

INSIGHT AFTERMARKET OPTIONS

INSIGHT is useful for the entire fleet! Customers of 2013MY and newer trucks may purchase an aftermarket solution that includes INSIGHT Telematics, Remote Diagnostics & Case Management. Order through your parts department with the part numbers below.

Part #	Parts Description	Full Description	DNP
P20305 -1	INSGT CONV HW 1YR TEL CM RD	Conventional Trucks: Hardware with 1 Year of INSIGHT Telematics, Remote Diagnostics & Case Management.	\$653.95
P20405-1	INSGT COE HW 1YR TEL CM RD	COE Trucks: Hardware with 1 Year of INSIGHT Telematics, Remote Diagnostics & Case Management.	\$653.95
P20305-3	INSGT CONV HW 3YR TEL CM RD	Conventional Trucks: Hardware with 3 Years of INSIGHT Telematics, Remote Diagnostics & Case Management.	\$1,429.75
P20405-3	INSGT COE HW 3YR TEL CM RD	COE Trucks: Hardware with 3 Years of INSIGHT Telematics, Remote Diagnostics & Case Management.	\$1,429.75
P20305-5	INSGT CONV HW 5YR TEL CM RD	Conventional Trucks: Hardware with 5 Years of INSIGHT Telematics, Remote Diagnostics & Case Management.	\$2,027.97
P20405-5	INSGT COE HW 5YR TEL CM RD	COE Trucks: Hardware with 5 Years of INSIGHT Telematics, Remote Diagnostics & Case Management.	\$2,027.97
P20305-3-B	INSGT CNV HW 1YR TEL 3YR CM RD	Conventional Trucks: Hardware with 1 Year of INSIGHT Telematics, 3 Years of Remote Diagnostics & Case Management.	\$970.03
P20405-3-B	INSGT COE HW 1YR TEL 3YR CM RD	COE Trucks: Hardware with 1 Year of INSIGHT Telematics, 3 Years of Remote Diagnostics & Case Management.	\$970.03
P20305-5-B	INSGT CNV HW 1YR TEL 5YR CM RD	Conventional Trucks: Hardware with 1 Year of INSIGHT Telematics, 5 Years of Remote Diagnostics & Case Management.	\$1,394.91
P20405-5-B	INSGT COE HW 1YR TEL 5YR CM RD	COE Trucks: Hardware with 1 Year of INSIGHT Telematics by Telogis , 5 Years of Remote Diagnostics & Case Management.	\$1,394.91

INSIGHT AFTERMARKET OPTIONS FAQ

What is INSIGHT?

Hino INSIGHT is a fully integrated connected vehicle platform for Hino customers. It includes INSIGHT Telematics by Telogis which allows fleet managers to monitor driver and vehicle performance. INSIGHT Remote Diagnostics will alert fleet managers in real time of Diagnostic Trouble Codes (DTC) with a severity code, so they can plan their service. INSIGHT Case Management ties the process together. A case is created with every DTC and updates the customer throughout the service. All maintenance history is stored for their records. All of this is standard on 2017MY trucks.

Which Hino models can be equipped with INSIGHT as an aftermarket option?

Any 2013MY truck or newer can be equipped with INSIGHT. Please note that there are different part numbers for Conventional and COE trucks.

How do I order the kit?

INSIGHT kits can be ordered through your Dealership Parts Department. Refer to page one of the announcement for the package part number that the customer would like.

What if my customer has a mixed fleet and would like to purchase INSIGHT for non-Hino vehicles?

The provider of INSIGHT Telematics, Telogis, does have solutions for other fleets. Please contact your Telogis Dealer Account Manager for details at hinodealer@telogis.com. Also available are upgrade options such as Hours of Service electronic logs and refrigerated unit monitoring.

How does installation of the INSIGHT hardware work?

The dealer can quote the customer for installation. All installation instructions can be found on HinoNet, including video tutorials. Installation typically takes less than a half hour.

***If you have any additional questions please contact INSIGHT@hino.com.**



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