



To: Dealer Principals
 Dealer Parts Managers
 Dealer Service Managers
 Dealer Sales Managers

Subject: **Revised Warranty Process – Denso Fuel Pumps & Injector Nozzles
 Exchange Denso Fuel Pumps & Injector Nozzles**

Date: September 4, 2007

Revised Warranty Process – Denso Fuel Pumps & Injector Nozzles:

Effective immediately, fuel pumps and injector nozzles replaced under warranty are to be purchased from the Memphis PDC. It is no longer necessary to order warranty replacement pumps and nozzles from Denso. This change greatly simplifies your processes, as warrantable repairs for fuel pumps and injector nozzles will be handled the same way as all other repairs.

To help you manage the transition to stocking pumps and injectors—and to make sure that warranty repairs continue to be completed in a timely manner—all shipping and handling charges for emergency orders for applicable Denso fuel pumps and injector nozzles purchased from Hino Trucks between now and November 30, 2007 will be waived. Effective December 1, 2007, all emergency and VOR orders for these pumps and injectors will be subject to normal shipping and handling charges.

No action is required on your part—at the end of each month, we will issue you a credit to cover the shipping and handling charges you incurred. The credit will apply only to emergency orders for parts listed in the “Exchange Denso Fuel Pumps & Injector Nozzles” section below.

Exchange Denso Fuel Pumps & Injector Nozzles:

New exchange Denso fuel pumps and injector nozzles are now available from Hino Trucks and are in stock at the Memphis PDC. Part numbers and prices are as follows:

Injector Nozzles:

<u>Part Number</u>	<u>Dealer Net</u>	<u>Fleet</u>	<u>List</u>	<u>Core</u>
23670E0270 (2005-07 LDT)				
23670E0290 (2005-07 MDT)				
23670E0230 (2008 LDT)				
23670E0201 (2008 MDT)				

Fuel Pumps:

<u>Part Number</u>	<u>Dealer Net</u>	<u>Fleet</u>	<u>List</u>	<u>Core</u>
S227301321 (2005-07 LDT)				
S227301311 (2005-07 MDT)				
22100E0110 (2008 LDT)				
22100E0100 (2008 MDT)				

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We also strongly recommend that the following parts be used with each replacement:

Injector Nozzle Replacement (all 2005 – 2008 models):

<u>Part Number</u>	<u>Description</u>	<u>Quantity</u>
SZ91015047	Gasket	1 per injector

Fuel Pump Replacement (all 2005 – 2008 models):

<u>Part Number</u>	<u>Description</u>	<u>Quantity</u>
SN73210493	O-Ring	1 per repair

We believe these changes will help us serve Hino customers more effectively. If you have any questions, please call Hino Customer Service at 866-372-HINO (866-372-4466). Thank you for your support and your business.

Sincerely,

Your Hino Parts Team