to this Parts Alert.

Shipping Inspection & Damaged Product:

All merchandise should be inspected upon arrival and carrier damage claims should be filed with the carrier immediately. We are not responsible for, nor are we in a position to make a claim after the freight carrier accepts the shipment from us. For excess stock returns, contact the Vendor directly.

Vendor Cross Reference Web Site:

<https://www.meritorpartsonline.com/webapp/wcs/stores/servlet/en/meritor-na-nasales/home>

Conclusion:

Meritor has a full portfolio of innovative drivetrain mobility and braking solutions for original equipment manufacturers of trucks, trailers and specialty vehicles, as well as the related aftermarkets in the transportation and industrial sectors. The vast variety of parts available will increase sales potential in the following areas: Axles, Braking, Air & Safety Systems, Clutches, Drivelines, Hybrids, Suspensions, Tire Inflation, and Transfer Cases.

IMPORTANT NOTES!

Trailer Load Brake Shoe Orders with Multiple Drops and/or Multiple Dealers! Up to 3 dealers may work together to achieve trailer load discounts on **brake shoes** and have the shipments dropped at up to 3 locations! Dealers must be within 200 miles of each other. **What is needed?** Contact your DPM to coordinate up to three separate POs (one for each ship to location) following the standard trailer load criteria of full skid quantities and equaling a full trailer load. The Hino DPM will submit the POs to Hino customer support via fax at (662) 342-5151 or email at helpdesk@hino.com along with the detail that they are to be treated as a single trailer load with 3 drops. Hino customer support will coordinate with Meritor to arrange order placement and shipment. Dealer will receive order confirmation upon placement, standard lead times apply. Does the 4% discount apply? Yes. Does each dealer have to take the same number of skids? No, must total a trailer load (22 skids). This applicable to any other Meritor parts? No, brake shoes only. Does this only apply to Meritor brake kit or are drums included also? No, brake shoes only. Does the dealer need to sign a commitment sheet? Yes. Can multiple dealers participate together in an annual commitment to get the additional discount? No - **See annual commitment program information and form below.**

PA-2011-40
12-17-15 12:35PM

ALL DRUM DISCOUNTS (%) ARE BASED OFF 1PC DNP

X30 Brake Drums prefix of (53)

Part Number	Discount %	Part Number	Discount %	Part Number	Discount %
53123537002	4%	53123537002-B16	14%	53123537002-B352	18%
53123512002	4%	53123512002-B16	14%	53123512002-B352	18%
53123535002	4%	53123535002-B16	14%	53123535002-B352	18%
53123542002	4%	53123542002-B16	14%	53123542002-B352	18%
53123544002	4%	53123544002-B16	14%	53123544002-B352	18%
53123564002	4%	53123564002-B16	14%	53123564002-B352	18%
53123565002	4%	53123565002-B16	14%	53123565002-B352	18%
53123566002	4%	53123566002-B16	14%	53123566002-B352	18%
53123567002	4%	53123567002-B16	14%	53123567002-B352	18%
53123568002	4%	53123568002-B16	14%	53123568002-B352	18%
53123575002	4%	53123575002-B16	14%	53123575002-B352	18%
53123579002	4%	53123579002-B16	14%	53123579002-B352	18%
53123580002	4%	53123580002-B16	14%	53123580002-B352	18%
53123581002	4%	53123581002-B16	14%	53123581002-B352	18%
53123582002	4%	53123582002-B16	14%	53123582002-B352	18%
53123583002	4%	53123583002-B16	14%	53123583002-B352	18%
53123585002	4%	53123585002-B16	14%	53123585002-B352	18%
53123588002	4%	53123588002-B16	14%	53123588002-B352	18%
53123590002	4%	53123590002-B16	14%	53123590002-B352	18%
53123598002	4%	53123598002-B16	14%	53123598002-B352	18%
53123601002	4%	53123601002-B16	14%	53123601002-B352	18%
53123602002	4%	53123602002-B16	14%	53123602002-B352	18%
53123605002	4%	53123605002-B16	14%	53123605002-B352	18%
53123606002	4%	53123606002-B16	14%	53123606002-B352	18%
53123607002	4%	53123607002-B16	14%	53123607002-B352	18%
53123608002	4%	53123608002-B16	14%	53123608002-B352	18%
53123609002	4%	53123609002-B16	14%	53123609002-B352	18%
53123771002	4%	53123771002-B16	12%	53123771002-B352	15%
53123815002	4%	53123815002-B16	12%	53123815002-B352	15%
53123816002	4%	53123816002-B16	12%	53123816002-B352	15%

Cast Brake Drums balanced prefix (85) and unbalanced prefix (03)

Part Number	Discount %	Part Number	Discount %	Part Number	Discount %
03122222002	8%	03122222002-B16	18%	03122222002-B352	22%
03123207002	8%	03123207002-B16	18%	03123207002-B352	20%
03123365002	8%	03123365002-B16	9%	03123365002-B304	13%
03123520002	8%	03123520002-B16	9%	03123520002-B304	13%
85123365002	8%	85123365002-B16	9%	85123365002-B304	15%
85123520002	8%	85123520002-B16	9%	85123520002-B304	15%
85123570002	8%	85123570002-B16	9%	85123570002-B304	15%
85123207002DS	15%	85123207002-B16	18%	85123207002-B352	22%
03123788002	8%	03123788002-B20	16%	03123788002-B400	19%
85123788002	8%	85123788002-B20	16%	85123788002-B400	19%

