#### GLOBAL SAFETY FIELD INVESTIGATIONS DCS 4831 URGENT – DISTRIBUTE IMMEDIATELY

- Date: August 28, 2018
- Subject: Takata Air Bag Completion Rate Improvement Program \$50.00 Mastercard Reward Card Offer Applicable to GM Recalls 14491, 14735, 15041, 15043, 15406, 15438, 15815, 15816, 15817, 15826, 17009, 17476, 17477, 28810 and 28811
- Models: 2003-2010 Pontiac Vibe 2006-2011 Saab 9-3 2006-2009 Saab 9-5 2008-2009 Saturn Astra 2007-2008 Chevrolet Silverado HD 2007-2008 GMC Sierra HD
- To: All Chevrolet, Buick, GMC and Cadillac Dealers

The National Highway Traffic Safety Administration (NHTSA) is overseeing efforts across all vehicle manufacturers to help improve completion rates for the Takata Air Bag Safety Recall. To encourage repair among affected customers, General Motors will be executing a \$50.00 Mastercard Reward Card offer for vehicle owners. Dealers are asked to actively follow-up with affected vehicle owners to explain the seriousness of this safety defect and assist them with scheduling a service appointment.

#### \$50.00 Mastercard Reward Card Offer for Vehicle Owners

A \$50.00 Mastercard Reward Card offer will be available to approximately 281,000 owners affected by the Takata Air Bag Safety Recall. Owners who have their vehicles repaired between September 1, 2018 through December 31, 2018 can redeem their offer online and will be mailed a \$50.00 Mastercard Reward Card. The GM recalls identified in the following table are eligible for the Reward Card.

\$50.00 Mastercard Reward Card for Vehicle Owners				
Recall Number	Bulletin Subject	Division	Model	Model Year
14491	Front Passenger Air Bag Inflator Assembly	Pontiac	Vibe	2003 - 2007
14735	Front Passenger Air Bag Inflator Module	Pontiac	Vibe	2003 - 2005
15041	Driver Air Bag	Saab	9-3	2006 – 2011
	Replacement	Saab	9-5	2006 - 2009
15043	Driver Air Bag	Saab	9-3	2006 – 2011
	Replacement		9-5	2006 - 2009

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15406	Front Passenger Air Bag Inflator Module	Pontiac	Vibe	2004 - 2007
15438	Front Passenger Air	Chevrolet	Silverado HD	2007-2008
15456	Bag Inflator	GMC	Sierra HD	2007-2008
15815	Front Passenger Air Bag Inflator Module	Pontiac	Vibe	2008
15816	Front Passenger Air Bag Inflator	Pontiac	Vibe	2008
15817	Front Passenger Air	Chevrolet	Silverado HD	2007-2008
15017	Bag Inflator	GMC	Sierra HD	2007-2008
15826	Front Passenger Air Bag Inflator	Pontiac	Vibe	2009 – 2010
17009	Front Passenger Air Bag Inflator	Pontiac	Vibe	2009
17476	Front Passenger Air Bag Inflator	Pontiac	Vibe	2009-2010
17477	Front Passenger Air Bag Inflator	Pontiac	Vibe	2009-2010
28810	Takata Driver Air Bag	Saturn	Astra	2008 – 2009
28811	Takata Driver Air Bag	Saturn	Astra	2008 – 2009

A letter will explain that their vehicle is involved in the Takata Air Bag Safety Recall and that the front passenger or driver's air bag inflator may rupture when it deploys during a crash and that if that were to occur, metal shrapnel could be propelled into the vehicle's passenger compartment and strike occupants causing serious injuries. The message will encourage vehicle owners to make a service appointment with their local dealer as soon as possible to have this safety related defect corrected. Both English and Spanish will be included in all communications.

