

January 7, 2014

Roadranger Marketing – Aftermarket

Subject: Heavy Duty DM clutch part # supersession / addition

Effective Date: January 1, 2014

In order to meet the complete lifecycle needs of our products, Eaton is pleased to announce the addition of a *Heavy Duty Reman DM* clutch for the NAFTA market, part number 121000-MO. With the addition of reman, our customers will now have two options for HD DM replacement, replacing with new product, 121000-1, or replacing with reman product, 121000-MO. The chart below outlines the changes. This change along with updated pricing was included in the 2014 price files. (Please note: an Export reman version, 121000-MOX, has also been added for Export outside of NAFTA; no core charge applies on this product.)

Eaton Part Number	Description of Part Number	Replace with Part Number	Description of Replacement Part Number	Reason for Change	Change Effective
121000-EX	DM EXCHANGE INSTALLATION	New replacement: 121000-1	DM INSTALLATION	Transitioning from Exchange unit	1/1/2014
121000-EX	DM EXCHANGE INSTALLATION	Reman replacement: 121000-MO	DM REMAN INSTALLATION	Transitioning from Exchange unit	1/1/2014
121000-EX	DM EXCHANGE INSTALLATION	Reman export replacement: 121000-MOX	DM REMAN INSTALLATION	Transitioning from Exchange unit	1/1/2014

Along with this new product introduction we will be placing a core charge on our entire Heavy Duty DM clutch product, both new and remanufactured. The core charge will aid Eaton in capturing the cores needed to provide its customers with a remanufactured product that is priced competitively in the market.

Eaton Part Number	Part Description	Lead time Days	Unit Weight	Notes	Core Charge US\$
121000-1	DM INSTALLATION	14	178.00	Available in NAFTA; Available for EXPORT	60.00
121000-MO	DM REMAN INSTALLATION	14	178.00	NOT FOR EXPORT	60.00

As noted above, a HD DM Export reman version is now available for shipment outside of NAFTA. No core charge applies on the Export reman version.

Export Version					
Eaton Part Number	Part Description	Lead time Days	Unit Weight	Notes	Core Charge US\$
121000-MOX	DM REMAN INSTALLATION	30	178.00	Export Only	N/A

Standard clutch ordering guidelines apply.

Please contact your Roadranger Aftermarket Representative with questions regarding this or other Eaton Aftermarket products or promotions.

Sincerely,

Bob McGowan
Clutch Aftermarket Marketing Manager - NAFTA