



WESTERN STAR CAE DEALER LETTER #122

DATE: February 28, 2014

TO: U.S. / Canadian Dealer Principals, General & Sales Managers, Salespeople
U.S. / Canadian General, Regional, District Sales & Service Managers
Select Daimler Personnel

FROM: Customer Application Engineering

As part of Daimler, Western Star is committed to high ethical standards in all business transactions through compliance with the Daimler Integrity Code and our company's policies and guidelines. Western Star does not tolerate unethical or corrupt business practices by its employees or its business partners.

TOPIC: WESTERN STAR 4700 PAINT

Effective: Chassis Starts March 24, 2014 for 4700 Models Built at Cleveland, NC

Western Star 4700's built at the Cleveland Truck Plant will be painted with DuPont (Axalta) paint.

At this time, please continue to order the 4700 with the PPG paint codes as presented in SpecPro; the CAE Paint Team will convert orders to DuPont paint codes after order receipt. DuPont is providing paint color conversion data to ensure a match between the PPG code ordered and the DuPont paint used at the Cleveland Truck Plant. There is no pricing impact for internal CAE PPG-to-DuPont conversions.

If you require paint samples or have questions, please email CAE.paint@daimler.com or call the Customer Application Engineering Call Center at 855-639-8656 and select Option 6 for the CAE Paint Team.

Due to the PPG-to-DuPont crossover process, Truck Change Orders involving PPG paint code changes submitted less than 30 calendar days from a Cleveland Truck Plant chassis start date may be denied. Also note that close-in Truck Change Orders involving PPG paint codes that do not have a DuPont crossover code will be denied.

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