HINO TRUCKS™
A Toyota Group Company

To: Dealer Principals
Dealer Parts Managers
Dealer Service Managers
Dealer Sales Managers

Subject: **Expansion of Exchange Components Program**

Date: February 20, 2008

Hino Trucks is pleased to announce the expansion of its exchange components program. Effective March 1, 2008, a number of key components will become new exchange products. The part numbers and the new core charges are on the Attachment at the end of this alert.

Details are as follows:

- A core charge in the amount specified will be assessed on purchases of applicable part numbers listed below made on or after March 1, 2008.
- The core charge will be credited back to your account upon return of the component core to Hino Trucks:
    - If the component fails under warranty, you may be directed by Hino Trucks Warranty to return the core for warranty settlement. In those cases, your parts account will be credited upon receipt of the core at our Warranty Center in Farmington Hills, Michigan. No further action is necessary on your part.
    - If you are not directed to return the core for warranty settlement, you must file on-line in Dealer Connect for core credit using the DC209 – Return of Exchange Items screen. Upon receipt of the Credit Return Approval form, return the core to our Core Return Center in Oak Creek, WI per our normal core return process.
- These new core charges are reflected in the price files sent to your service bureaus last week. You should not have to modify your system to accommodate the new core charges, but we recommend that you check your price file update to make sure the core charges have been added.

If you have any questions, please contact Hino Customer Service at 1-866-372-HINO (1-866-372-4466). Thank you for your support and business.

Sincerely,

Your Hino Parts Team

Attachment

HINO TRUCKS™
A Toyota Group Company

| Part Number | Description | DNP Core Charge |
|---|---|---|
| 29300E0010 | PUMP ASSY | $ 20 |
| 16250E0020 | CLUTCH ASSY FLUID L/ | $ 50 |
| 16250E0030 | CLUTCH ASSY FLUID L | $ 50 |
| 15110E0040 | PUMP ASSY | $ 20 |
| 16250E0040 | CLUTCH ASSY FLUID L/ | $ 50 |
| 89660E0100 | COMPUTER ASSY FUEL I | $ 200 |
| 27060E0150 | 22SI ALTERNATOR(14.2 | $ 40 |
| 16100E0160 | PUMP ASSY COOLANT | $ 20 |
| 16250E0160 | CLUTCH ASSY FLUID L/ | $ 50 |
| 16100E0170 | 16 SER PUMP ASSY COO | $ 20 |
| 11401E0210 | BLOCK SUB ASSY CYL | $ 350 |
| 16100E0221 | H7 PUMP ASSY COOLANT | $ 20 |
| 16100E0250 | PUMP ASSY COOLANT | $ 20 |
| 22100E0270 | PUMP ASSY COMMON RAI | $ 200 |
| 89530E0270 | COMPUTER ASSY- TRANSMISSION CO | $ 200 |
| 89530E0280 | COMPUTER ASSY- TRANSMISSION CO | $ 200 |
| 11101E0311 | HEAD SUB ASSY CYL | $ 200 |
| 11101E0530 | HEAD SUB ASSY CYL | $ 200 |
| 114016190A | BLOCK SUB ASSY CYL | $ 350 |
| 161002753A | EM100 PUMP COOLANT | $ 20 |
| 161003980A | PUMP COOLANT | $ 20 |
| 161004220A | PUMP ASSY COOLANT | $ 20 |
| 162501231A | CLUTCH ASSY FLUID L/ | $ 50 |
| 236401580A | NOZZLE ASSY | $ 20 |
| 236402491A | NOZZLE ASSY | $ 20 |
| 241001541A | TURBOCHARGER ASSY | $ 350 |
| 270402530A | 22SI ALTERNATOR(14.2 | $ 40 |
| 291002740A | COMPRESSOR AIR | $ 100 |
| 441102521A | GEAR ASSY STEERING | $ 200 |
| 441102670A | GEAR ASSY PS | $ 200 |
| 443101570A | PUMP ASSY PS | $ 200 |
| 895302270A | COMPUTER ASSY T/M CO | $ 200 |
| 895302370A | COMPUTER ASSY T/M CO | $ 200 |
| 895302781A | COMPUTER ASSY T/M CO | $ 200 |
| 895302790A | COMPUTER ASSY TM CO | $ 200 |
| 895302790A | COMPUTER ASSY TM CO | $ 200 |
| 895302800A | COMPUTER ASSY TM CO | $ 200 |
| 895303180A | TRANSMISSION, COMPUTER ASSY | $ 200 |
| 895602670A | COMPUTER ASSY FUEL | $ 200 |
| 895602671A | COMPUTER ASSY FUEL | $ 200 |

