



To: Dealer Principals
Dealer Parts Managers
Dealer Service Managers
Dealer Warranty Managers

Subject: **2008 Dealer Stocking Parts**

Date: March 30, 2007

2008 Dealer Stocking Parts:

To support 2008 Model Trucks, we are requiring 7 part numbers for mandatory stocking. We have taken input from the Dealer Advisory Council to keep this list reasonable. This mandatory stocking is backed up by over 600 new part numbers to be stocked at the PDC.

Parts List:

<u>Part Number</u>	<u>Description</u>	<u>Quantity</u>	<u>Dealer Net Price</u>	<u>Ext. Price</u>
SZ91045306	V Belt	2	\$27.63	\$ 55.26
SZ91049219	V Belt Set	2	\$17.07	\$ 34.14
16572E0110	Hose Radiator	2	\$55.28	\$110.56
16572E0120	Hose Radiator	2	\$38.02	\$ 76.04
16571E0140	Hose Radiator	2	\$22.77	\$ 45.54
16571E0160	Hose Radiator	2	\$25.91	\$ 51.82
01-5297-77	Lamp Assy Combo	2	\$16.89	<u>\$ 33.78</u>

Total: \$407.14

Ordering:

No dealer action will be necessary for ordering. Stock orders will be placed for you. The purchase order number for the 2008 Dealer Stocking Parts will be "2008 PARTS."

Delivery:

Your 2008 Dealer Stocking Parts will be delivered ground starting April 6, 2007. The freight will be pre-paid and will not be charged to you! Also, the purchase will contribute to your return allowance.

We are excited about the introduction of the 2008 Models and are looking forward to a successful year. As always, we are committed to providing outstanding support and are mindful of your investment. Therefore, we appreciate your continued support and your business. If you have any questions, please contact our Customer Service Department at 866-372-HINO (866-372-4466).

Sincerely,

Your Hino Parts Team

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