Rotors

Part Number	Discount %
RC4414557DS	12%

*Place order in DCS

Slack Adjusters

Part Number	Description	Discount %	Part Number	Description	Discount %
M807000	Premium Slacks	14%	R806000A	Standar Slacks	20%
M807001	Premium Slacks	14%	R806001A	Standar Slacks	20%
M807002	Premium Slacks	14%	R806002A	Standar Slacks	20%
M807003	Premium Slacks	14%	R806003A	Standar Slacks	20%
M807004	Premium Slacks	14%	R806004A	Standar Slacks	20%
M807005	Premium Slacks	14%	R806005A	Standar Slacks	20%
M807006	Premium Slacks	14%	R806006A	Standar Slacks	20%
M807007	Premium Slacks	14%	R806007A	Standar Slacks	20%
M807008	Premium Slacks	14%	R806009A	Standar Slacks	20%
M807009	Premium Slacks	14%	R806010A	Standar Slacks	20%
M807010	Premium Slacks	14%	R806011A	Standar Slacks	20%
M807011	Premium Slacks	14%	R806012A	Standar Slacks	20%
M807012	Premium Slacks	14%	R806013A	Standar Slacks	20%
M807013	Premium Slacks	14%	R806014A	Standar Slacks	20%
M807014	Premium Slacks	14%	R806015A	Standar Slacks	20%
M807015	Premium Slacks	14%	R806016A	Standar Slacks	20%
M807016	Premium Slacks	14%	R806017A	Standar Slacks	20%
M807017	Premium Slacks	14%	R806018A	Standar Slacks	20%
M807018	Premium Slacks	14%	R806019A	Standar Slacks	20%
M807019	Premium Slacks	14%	R806020A	Standar Slacks	20%
M807020	Premium Slacks	14%	R806021A	Standar Slacks	20%
M807021	Premium Slacks	14%	R806022A	Standar Slacks	20%
M807022	Premium Slacks	14%	R806023A	Standar Slacks	20%
M807023	Premium Slacks	14%	R806024A	Standar Slacks	20%
M807024	Premium Slacks	14%	R806025A	Standar Slacks	20%
M807025	Premium Slacks	14%	R806026A	Standar Slacks	20%
M807026	Premium Slacks	14%			



*Place order in DCS

Cam Repair Kits & Camshafts

Part Number	Description	Discount %	Part Number	Description	Discount %
KIT8048	Cam Repair Kits	13%	R607320	Camshafts	13%
KIT8058	Cam Repair Kits	13%	R607323	Camshafts	13%
KIT8078	Cam Repair Kits	13%	R607324	Camshafts	13%
KIT8078A	Cam Repair Kits	13%	R607325	Camshafts	13%
KIT8289	Cam Repair Kits	13%	R607326	Camshafts	13%
KIT9078	Cam Repair Kits	13%	2210A7645	Genuine Camshaft	13%
R003520AHD	Cam Repair Kits	13%	2210B6866	Genuine Camshaft	13%
R615010	Cam Repair Kits	13%	2210B7594	Genuine Camshaft	13%
R615015	Cam Repair Kits	13%	2210B7958	Genuine Camshaft	13%
R615019	Cam Repair Kits	13%	2210C6867	Genuine Camshaft	13%
R615021	Cam Repair Kits	13%	2210C7595	Genuine Camshaft	13%
R615022	Cam Repair Kits	13%	2210C7959	Genuine Camshaft	13%
R615024	Cam Repair Kits	13%	2210D6868	Genuine Camshaft	13%
R615025	Cam Repair Kits	13%	2210E6869	Genuine Camshaft	13%
R607001	Camshafts	13%	2210F6870	Genuine Camshaft	13%
R607002	Camshafts	13%	2210G6871	Genuine Camshaft	13%
R607011	Camshafts	13%	2210H7522	Genuine Camshaft	13%
R607012	Camshafts	13%	2210H7678	Genuine Camshaft	13%
R607019	Camshafts	13%	2210J7524	Genuine Camshaft	13%
R607020	Camshafts	13%	2210J7680	Genuine Camshaft	13%
R607113	Camshafts	13%	2210K7421	Genuine Camshaft	13%
R607114	Camshafts	13%	2210K7603	Genuine Camshaft	13%
R607161	Camshafts	13%	2210L7422	Genuine Camshaft	13%
R607162	Camshafts	13%	2210L7604	Genuine Camshaft	13%
R607169	Camshafts	13%	2210P7426	Genuine Camshaft	13%
R607170	Camshafts	13%	2210Q7427	Genuine Camshaft	13%
R607171	Camshafts	13%	2210Q8155	Genuine Camshaft	13%
R607172	Camshafts	13%	2210R7688	Genuine Camshaft	13%
R607177	Camshafts	13%	2210R8156	Genuine Camshaft	13%
R607178	Camshafts	13%	2210S7689	Genuine Camshaft	13%
R607183	Camshafts	13%	2210S8157	Genuine Camshaft	13%
R607184	Camshafts	13%	2210T8158	Genuine Camshaft	13%
R607199	Camshafts	13%	2210U8159	Genuine Camshaft	13%
R607200	Camshafts	13%	2210U8627	Genuine Camshaft	13%
R607229	Camshafts	13%	2210V7536	Genuine Camshaft	13%
R607230	Camshafts	13%	2210V7692	Genuine Camshaft	13%
R607231	Camshafts	13%	2210V8160	Genuine Camshaft	13%
R607232	Camshafts	13%	2210V8628	Genuine Camshaft	13%
R607267	Camshafts	13%	2210W7537	Genuine Camshaft	13%
R607268	Camshafts	13%	2210W7693	Genuine Camshaft	13%
R607277	Camshafts	13%	2210X7460	Genuine Camshaft	13%
R607278	Camshafts	13%	2210Y7461	Genuine Camshaft	13%
R607319	Camshafts	13%	2210Z7644	Genuine Camshaft	13%