| Part Number | Description | DNP Core Charge |
|---|---|---|
| 895602680A | COMPUTER ASSY FUEL | $ 200 |
| 895602681A | COMPUTER ASSY FUEL | $ 200 |
| 895602700A | COMPUTER ASSY FUEL | $ 200 |
| 895602701A | F COMPUTER ASSY FUEL | $ 200 |
| 895602710A | COMPUTER ASSY FUEL | $ 200 |
| 895602711A | F6 COMPUTER ASSY FUEL | $ 200 |
| 895603111A | COMPUTER ASSY FUEL I | $ 200 |
| 895603121A | COMPUTER ASSY FUEL I | $ 200 |
| 895603161A | COMPUTER ASSY FUEL I | $ 200 |
| 895603400A | COMPUTER ASSY FUEL I | $ 200 |
| 895603401A | COMPUTER ASSY FUEL I | $ 200 |
| 895603410A | COMPUTER ASSY FUEL I | $ 200 |
| 895603411A | COMPUTER ASSY FUEL I | $ 200 |
| 895603420A | COMPUTER ASSY FUEL I | $ 200 |
| 895603421A | COMPUTER ASSY FUEL I | $ 200 |
| 895606540A | COMPUTER ASSY FUEL I | $ 200 |
| 895606730A | COMPUTER ASSY | $ 200 |
| 895611130A | COMPUTER FUEL INJ | $ 200 |
| BX2234933 | MASTER CYLINDER ASSE | $ 20 |
| J05D-TA100 | ENGIN ASSY COMPLETE | $ 2,000 |
| J05D-TA101 | ENGINE ASSY COMPLETE | $ 2,000 |
| J05D-TA102 | J05D-TA102 | $ 2,000 |
| J05D-TF101 | ENGINE ASSY-COMPLETE AISIN | $ 2,000 |
| J05D-TF102 | ENGINE ASSY-COMPLETE ALLISON | $ 2,000 |
| J08E-TA100 | ENGINE ASSY | $ 2,000 |
| J08E-TA101 | ENJINE ASSY COMPLETE | $ 2,000 |
| J08E-TA102 | ENGINE ASSY COMPLETE | $ 2,000 |
| J08E-TA105 | J08E-TA105 | $ 2,000 |
| J08E-TB100 | ENJINE ASSY COMPLETE | $ 2,000 |
| J08E-TB101 | ENGINE ASSY COMPLETE | $ 2,000 |
| J08E-TB102 | J08E-TB102 | $ 2,000 |
| J08E-TB103 | J08E-TB103 | $ 2,000 |
| J08E-TV100 | ENGINE ASSY-COMPLETE | $ 2,000 |
| J08E-TV101 | ENGINE ASSY-COMPLETE | $ 2,000 |
| J08E-TV102 | ENGINE ASSY-COMPLETE | $ 2,000 |
| J08E-TV103 | ENGINE ASSY-COMPLETE | $ 2,000 |
| J08E-TW100 | ENGINE ASSY-COMPLETE | $ 2,000 |
| J08E-TW101 | ENGINE ASSY-COMPLETE | $ 2,000 |
| S161002662 | SG23 PUMP COOLANT | $ 20 |
| S161002822 | PUMP ASSY COOLANT | $ 20 |

