



PARTS ALERT

BOSTROM & NATIONAL 2016 SEAT DISCOUNTS BY THE CVG GROUP

Hino Trucks is offering TWO ways to SAVE BIG on Bostrom and National Seating! The commitment program features 5 levels of participation detailed below. The Truckload purchase requires no commitment & offers 16% off Hino DNP (details on page 2).



Discount Offering #1

The Commitment Program:

Program Level	Commit Quantity (Annual Purchase of Seats and/or Mattresses in Units)	Discount (% to Dealer)
1	50	8%
2	150	11%
3	300	13%
4	700	14%
5	1000	16%

TO:

Dealer Principals
Parts Managers
General Managers
Parts Sales

BULLETIN: PA-2016-010
DATE: 01/27/16
EXP: 12/31/16

Dealer agrees to

- ☐ Enroll and have sign off (to ensure proper tracking)
- ☐ Purchase seats and/or mattresses per schedule above in 2016
- Commitment quantity will be **pro-rated** based on date of enrollment on enrollment form. Exa: sign on July, commit to ½ the quantity shown above
- Orders can be mixed or matched and include other CVG products, but only the products shown on page 2 will count toward commitment and/or receive a discount as noted above
- See QR Guide for Freight Policy, 1 drop per order, Direct Shipped
- **Complete the Commitment Program Enrollment Form and email it to your Hino DPM to obtain the discount today!**

Hino Trucks reserves the right to make changes, including change in price, content, description, terms, time period, etc. at any time without notice.



Hino Trucks National PDC
Phone: (866) 372-4466 | Fax: (662) 342-5151
E-Mail: helpdesk@hino.com



PARTS ALERT

Commitment Program Continued

- All Bostrom and or National seats, seat uppers and mattresses **count towards the commit quantity**
- **Discount will only be applied to these** Aftermarket seat models & mattresses:
 - National: Ensign, Captain, Commodore, Admiral, Admiral CT, Premium 2000, Corsair, EZ Aire, MD Series.
 - Bostrom: T-Series, Baja, Patriot, Pro Ride, Wide Ride, Wide Ride II, Sprint Ride, Route Master, LTSS
 - Bostrom + Serta: 7-Series

ALL orders must be manually entered by Hino Trucks to get the discounts. Complete and submit the following order form to the Hino PDC helpdesk@hino.com

Discount Offering #2

Truckload Discounts (No Commitment Required)

Order Quantity (Single Purchase of Seats and/or Mattresses in Units)	Discount (% to Dealer)
96	16%

- Direct Ship only
- Single order of 96 or more seats and/or mattresses with a max of 2 drops
- **No enrollment required** – available to any dealer
- Discount of 16% to dealer regardless of commit level

ALL orders must be manually entered by Hino Trucks to get the discounts. Complete and submit the following order form to the Hino PDC helpdesk@hino.com

2016 Commitment Program Enrollment Form

- Commitment to purchase & sell the noted quantity of seats and/or mattresses this year, pro-rated from start date per schedule below.
- All Bostrom and/or National seats, seat uppers and mattresses **count towards the commit quantity**
- **Discount will only be applied to these** Aftermarket seat models & mattresses:
 - National: Ensign, Captain, Commodore, Admiral, Admiral CT, Premium 2000, Corsair, EZ Aire, MD Series.
 - Bostrom: T-Series, Baja, Patriot, Pro Ride, Wide Ride, Wide Ride II, Sprint Ride, Route Master, LTSS
 - Bostrom + Serta: 7-Series
- Orders can be mix or match and include other CVG products, but only the products noted will count toward commitment and/or receive a discount as noted above.
- Freight policy remains unchanged for all products, 1 drop per order
- Trailer load orders of 96 or more seats and/or mattresses will receive a 16% discount with a maximum of 2 drops per order.
 - Quantity for order and discount will be applied under the same terms as above
 - This is **not** in addition to the discount for commitment – it is in lieu of the commitment discount
 - All dealers / trailer load orders regardless of commitment level will receive the same 16% discount on qualifying seats and/or mattresses
- This is an agreement, not a contract. Failure of either party to accomplish the goals laid out will result in no penalty to either party other than potential cessation of the program. This is the end of the fine print.
- When completed email copy to your Hino Trucks DPM.

Indicate Enrollment Level Here	Program Level	Commit Quantity (Annual Purchase of Seats and/or Mattresses in Units)	Discount %
	1	50	8%
	2	150	11%
	3	300	13%
	4	700	14%
	5	1000	16%

Dealership Name(s) <i>List all variations applicable</i>							
Dealership Location Code(s)							
Annual Seat Sales (Est. Units)		Current Stocked Seat Brand(s)			Planned Stocked Seat Brand(s)		
Dealer Representative Signature						Date	
Dealer Representative Printed Name							
Title							
Phone	() -	Email	@				
HINO Approve Initials & Date		CVG Approve Initials &		Start Date		Pro-Rated Agreement Qty	

Hino Trucks Manual Order Form



A Toyota Group Company

DEALER NAME:	
ORDERING DEALER CODE:	
CONTACT EMAIL ADDRESS:	
ORDERED BY (NAME):	
DEALER RETURN FAX:	

APPROVED DEALER SHIP TO ADDRESS REQUIRED ON ALL ORDERS	
DEALER NAME:	
STREET ADDRESS:	
CITY, STATE; ZIP:	
ATTENTION:	

Bill to Account #:	
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☐ AVAILABILITY ONLY - DO NOT SHIP (FILL IN DEALER RETURN FAX # ABOVE)

SUB-ORDER TYPE (SELECT ONLY ONE BOX):