*Place order in DCS

Wheel Attaching

Part Number	Description	Discount %	Part Number	Description	Discount %
R005972	Wheel Attaching	36%	R004963	Wheel Attaching	42%
R005972BK	Wheel Attaching	36%	R004963BK	Wheel Attaching	40%
R005972PL	Wheel Attaching	36%	R004963PL	Wheel Attaching	42%
R0010235	Wheel Attaching	18%	R005652L	Wheel Attaching	40%
R005991	Wheel Attaching	12%	R005652R	Wheel Attaching	40%
R005991BK	Wheel Attaching	15%	R0010215	Wheel Attaching	8%
R005991PL	Wheel Attaching	10%	R0010217	Wheel Attaching	7%
R006000A	Wheel Attaching	40%	R0010219	Wheel Attaching	28%
R006000ABK	Wheel Attaching	49%	R0010221	Wheel Attaching	46%
R006000APL	Wheel Attaching	49%	R0010676	Wheel Attaching	26%
R009020	Wheel Attaching	13%	R004956A	Wheel Attaching	46%
R005978L	Wheel Attaching	18%	R004956ABK	Wheel Attaching	46%
R005978R	Wheel Attaching	18%	R004956APL	Wheel Attaching	48%
R005988L	Wheel Attaching	12%	R004966L	Wheel Attaching	35%
R005988LBK	Wheel Attaching	14%	R004966R	Wheel Attaching	35%
R005988LPL	Wheel Attaching	12%	R004967L	Wheel Attaching	36%
R005988R	Wheel Attaching	13%	R004967R	Wheel Attaching	36%
R005988RBK	Wheel Attaching	15%	R004969L	Wheel Attaching	35%
R005988RPL	Wheel Attaching	12%	R004969R	Wheel Attaching	35%
R007895L	Wheel Attaching	48%	R005896L	Wheel Attaching	8%
R007895LBK	Wheel Attaching	45%	R005896R	Wheel Attaching	8%
R007895LPL	Wheel Attaching	46%	R005982L	Wheel Attaching	23%
R007895R	Wheel Attaching	49%	R005982R	Wheel Attaching	23%
R007895RBK	Wheel Attaching	46%	R005999	Wheel Attaching	23%
R007895RPL	Wheel Attaching	46%	R006034	Wheel Attaching	35%
R007896L	Wheel Attaching	11%	R006035	Wheel Attaching	36%
R007896LBK	Wheel Attaching	11%	R006036	Wheel Attaching	27%
R007896LPL	Wheel Attaching	11%	R008947L	Wheel Attaching	8%
R007896R	Wheel Attaching	11%	R008947R	Wheel Attaching	8%
R007896RBK	Wheel Attaching	11%	R008949L	Wheel Attaching	8%
R007896RPL	Wheel Attaching	12%	R008949R	Wheel Attaching	8%
R004961A	Wheel Attaching	43%	R008969L	Wheel Attaching	8%
R005977L	Wheel Attaching	48%	R008969R	Wheel Attaching	8%
R005977LBK	Wheel Attaching	47%	R008979L	Wheel Attaching	8%
R005977LPL	Wheel Attaching	48%	R008979R	Wheel Attaching	8%
R005977R	Wheel Attaching	47%	R008980	Wheel Attaching	25%
R005977RBK	Wheel Attaching	47%	R008981	Wheel Attaching	50%
R005977RPL	Wheel Attaching	48%	R009010L	Wheel Attaching	7%
R004962	Wheel Attaching	42%	R009010R	Wheel Attaching	7%



*Place order in DCS

King Pin Kits, Driveline & Brake Hardware Kits

Part Number	Description	Discount %
R202021	NOREAM KIT	10%
R202012	NOREAM KIT	10%
R202014	NOREAM KIT	10%
R202010	NOREAM KIT	10%
R202011	NOREAM KIT	10%
R202008	NOREAM KIT	10%
R202002	NOREAM KIT	10%
R202003	NOREAM KIT	10%
CB2101211XSA	Center Bearing	10%
CB2106611XSA	Center Bearing	10%
176TYS3827A	End Yoke	10%
CP20RPLS	U-Joint	5%
CP25RPLS	U-Joint	5%
M279X	U-Joint	10%
M280X	U-Joint	5%
M281X	U-Joint	5%
M407X	U-Joint	5%
M674X	U-Joint	10%
M675X	U-Joint	5%
M676X	U-Joint	5%
M677X	U-Joint	5%
US250X	U-Joint	5%
US90X	U-Joint	5%
MKT4709ES2B	Brake Hardware Kit	8%
MKT4709ES2N	Brake Hardware Kit	8%
KIT8029	Brake Hardware Kit	8%
MKT1308E	Brake Hardware Kit	8%
R507010	Brake Hardware Kit	8%



