



Product Awareness Bulletin

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#047a

Minotour 13SPIP Program Type "A"

The recently announced PIP program for Minotours is now available through the ASIST configurator. Three separate programs are available.

- 1) Units built with 2010 and 2011 model year chassis units which qualify special chassis pricing (see table), terms and a \$500 body discount.
 - 2) Units built with 2012 model year chassis which qualify for a **\$1500** body discount.
 - 3) Units built with a 2013 model year chassis which qualify for a \$625 discount and terms.
- Instructions for all three are below.

Program 1: MY 2010 and MY 2011 Chassis

For a unit to be eligible for special chassis pricing, terms and a **\$500 discount** a 2010 or 2011 chassis must be ordered. Please insure that you select the appropriate body adjustment option for the appropriate model year chassis you chose in ASIST. Also, please select the following A code to identify the order as a PIP unit.

A0000-00-143 2013 MINOTOUR SPECIAL PIP-10, 11 MODEL YEAR CHASSIS

Rules will prevent this code from being added if an incompatible body adjustment code is present.

After the order is configured, please take the following steps:

1. After adding the code and closing the quote, you'll be prompted add the appropriate PIP Discount plan code in the worksheet tab in ASIST orders.
2. Select a chassis order # that is eligible for the discount. Orders will not be able to be forwarded to commit to order if they include an incompatible chassis order #.

Program 2: 2012 Chassis

For a unit to be eligible for terms and a **\$1500 discount** a 2012 chassis must be ordered. Please insure that you select the appropriate body adjustment option for the appropriate model year chassis you chose in ASIST. Also, please select the following A code to identify the order as a PIP unit.

A0000-00-145 2013 MINOTOUR SPECIAL PIP-2012 MODEL YEAR CHASSIS

Rules will prevent this code from being added if an incompatible body adjustment code is present.

After the order is configured, please take the following steps:

1. After adding the code and closing the quote, you'll be prompted add the appropriate PIP Discount plan code in the worksheet tab in ASIST orders.
2. Select a chassis order # that is eligible for the discount. Orders will not be able to be forwarded to commit to order if they include an incompatible chassis order #.

Program 3: 2013 Chassis

For a unit to be eligible for terms and a **\$625 discount** a 2013 chassis must be ordered. Please insure that you select the appropriate body adjustment option for the appropriate model year chassis you chose in ASIST. Also, please select the following A code to identify the order as a PIP unit.

A0000-00-144 2013 MINOTOUR SPECIAL PIP-2013 MODEL YEAR CHASSIS

Rules will prevent this code from being added if an incompatible body adjustment code is present.

After the order is configured, please take the following steps:

1. After adding the code and closing the quote, you'll be prompted add the appropriate PIP Discount plan code in the worksheet tab in ASIST orders.
2. Select a chassis order # that is eligible for the discount. Orders will not be able to be forwarded to commit to order if they include an incompatible chassis order #.

Attached is a listing of the MY2010 & MY2011 chassis with their special discounts as well as a listing of on-ground available MY2012.

13SPIP Special Chassis Pricing - USA Only

SPECIFICATIONS								MODEL YEAR PRICING		CHASSIS SPECIAL SELL PRICE
YEAR	MAKE	TYPE	WEIGHT	WB	FUEL	COLOR	QTY	2010	2011	
2009	FORD	E350	11500	138	GAS	WHITE	1			\$ 13,789.00
2010	FORD	E450	14500	158	GAS	YELLOW	1	\$27,514.00		\$ 20,514.00
2010	CHEVY	DRW	12.3K	139	GAS	WHITE	1	\$22,917.00		\$ 16,417.00
2010	CHEVY	SRW	9900	139	DIESEL	YELLOW	1	\$32,552.00		\$ 26,052.00
2011	CHEVY	DRW	12.3K	139	DIESEL	YELLOW	4		\$32,927.00	\$ 31,427.00
2011	CHEVY	DRW	10K	139	GAS	YELLOW	3		\$22,712.00	\$ 20,712.00
2011	CHEVY	DRW	10K	139	GAS	WHITE	40		\$22,712.00	\$ 20,712.00
2011	CHEVY	SRW	9900	139	DIESEL	YELLOW	2		\$32,552.00	\$ 29,552.00
2012	CHEVY	DRW	12.3K	159	DIESEL	WHITE	4			
2012	CHEVY	DRW	12.3K	139	DIESEL	YELLOW	6			
2012	CHEVY	DRW	12.3K	139	GAS	WHITE	1			
2012	CHEVY	DRW	12.3K	159	GAS	YELLOW	45			
2012	CHEVY	DRW	14.2K	159	GAS	YELLOW	4			
2012	CHEVY	DRW	14.2K	159	GAS	WHITE	1			
2012	CHEVY	SRW	9900	139	GAS	WHITE	7			
2012	GMC	SRW	9900	139	DIESEL	YELLOW	1			\$ 29,974.00
2013	CHEVY	DRW	14.2K	159	DIESEL	YELLOW	16			
2013	CHEVY	DRW	14.2K	159	GAS	YELLOW	18			
2013	CHEVY	DRW	14.2K	159	GAS	WHITE	2			
2013	CHEVY	DRW	12.3K	159	DIESEL	YELLOW	1			
2013	CHEVY	DRW	12.3K	139	DIESEL	YELLOW	8			
2013	CHEVY	DRW	12.3K	139	GAS	YELLOW	53			
2013	CHEVY	DRW	12.3K	159	GAS	YELLOW	9			
2013	GMC	DRW	12.3K	159	GAS	YELLOW	8			
2013	CHEVY	DRW	12.3K	139	GAS	WHITE	4			

NOTE MY2010 chassis are NOT eligible for any additional OEM Chassis assistance

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MY2011, MY2012, & MY2013 are still eligible for additional OEM chassis assistance

Check Sales Portal for MY2012 and MY2013 chassis pricing

13SPIP Special Chassis Pricing - Canadian Only

SPECIFICATI ONS									
YEAR	MAKE	TYPE	WEIGH T	WB	FUEL	COLOR	Q TY	2012	2013
2012	CHEVY	DRW	12.3K	159	GAS	YELLOW	11		
2013	CHEVY	SRW	9900	139	GAS	YELLOW	51		
2013	CHEVY	DRW	14.2	159	GAS	YELLOW	16		

NOTE MY2012 and MY2013 chassis are eligible for additional OEM Chassis assistance
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Check Sales Portal for MY2012 and MY2013 chassis pricing