



To: Dealer Principals
Dealer Parts Managers
Dealer Service Managers
Dealer Sales Managers

Subject: **Introduction of Exchange Turbocharger Program**

Date: June 20, 2007

Hino Trucks is pleased to announce the introduction of the Turbocharger Exchange Program for its 2005 – 2008 Model Year trucks. Effective June 21, 2007, the following turbocharger part numbers will become new exchange products:

- S040010439 (2005 – 07 Hino 145, 165 and 185 Trucks)
- S040010440 (2005 – 07 Hino 238, 268, 268A and 338 Trucks)
- 17201E0360 (2008 Hino 145, 165 and 185 Trucks)
- 17201E0350 (2008 Hino 238, 268, 268A and 338 Trucks)

Details are as follows:

- A core charge of \$350 will be assessed on purchases of the turbocharger part numbers listed above made on or after June 21, 2007.
- The core charge will be credited back to your account upon return of the turbocharger core to Hino Trucks:
 - If the turbo fails under warranty, you will be directed by Hino Trucks Warranty to return the core for warranty settlement. Your parts account will be credited upon receipt of the core at our Warranty Center in Farmington Hills, Michigan. No further action is necessary on your part.
 - If you are not directed to return the core for warranty settlement, you must file on-line in Dealer Connect for core credit using the DC209 – Return of Exchange Items screen. Upon receipt of the Credit Return Approval form, return the core to our Parts Distribution Center in Southaven, Mississippi per our normal core return process.

If you have any questions, please contact Hino Customer Service at 1-866-372-HINO (1-866-372-4466). Thank you for your support and business.

Sincerely,

Your Hino Parts Team