*Place order in DCS

ALL CLUTCH DISCOUNTS (%) ARE BASED OFF 1PC DNP

AllFit Clutches

Part #	Description	Discount	Discount	Discount
		% 1pc	% 8pcs	% 32pcs
MAF10839181	15.5" EZ CLUTCH	10%	15%	20%
MAF10839174	15.5" EZ CLUTCH	10%	15%	20%
MAF10893551	15.5" EZ CLUTCH	10%	15%	20%
MAF10893591	15.5" EZ CLUTCH	10%	15%	20%
MAF10892582	15.5" EZ CLUTCH	10%	15%	20%
MAF10892525	15.5" EZ CLUTCH	10%	15%	20%
MAF10839193	15.5" EZ CLUTCH	10%	15%	20%
MAF10839193H	15.5" EZ CLUTCH	10%	15%	20%
MAF10803461B	14" EZ CLUTCH	10%	15%	20%
MAF10803482B	14" EZ CLUTCH	10%	15%	20%
MAF10803582B	14" EZ CLUTCH	10%	15%	20%
MAF10805059B	14" EZ CLUTCH	10%	15%	20%
MAF10806359A	14" EZ CLUTCH	10%	15%	20%
MAF1076835	14" EZ CLUTCH	10%	15%	20%
MAF10723722	14" EZ CLUTCH	10%	15%	20%
MAF10734212	14" EZ CLUTCH	10%	15%	20%
MAF10734224	14" EZ CLUTCH	10%	15%	20%
MAF10892532H	15.5" EZ CLUTCH	10%	15%	20%
MAF1072374CB	14" EZ CLUTCH	10%	15%	20%
MAF1076834CB	14" EZ CLUTCH	10%	15%	20%
MAFM1076211	350MM CLUTCH	10%	15%	20%
MAFM1076061	310MM CLUTCH	10%	15%	20%
MAF20992582	15.5" SA CLUTCH	10%	15%	20%
MAF20992525	15.5" SA CLUTCH	10%	15%	20%
MAF20993551	15.5" SA CLUTCH	10%	15%	20%
MAF20993551H	15.5" SA CLUTCH	10%	15%	20%



*1 piece place order in DCS

*8 & 32 Piece must use clutch order form attached

PARTS ALERT

Meritor AllFit Clutch Manual Order Form



DEALER NAME:	
ORDERING DEALER CODE:	
CONTACT EMAIL ADDRESS	
ORDERED BY (NAME):	
DEALER RETURN FAX:	

APPROVED DEALER SHIP TO ADDRESS REQUIRED ON ALL ORDERS	
DEALER NAME:	
STREET ADDRESS:	
CITY, STATE, ZIP:	
ATTENTION:	

Bill to Account #:	
--------------------	--

☐ AVAILABILITY ONLY - **DO NOT SHIP** (FILL IN DEALER RETURN FAX # ABOVE)

SUB-ORDER TYPE (SELECT ONLY ONE BOX):

☐ (S2) STOCK ORDER - **GROUND SHIPPING ONLY - All Regular Direct Ship & PDC Orders**

☐ (E1) DEALER EMERGENCY ORDER - **OVERNIGHT SHIPPING ONLY ****

☐ (E2) VEHICLE OFF ROAD (VOR) EMERGENCY, SHIP TO MY CUSTOMER DIRECT - **OVERNIGHT SHIPPING ONLY ****

EMERGENCY SHIPMENT SERVICES, FOR E1 OR E2 ONLY (CHECK BOX BELOW IF APPLICABLE):

OTHER SERVICES

☐ SATURDAY OVERNIGHT **

PLEASE NOTE: MAJOR UNIT PIECES AND PARTS NOT SHIPPABLE VIA UPS WILL BE SHIPPED VIA COMMON CARRIER GROUND SERVICE. IF OVERNIGHT SERVICE IS REQUIRED, THE SHIPMENT WILL BE SENT FREIGHT COLLECT.

KEY: ** ADDITIONAL SHIPPING & HANDLING FEES APPLY FOR THE PARTICULAR ABOVE SERVICE(S).

MUST HAVE		Optional		NOT MANDATORY		
PART NUMBER	Order QTY	PART DESCRIPTION	Supplier	% Off Reg DNP 1 pc	% Off Reg DNP 8+pc M&M	% Off Reg DNP 32+pc M&M
1 MAF10839181		15.5" EZ, 1400 LB-FT, 8-SPRING, 4 PADDLE, 7" BORE	Meritor	10%	15%	20%
2 MAF10839174		15.5" EZ,1650 LB-FT, 10-SPRING, 4 PADDLE,8.5" BORE	Meritor	10%	15%	20%
3 MAF10893551		15.5" EZ,1650 LB-FT 9-SPRING, 4 PAD,10" B, MACK	Meritor	10%	15%	20%
4 MAF10893591		15.5" EZ,2050 LB-FT, 9-SPRING, 6 PAD,10" B, MACK	Meritor	10%	15%	20%
5 MAF10892582		15.5" EZ,1700 LB-FT, 7-SPRING, 4 PADDLE,10" BORE	Meritor	10%	15%	20%
6 MAF10892525		15.5" EZ, 2050 LB-FT, 7-SPRING, 6 PADDLE,10" BORE	Meritor	10%	15%	20%
7 MAF10839193		15.5" EZ,1860 LB-FT, 10-SPRING,4 PADDLE,8.5" BORE	Meritor	10%	15%	20%
8 MAF10839193H		15.5" EZ,2050 LB-FT, 10-SPRING, 6 PADDLE,8.5" BORE	Meritor	10%	15%	20%
9 MAF10803461B		14" EZ,1250 LB-FT, 8-SPRING,3 PADDLE	Meritor	10%	15%	20%
10 MAF10803482B		14" EZ,1150 LB-FT, 8-SPRING,ORGANIC	Meritor	10%	15%	20%
11 MAF10803582B		14" EZ,1150 LB-FT, 8-SPRING,ORGANIC, 1 3/4" HUB	Meritor	10%	15%	20%
12 MAF10805059B		14" EZ,1400 LB-FT, 8-SPRING,4 PADDLE	Meritor	10%	15%	20%
13 MAF10806359A		14" EZ,1400 LB-FT, 8-SPRING,4 PADDLE, 1 3/4" HUB	Meritor	10%	15%	20%
14 MAF1076835		14" EZ,620 LB-FT, 8-SP,3 PAD, SINGLE DISC, 1 3/4"	Meritor	10%	15%	20%
15 MAF10723722		14" EZ, 900 LB-FT, 8-SPRING,3 PADDLE	Meritor	10%	15%	20%
16 MAF10734212		14" EZ, 900 LB-FT, 8-SPRING,3 PADDLE	Meritor	10%	15%	20%