☐ (S2) STOCK ORDER - GROUND SHIPPING ONLY - All Regular Direct Ship & PDC Orders

☐ (E1) DEALER EMERGENCY ORDER - OVERNIGHT SHIPPING ONLY **

☐ (E2) VEHICLE OFF ROAD (VOR) EMERGENCY, SHIP TO MY CUSTOMER DIRECT - OVERNIGHT SHIPPING ONLY **

EMERGENCY SHIPMENT SERVICES, FOR E1 OR E2 ONLY (CHECK BOX BELOW IF APPLICABLE):

OTHER SERVICES

☐ SATURDAY OVERNIGHT **

PLEASE NOTE: MAJOR UNIT PIECES AND PARTS NOT SHIPPABLE VIA UPS WILL BE SHIPPED VIA COMMON CARRIER GROUND SERVICE. IF OVERNIGHT SERVICE IS REQUIRED, THE SHIPMENT WILL BE SENT FREIGHT COLLECT.

KEY: ** ADDITIONAL SHIPPING & HANDLING FEES APPLY FOR THE PARTICULAR ABOVE SERVICE(S).

MUST HAVE		Optional		NOT MANDATORY		
PART NUMBER	QTY	PART DESCRIPTION	Supplier	DNP	SPECIAL PURCHASE COST	REASON FOR SPECIAL PURCHASE COST OR NOTES
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						

All pricing is subject to change at any time without notice. Pricing in Hino DCS may override this form. By submitting this form, You agree that the information You submit will be accurate, to the best of Your knowledge.

REPRODUCIBLE FORM

FORM HDT-PTSOFF1 (COVER PAGE)

EMAIL THIS FORM TO HELPDESK@HINO.COM OR FAX THIS ORDER FORM TO THE MEMPHIS NATIONAL PDC AT (662) 342-5151

Vendor:

Bostrom Seating (a CVG brand)

Vendor Information	Bostrom Seating is the premier seating solution for light truck/sprinter van and medium sized and heavy duty trucks. Our products are known for their comfort, durability, safety, and style. Our commitment to listening to and understanding your needs is a core driver in the work we do everyday. While our core operations for Bostrom Seating products are in the USA, we draw on our global seating experience and operations to determine where common needs, products, and lessons can help us deliver better products. Our industry leading R&D facilities and in house testing provide the continuous technical feedback to ensure our products are built better tomorrow than they are today in terms of features, durability, and bottom line value to you. Bostrom Seating seats are proudly made in Piedmont, AL USA. American Strong since 1935.																																																									
Customer Service & Technical Support	Hino Parts Support Phone: 866-372-4466 Hino Parts Support Email: helpdesk@hino.com Hino Parts Support Fax: 662-342-3939 Bostrom Seating Phone: 800-459-SEAT (7328) Bostrom Seating Email: bostromseating@cvgrp.com Bostrom Seating Web: http://www.bostromseating.com Bostrom Seating Warranty Line: 800-459-SEAT (7328) Bostrom Seating Order/Product Questions: 800-459-SEAT (7328) Bostrom Seating Fax: (888) 360-7990																																																									
Order Procedures:	All orders are to be placed through the Hino Dealer Connect System (DCS). For special orders or for customer support contact Vendor directly via phone number.																																																									
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Shipping Inspection and Damaged	All merchandise should be inspected upon arrival and carrier damage claims should be filed with the carrier immediately. We are not responsible for, nor are we in a position to make a claim after the freight carrier accepts the shipment from us. Also see returns section for any returns that need to be made due to damage or error in shipment.																																																									
Vendor Cross Reference Web	www.bostromseating.com																																																									
Conclusion:	Bostrom Seating is the premier seating solution for light truck/sprinter van and medium sized and heavy duty trucks. Our products are known for their comfort, durability, safety, and style. Our commitment to listening to and understanding your needs is a core driver in the work we do everyday.																																																									

PA-2011-112

1-29-16 04-18PM

Vendor: National Seating (a CVG Brand)

Vendor Information	The National Seating line of seats is the premier seating solution for North American motor coach, school bus, and truck applications. Their products are known for their comfort, durability, safety, and style. They continue to develop innovative and user focused solutions which deliver real results and value. Their exclusive BackCycler system, model HP air suspension and 3pt passenger belts for coach seats are just a few of the customer centric and truly effective value additions we have brought to you recently. They have a commitment to listening to and understanding driver needs is a core driver in the work we do everyday. The core operations for National Seating products are in the USA, drawing on their global seating experience and operations to determine where common needs, products, and lessons can help them deliver better products. Their industry leading R&D facilities and in house testing provide the continuous technical feedback to ensure their products are built better tomorrow than they are today in terms of features, durability, and bottom line value to you. National Seating seats are proudly made in Vonore, TN USA. American Pride since 1936.																																																									
Customer Service & Technical Support	Hino Parts Support Phone: 866-372-4466 Hino Parts Support Email: helpdesk@hino.com Hino Parts Support Fax: 662-342-3939 National Seating Phone: 800-459-SEAT (7328) National Seating Email: nationalseating@cvgrp.com National Seating Web: http://www.nationalseating.com National Seating Warranty Line: 800-222-SEAT (7328) National Seating Order/Product Questions: 800-459-SEAT (7328) National Seating Fax: call 800-459-SEAT (7328) to get specific fax number																																																									
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Conclusion:	Under every National seat is 75 years of experience and quality design. They strive to use the best materials and state-of-the-art technology to create seats that meet the demands of today's commercial vehicle operator.																																																									

PA-2011-111

08-16-13 09.49.AM