| Part Number | Description | DNP Core Charge |
|---|---|---|
| S161002866 | EP100 PUMP COOLANT | $ 20 |
| S161002881 | PUMP ASSY COOLANT | $ 20 |
| S161003174 | PUMP ASSY COOLANT | $ 20 |
| S161003201 | PUMP ASSY COOLANT | $ 20 |
| S161003592 | PUMP ASSY COOLANT | $ 20 |
| S161003801 | PUMP ASSY COOLANT | $ 20 |
| S161004020 | PUMP ASSY COOLANT | $ 20 |
| S161004030 | PUMP ASSY COOLANT | $ 20 |
| S161732800 | PULLEY COOLANT PUMP | $ 20 |
| S162501190 | CLUTCH ASSY FLUID L/ | $ 50 |
| S162501442 | CLUTCH ASSY FLUID L/ | $ 50 |
| S162501510 | CLUTCH ASSY FLUID L/ | $ 50 |
| S225601132 | PUMP ASSY FUEL FEED | $ 20 |
| S225601720 | PUMP ASSY FUEL FEED | $ 20 |
| S225602151 | PUMP ASSY FUEL | $ 20 |
| S225602510 | PUMP ASSY | $ 20 |
| S225701220 | PUMP ASSY FUEL FEED | $ 20 |
| S225701520 | FUEL FEED PUMP | $ 20 |
| S225701530 | PUMP ASSY FUEL FEED | $ 20 |
| S236001830 | NOZZLE AND HOLDER SE | $ 60 |
| S236202540 | HOLDER ASSY NOZZLE | $ 60 |
| S236402650 | NOZZLE ASSY | $ 20 |
| S241001460 | TURBOCHARGER AS | $ 350 |
| S241001501 | TURBOCHARGER | $ 350 |
| S241001810 | TURBOCHARGER ASSY | $ 350 |
| S241001870 | TURBOCHARGER ASSY | $ 350 |
| S241002051 | TURBOCHARGER ASSY | $ 350 |
| S241002300 | TURBOCHARGER ASSY | $ 350 |
| S241002451 | TURBOCHARGER ASSY | $ 350 |
| S241002620 | TURBOCHARGER ASSY | $ 350 |
| S241003251 | TURBOCHARGER ASSY | $ 350 |
| S241003340 | TURBOCHARGER | $ 350 |
| S241003400 | TURBOCHARGER ASSY | $ 350 |
| S243002250 | INTERCOOLER ASSY | $ 50 |
| S270201080 | ALTERNATOR ASSY | $ 40 |
| S281001945 | STARTER ASSY | $ 40 |
| S281002275 | H07CT STARTER ASSY | $ 40 |
| S281002921 | STARTER ASSY | $ 40 |
| S291002770 | COMPRESSOR ASSY AIR | $ 100 |
| S2910E0160 | COMPRESSOR ASSY AIR | $ 100 |

| Part Number | Description | DNP Core Charge |
|---|---|---|
| S2910E0420 | COMPRESSOR ASSY AIR | $ 100 |
| S293001380 | PUMP ASSY VACUUM | $ 50 |
| S441101222 | GEAR ASSY PS | $ 200 |
| S441101502 | GEAR ASSY PS | $ 200 |
| S443101561 | PUMP ASSY PS | $ 200 |
| S443102232 | PUMP ASSY PS | $ 200 |
| S443102242 | PUMP ASSY PS | $ 200 |
| S895302781 | COMPUTER ASSY T/M CO | $ 200 |
| S895603411 | COMPUTER ASSY FUEL I | $ 200 |
| S895603421 | COMPUTER ASSY FUEL I | $ 200 |
| S895606540 | COMPUTER ASSY FUEL I | $ 200 |
| S895606730 | COMPUTER ASSY FUEL INJ | $ 200 |
| S895611130 | COMPUTER FUEL INJ | $ 200 |
| S896802130 | CONTROLLER ASSY | $ 200 |