All pricing is subject to change at any time without notice. Pricing in Hino DCS may override this form. By submitting this form, You agree that the information You submit will be accurate, to the best of Your knowledge.

REPRODUCIBLE FORM

FORM HDT-PTSOF1 (COVER PAGE)

Meritor AllFit Clutch Manual Order Form



	MUST HAVE		Optional		NOT MANDATORY		
	PART NUMBER	Order QTY	PART DESCRIPTION	Supplier	% Off Reg DNP 1 pc	% Off Reg DNP 8+pc M&M	% Off Reg DNP 32+pc M&M
17	MAF10734224		14" EZ, 950 LB-FT, 8-SPRING,4 PADDLE	Meritor	10%	15%	20%
18	MAF10892532H		15.5" CLUTCH - 2250FT-LBS, 6 PADDLE, 7 SPRING	Meritor	10%	15%	20%
19	MAF1072374CB		14" EZ,680 LB-FT, 8-SP,4 PAD, SINGLE DISC, 1 3/4"	Meritor	10%	15%	20%
20	MAF1076834CB		14" EZ, 950 LB-FT, 8-SPRING,4 PADDLE	Meritor	10%	15%	20%
21	MAFM1076211		METRIC 350MM	Meritor	10%	15%	20%
22	MAFM1076061		METRIC 310MM	Meritor	10%	15%	20%
23	MAF20992582		15.5" SELF-ADJUSTING CLUTCH	Meritor	10%	15%	20%
24	MAF20992525		15.5" SELF-ADJUSTING CLUTCH	Meritor	10%	15%	20%
25	MAF20993551		15.5" SELF-ADJUSTING CLUTCH	Meritor	10%	15%	20%
26	MAF20993551H		15.5" SELF-ADJUSTING CLUTCH	Meritor	10%	15%	20%
27							
28							
29							
30							
31							
32							
33							
34							
35							
36							
37							
38							
39							
40							
41							
42							
43							
44							
45							
46							
47							
48							
49							
50							
51							
52							
53							
54							
55							
56							
57							
58							
59							

All pricing is subject to change at any time without notice. Pricing in Hino DCS may override this form. By submitting this form, You agree that the information You submit will be accurate, to the best of Your knowledge.

AllFit Clutch Components

PARTS ALERT

Part Number	Description	Discount %
MAFA119BPB6	DRIVEPIN 14"	10%
MAFA148BPB6	2" BRAKESPACER	10%
MAFA153BPB6	1.75" BRK SPACE	10%
MAFB175	1.75" 2P CLUBRK	10%
MAFB201	2" 2P CLUTC BRK	10%
MAFB201500	2" OVER 2P CLB	10%
MAFB201450	2" 2P CLUTC BRK	10%
MAFA236BP	SPRGLOADADJ	10%
MAFA237BP	2" 1P CLUTC BRK	10%
MAFA238BP	1.75 1P CLUBRK	10%
MAFA239BP	1.75 TOR LIMBRK	10%
MAFA240BP	2" TOR LIM BRK	10%
MAFA537BP	2" 2P CLUTC BRK	10%
MAFA538BP	1.75 2P CLUTBRK	10%
MAFAB197VBP	PILOTBEAR VITON	10%
MAFAB197SVBP	PILOTBEAR VITON	10%
MAFCSF105C137I	RELEASEFORK	10%
MAFIPS1659	INPUT SHAFT	10%
MAFAK2468	MAJ INSTKIT	10%
MAFAK2175BP	MIN INSTKIT	10%
MAFAK2200BP	MIN INSTKIT	10%
MAFAK2201BP	MIN INSTKIT	10%
MAFCSB12815BP	SHAFT BUSHING	10%
MAFA230EZBP	EZ CLUTCHADJ	10%
MAFAK2468B	MAJ INSTKIT	10%
MAFAK3600	MAJ INSTKIT	10%
MAFCATLE100BP	CLUTCH TOOL KIT	10%



