



To: Dealer Principals
Dealer Parts Managers
Dealer Service Managers
Dealer Sales Managers

Subject: **Mega-Fleet "Go Live" Announcement**

Date: February 2, 2007

We are pleased to announce that Hino Truck's Mega Fleet Program will be scheduled to "Go Live" within the time frame of March 19 to April 2. Reliability and functionality of the software has been backed-up by six weeks of beta testing and is currently undergoing five weeks of live pilot testing. Once the live testing has proven successful, we will announce a specific "Go Live" date. More than 140 dealers have enrolled as Participating Mega-Fleet Dealers. We thank all of you for your support and the incremental profit that will accrue to all parties.

Next Steps:

Between February 5, 2007 and the official "Go Live" announcement date, Hino Truck's District Service and Parts Managers (DSPMs) and District Parts Managers (DPMs) will engage in on-site dealer training. They will be contacting Parts Managers to schedule this event. In support of this effort, a training manual entitled "Instruction for Using the Hino Trucks Mega-Fleet Website" has been developed. A soft PDF attachment has been included and a hard copy will be provided during field training. Additional copies may be obtained from the HinoNet website.

We will also be providing live internet training to augment the training by our DSPMs and DPMs. This training starts the week of February 5, 2007 and will continue through the week of March 5, 2007. You have the option to join either the afternoon or morning sessions, Tuesday through Thursday. Each session is anticipated to run approximately 45 minutes to 1 hour. You need only attend one session, but you can repeat these sessions or send others from your dealership. This means you have 30 training session dates to choose from! Your choices are:

[Hino Training at 10:30 AM Central Time \(Tuesday, Wednesday, Thursday\)](#)

Subject: Hino Training Session: 1

Meeting URL: <https://www.livemeeting.com/rm/ameriquescorp/join>

Meeting ID: 2JX3S3

Role: Attendee

Please dial into 877-842-9288 Passcode: 944-523

[Hino Training at 2:30 PM Central Time \(Tuesday, Wednesday, Thursday\)](#)

Subject: Hino Training Session: 2

Meeting URL: <https://www.livemeeting.com/rm/ameriquescorp/join>

Meeting ID: N9JZP7

Role: Attendee

Please dial into 877-842-9288 Passcode: 944-523



Additional and ongoing support will be provided by Hino Parts Help Desk, once we "Go Live".

- Help Desk Hours: Monday through Friday 7AM to 7PM Central Standard Time
- Help Desk Phone: (866) 372-4466
- Help Desk E-mail: HelpDesk@Hino.com

The Parts Division is in the process of developing a Parts Basic Training program for Dealer Parts Managers and Counter Personnel. Details will be announced later this year. Utilization of the Mega-Fleet program will be included in this training.

If you have any questions or concerns, please contact me directly at (662) 342-3939 x100. Thank you for supporting this program and your business.

Regards,

Randy L. Feder
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