*Place order in DCS

Air Compressors & Air Dryers

PARTS ALERT

Part Number	Description	Discount %
S9111530550X	REMAN AIR COMPRESSOR MACK AST	10%
S9111530557	COMPRESSOR/EXC	5%
SRWABK118X	SS1200-12V-with Turbo Cut-off	10%
SRWABK119X	SS1200-24V-with Turbo Cut-off	10%
S4324130240X	SS1200P-12V-with Turbo Cut-off-No governor	10%
S4324130250X	SS1200P-24V-with Turbo Cut-off-No governor	10%
S4324210480X	SS1200P with Coalescing with Turbo-Cut-off	10%
S4324210540X	SS1800P-12V-with Turbo Cut-off-No governor	10%
S4324210150X	SS1200UP-12V--No Turbo Cut-off-No governor	10%
S4324210330X	SS1200UP-12V-No Turbo Cut-off-No governor-Coale	10%
S4324210520X	SS1800UP-12V-No Turbo Cut-off-No governor-Coale	10%
S4324130100X	SS1200E-12V	10%
S4324700210X	SS1200 Plus-24V-No Turbo Cut-off-Coalescing Cartrid	10%
S4324711000X	SS1200 Plus-12V-with Turbo Cut-off	10%
S4324711010X	SS1200 Plus-12V-with Turbo Cut-off-Coalescing Cartr	10%
S4324330360X	12v 1.0 Twin, Special Pist on, Special Purge valve	10%
S4324330380X	24v 1.0 Twin - w/ Coalescing Cartridge	10%
S4324330400X	12v .8 Twin w/ Coalescing Cartridge	10%
S4324330410X	24v .8 Twin w/ Coalescing Cartridge	10%
R955300NX	XCH SS1200 DRYR	10%



*Place order in DCS



 **MERITOR SPECIAL!**

ADDITIONAL 2% DISCOUNT ON YOUR CURRENT TL COMMITMENT

Commit to purchasing a specific amount of Meritor Brake Shoe Trailer Loads over the next 12 months to get the discount associated **plus an extra 2% off current commit during this promotion only!**

Trailer Load (TL) Commitment	Regular Discount Off Hino DNP	Special Discount Off Hino DNP
One – Three Trailers	~~4.00%~~ →	6%
Four – Eight Trailers	~~7.00%~~ →	9%
Nine or More Trailers	~~11.00%~~ →	13%

NOTICE!

This extra 2% discount is only valid during this promotion (**6-1-16 thru 8-31-16**). Valid for current and new TL commitments. Once this promotion ends, normal TL commitment discounts apply.

Trailer Load (TL) Program Parameters:

☐ **Review Meritor bulletin GP1281 for brake shoes and kits available on TL program!**

☐ Must be signed up for this program to obtain any discount.

☐ **Dealers are also eligible to receive “Added Rewards Points”!**

☐ Must meet the commitment level within 12 months of sign-up date. Discount level is based on the direct ship one-piece dealer net part number. Meritor will conduct a quarterly review of your TL orders to ensure that the commitment level is being met. If your dealership is not on track with the commitment level, your discount will be adjusted immediately to the level of your current pace.

☐ **All brake shoes must be ordered in full pallet quantities.** Standard lead time applies (10-31 days part number dependent). May inquire with Hino DPM for a lead time estimate if necessary (include part numbers).

☐ Shoes must be ordered in pallet load quantities to obtain the discount.

☐ **Free drop-shipping for up to 3 locations (only for full trailer load orders).**

- ☐ The “committed” dealer location must be included on the shipment route. The ordering location gets the full credit toward the TL commitment.
- ☐ Drop locations cannot exceed a 150 mile distance from the commitment location.
- ☐ Minimum 4 skids or more per drop. Drop off points will be subject to review by Hino & Meritor.

☐ **Prior to Ordering**

- ☐ Do not place your order in DCS. Return the “Participation Form” (page 3) to your Hino DPM (DPM to forward to corp.). State that you are on the Meritor Brake Shoe Commitment Program.
- ☐ State the other location(s) the order needs to be shipped to & include the amount of skids (by part number) to be dropped at each location.
- ☐ Trailer load shoe orders will ship directly from the Plainfield, IN and cannot be combined with other stock orders, or direct ship orders.

☐ **To Place Order(s)**

- ☐ Must **E-Mail** the order to the PDC for manual order entry to obtain the discounted pricing. Dealer to Email dealer code, dealer ship to addresses, PO #, part #'s & quantity to helpdesk@hino.com. CC your Hino DPM.
- ☐ Be sure to mention this promotion for the extra 2% off!

TO:

Dealer Principals
Parts Managers
General Managers
Parts Sales

BULLETIN: PA-2016-003

DATE: 6-1-2016

EXP: 8-31-2016

Hino Trucks reserves the right to make changes, including change in price, content, description, terms, time period, etc. at any time without notice.



Hino Trucks National PDC
Phone: (866) 372-4466 | Fax: (662) 342-5151
E-Mail: helpdesk@hino.com



PARTS ALERT

Meritor Brake Product:

The Meritor trailer load brake program includes all FMSI's, the popular FMSI's are shown in the table below. These are available in a number of choices, including premium and price point linings, as well as new and reman options. Bulk part numbers are excluded as they are already heavily discounted (BK, B18, B30, B32, B84, B96, etc. suffixed part numbers). While bulk part numbers are not eligible for additional savings, they can be applied toward the trailer load quantity requirements of 22 pallets. Examples that are not eligible for an additional TL discount:

"KMG14311EB32" (Bulk Suffix, MOQ 32)

"KSMA2124709E2-B32" (Bulk Suffix, MOQ 32)

"R1308EBK" (Bulk Suffix, MOQ 100)

Interested in Hino / Meritor's "Brake Shoe" bulk part numbers?

See page 4 & 5 for a part number listing & see Hino DCS for pricing.

Calculating a Trailer Load:

22 pallets fill a trailer. All brake shoes or brake shoe kits must be in pallet quantity multiples with **one part number per pallet**.

The quantity of brake shoes per pallet varies by FMSI code as shown below.

Pallet Quantity by FMSI Chart

FMSI	Brake Shoes	Brake Shoe Kits
1308	96	60
1443	96	60
4311	84	32
4317	96	32
4471	72	18
4514	96	32
4515	96	32
4524	96	32
4527	72	18
4702	96	60

FMSI	Brake Shoes	Brake Shoe Kits
4707	96	32
4709	84	32
4711	96	18
4715	96	32
4718	84	18
4719	96	32
4720	96	32
4725	84	32
4726	96	18

Part Number Nomenclature Examples:

KMG14515Q

K = New Brake Shoe Kit

FMSI = 4515

SMG14707QP

S = New Brake Shoe

FMSI = 4707

XKMG14311E

XK = Remanufactured Brake Shoe Kit

FMSI = 4311

XSMG11308E

XS = Remanufactured Brake Shoe

FMSI = 1308

XKW224524Q

XKW = Waste Management Reman Brake Shoe

FMSI = 4524

Reman Core Charges

Normal core charges apply for reman shoes and shoe box kits. Core billing is immediate.



PARTS ALERT

MERITOR BRAKE SHOE DISCOUNT HINO DEALER AGREEMENT & PARTICIPATION FORM

Dealer Code: _____

Dealer Name: _____

Discount Structure:

Please check which option you commit to & return the form to your Hino District Parts Manager. ***This Form is for New TL Commitments Only! Existing TL commitments will receive extra 2% discount automatically, during this promotion.**

- ☐ **Option 1:** 6% Special Discount – Dealer Will Purchase One to Three Trailer Loads from Hino in 12 months (after promo period 4% off Hino DNP)
- ☐ **Option 2:** 9% Special Discount – Dealer Will Purchase Four to Eight Trailer Loads from Hino in 12 months (after promo period 7% off Hino DNP)
- ☐ **Option 3:** 13% Special Discount - Dealer Will Purchase Nine or More Trailer Loads from Hino in 12 months (after promo period 11% off Hino DNP)

***These special discounts are only valid during this promotion (6-1-16 thru 8-31-16)**

Term length is 12 months from the start date listed below.

Enter Start Date: _____

Parts Manager Printed Name: _____

Parts Manager Signature: _____

Date: _____

Hino Representative Printed Name: _____

Signature: _____

Date: _____

Thank you for your continued business and support,

Your Hino Parts Team

Hino Trucks, 41180 Bridge Street, Novi, Michigan 48375 - (Corporate Office)

Hino Trucks National PDC, 8425 Airways Blvd, Suite 101, Southaven MS 38671-5146

PDC: (866) 372-4466 | Fax: (662) 342-5151 | E-Mail: helpdesk@hino.com

Added Rewards Points Eligible On Top Of The Excellent Savings!!

Hino Trucks Manual Order Form



A Toyota Group Company

DEALER NAME:	
ORDERING DEALER CODE:	
CONTACT EMAIL ADDRESS:	
ORDERED BY (NAME):	
DEALER RETURN FAX:	

APPROVED DEALER SHIP TO ADDRESS REQUIRED ON ALL ORDERS	
DEALER NAME:	
STREET ADDRESS:	
CITY, STATE; ZIP:	
ATTENTION:	

Bill to Account #:	
--------------------	--

☐ AVAILABILITY ONLY - DO NOT SHIP (FILL IN DEALER RETURN FAX # ABOVE)

SUB-ORDER TYPE (SELECT ONLY ONE BOX):

☐ (S2) STOCK ORDER - GROUND SHIPPING ONLY - All Regular Direct Ship & PDC Orders

☐ (E1) DEALER EMERGENCY ORDER - OVERNIGHT SHIPPING ONLY **

☐ (E2) VEHICLE OFF ROAD (VOR) EMERGENCY, SHIP TO MY CUSTOMER DIRECT - OVERNIGHT SHIPPING ONLY **

EMERGENCY SHIPMENT SERVICES, FOR E1 OR E2 ONLY (CHECK BOX BELOW IF APPLICABLE):

OTHER SERVICES

☐ SATURDAY OVERNIGHT **

PLEASE NOTE: MAJOR UNIT PIECES AND PARTS NOT SHIPPABLE VIA UPS WILL BE SHIPPED VIA COMMON CARRIER GROUND SERVICE. IF OVERNIGHT SERVICE IS REQUIRED, THE SHIPMENT WILL BE SENT FREIGHT COLLECT.

KEY: ** ADDITIONAL SHIPPING & HANDLING FEES APPLY FOR THE PARTICULAR ABOVE SERVICE(S).

MUST HAVE		Optional		NOT MANDATORY		
PART NUMBER	QTY	PART DESCRIPTION	Supplier	DNP	SPECIAL PURCHASE COST	REASON FOR SPECIAL PURCHASE COST OR NOTES
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						

All pricing is subject to change at any time without notice. Pricing in Hino DCS may override this form. By submitting this form, You agree that the information You submit will be accurate, to the best of Your knowledge.

REPRODUCIBLE FORM

FORM HDT-PTSOFF1 (COVER PAGE)

EMAIL THIS FORM TO HELPDESK@HINO.COM OR FAX THIS ORDER FORM TO THE MEMPHIS NATIONAL PDC AT (662) 342-5151

Hino Trucks Manual Order Form



MUST HAVE				NOT MANDATORY		
PART NUMBER	QTY	PART DESCRIPTION	Availability Memphis	DNP	SPECIAL PURCHASE COST	REASON FOR SPECIAL PURCHASE COST
17						
18						
19						
20						
21						
22						
23						
24						
25						
26						
27						
28						
29						
30						
31						
32						
33						
34						
35						
36						
37						
38						
39						
40						
41						
42						
43						
44						
45						
46						
47						
48						
49						
50						
51						
52						
53						

All pricing is subject to change at any time without notice. Pricing in Hino DCS may override this form. By submitting this form, You agree that the information You submit will be accurate, to the best of Your knowledge.

Date: December 2015 Bulletin: GP1281

**Subject: BRAKE SHOE AND SHOE BOX KIT 10-DAY SHIPPING
COMMITMENT**

2016 PROGRAM UPDATE

NOW AVAILABLE FOR 10-PALLET MINIMUM ORDERS!

Meritor® is pleased to announce that it will now accept minimum orders of ten pallets of lined shoes and kits, mix or match. Orders will ship direct from our Plainfield, Indiana, lined brake shoe facility within ten calendar days of placement. Full trailer load quantities remain at 22 pallets.

PALLET AND ORDER QUANTITIES

Lined brake shoes and shoe box kits must be ordered in complete pallet quantities per part number as indicated on the attached list. Pallet quantities cannot be broken and multiple part numbers cannot be combined on one pallet. Orders for less than one pallet quantity of any part number will ship from our Florence, Kentucky, distribution facility with your next stock order, not as part of the trailer load.

PART NUMBERS AND ORDER QUANTITIES

The 10-day shipping commitment applies only to the attached list of part numbers. The addition of part numbers not shown on the attached list may result in your order not shipping within ten calendar days. If you would like to add part numbers not shown on the attached list to an order, please contact the Meritor Customer Care Team for availability and lead times (888-725-9355).

The 10-day shipping commitment is defined as ten calendar days from the date your order is received.

Thank you for your continuing support of Meritor Brake Products. For more information, please contact your Meritor Account Manager.

Sincerely,

Peter Freeman

Peter Freeman
Sr. Product Manager



“MAKE IT MERITOR” CUSTOMER COUPONS

What is Make it Meritor?

- Make it Meritor is a customer rebate promotion being offered by Meritor through Hino dealers.
- Hino DPMs will deliver these coupon books to Hino dealers to distribute to their end-customers.
- When a customer buys a Meritor part from a Hino dealer they simply fill out the rebate and send it to Meritor at makeitmeritor.com.
- Meritor sends the customer a rebate check. Hino does not handle anything with this portion of the promotion, it's just meant to help the dealer sell more Meritor parts!

This is a sample of how the “Make it Meritor” rebate coupons will look.

Make It Meritor - Rebate Promotion

Product	Rebate Value
Meritor Differentials (New & Remanufactured)	\$150.00
Meritor Driveline Assemblies	\$50.00
Meritor Gearsets	\$50.00
Meritor AllFit Clutches	\$25.00
Doctor Preload Tool	\$25.00
MTIS by PSI Retrofit Kits	\$15.00
Meritor WABCO Reman Twin Air Dryers	\$8.00
Meritor WABCO Reman Air Dryers	\$4.00
Model 9 Air Dryers	\$4.00
Meritor Automatic Slack Adjusters	\$2.75
Meritor Air Disc Brake Rotors & Disc Pads	\$2.50
Meritor Driveline U-Joints & Center Bearings	\$2.50
Meritor AllFit Air Disc Brake Rotors & Disc Pads	\$2.00
Meritor Steelite X30 Brake Drum	\$2.00
Meritor King Pin Kits (includes FastSet™ King Pin Kits)	\$1.50
Meritor New Lined RSD Shoe Box Kits	\$0.75
Meritor Green Remanufactured RSD Shoe Box Kits	\$0.75
Doleco Cargo Restraints	\$0.75
Meritor Camshafts	\$0.50
Meritor Tie Rod Ends	\$0.50
Temper Loc Nuts	\$0.25
Meritor Wheel Attaching Parts	\$0.10

*Temper, Doctor Preload and Temper-Loc are registered trademarks of Temper Corporation.

Terms and Conditions

Make It Meritor is open to legal residents of the 50 United States (including the District of Columbia) and Canada (excluding Quebec), 18 years old or older who are owners or employees of owners/operators of commercial trucks who have purchased/installed qualifying products from this offer onto their vehicles. This offer is valid only through eligible participating OEM dealers, including but not limited to Hino dealers. Program ends 12/31/16. Late submissions will NOT be honored. Nonconforming or duplicate requests will not be acknowledged or returned. To receive your rebate, go to www.makeitmeritor.com and fully complete the request form. Omission of required information will delay processing. Please allow 6-8 weeks from submission request date for processing and fulfillment.

Rebate submissions must be for a minimum of \$50 and a maximum of \$150 and can include a combination of any of the qualifying products but all of which must be purchased in a single transaction as outlined in the Make It Meritor complete Terms and Conditions.

For complete Terms and Conditions and complete details, visit makeitmeritor.com.

Visit MakeItMeritor.com and register today.