A copy of the direct mailer is provided at the end of this message for your reference. Upon completion of the required repair, vehicle owners are being instructed to visit the redemption website to submit their application for the \$50.00 Mastercard Reward Card. The redemption site is:

> www.takatarepair.com/50 (Please Note: Website address <u>IS NOT</u> case-sensitive)

Note: Since timely redemption will be dependent upon the servicing dealer submitting a warranty transaction confirming the repair was performed, dealers are encouraged to immediately submit such transactions in the interest of customer satisfaction.

### Additional Program Information and Reference Materials

#### Key Dates:

- Week of August 27: Direct mail with \$50.00 Mastercard Reward Card offer in-home to owners.
- Friday August 31: Manifest available including owners who have been sent the \$50.00 Mastercard Reward Card offer.
  - Name: Takata Repair \$50.00 Mastercard Reward
  - Updated: Weekly through December 14, 2018
  - Data Fields: Year, Make, Model, VIN, Name, Address, Email and Phone, as available
  - Available: Dealer Web Manifest Application located within the App Center on GlobalConnect.
- Week of September 24; week of October 22; week of November 12; week of November 26; week of December 10: <u>Reminders</u> scheduled to be sent to unrepaired vehicle owners via direct mail and email.

### **Dealer Action Plan**

It is extremely important that these safety repairs be completed as soon as **possible**, so we are asking dealers for the following assistance:

- Access the Manifest List posted on August 31, 2018 and identify the owners who have received the \$50.00 Mastercard Reward Card offer and who are assigned to your dealership.
  - Manifest Name: Takata Repair \$50.00 Mastercard Reward.
  - Note: Manifest will be updated weekly, through December 14, 2018 to help ensure that repaired owners are removed and contact information is kept up-todate. Before calling owner, dealer to check VIN via IVH to ensure vehicle recall repair is still open/incomplete.
  - Encourage these owners to take advantage of the \$50.00 Mastercard Reward Card offer, and visit your dealership and repair their vehicle.
- Review the phone script and Frequently Asked Questions (FAQs) included in this dealer message.
- Organize outbound phone calls for the affected owners who are assigned to your dealership to reinforce the safety urgency and encourage them to make their recall service appointment. Suggest available appointment times to help them.
- Consider hosting a late-hours service event or weekend service open house for owners to increase convenience and encourage them to bring their vehicle in, and invite them via a postcard mailing, email, and/or phone call.
- Prioritize your service work appropriately to help ensure repairs for these owners are completed as soon as possible.
- Upon completing repair of the owner's vehicle, promptly submit the warranty transaction via the Global Warranty Management (GWM) system using the labor code specified in the appropriate recall bulletin.

Note: It is important that you submit these warranty transactions as soon as possible once repairs are completed so that General Motors can quickly report the successful repair completions to NHTSA and eligible vehicle owners can receive their mailed \$50.00 Mastercard Reward Card.

# Recommended Phone Script for Select Owners Receiving the \$50.00 Mastercard Reward Card Offer

"Hello, this is **[Name]** calling from **[Dealership name]**. I'm calling to let you know that your **[Model Year] [Brand] [Model]** is included in the urgent Takata Air Bag Safety Recall. It's important that you bring your **[vehicle]** in for safety recall service as soon as possible. Would you be able to bring it in on **[suggest date and time here]** so we can repair the issue right away for <u>FREE</u>? Or is there another day or time that works better for you? To encourage you to act quickly and compensate you for any inconvenience, repair <u>now</u> and General Motors will mail you a \$50.00 Mastercard Reward Card.

### Important: All dealer calls must be based on the Takata Repair \$50.00 Mastercard Reward Card manifest. Manifest will be updated weekly.

### **Dealer FAQs**

In the event of any questions from affected vehicle owners, below are some guidelines on recommended responses.

### Q1. Why am I receiving this letter/ phone call?

**A1.** You have received this communication because your vehicle is subject to a safety recall and it has not yet been repaired. Your vehicle is part of the Takata Air Bag Safety Recall.

## Q2. How would I know if my vehicle is affected by the Takata Air Bag Safety Recall?

**A2.** You can visit my.gm.com/recalls or nhtsa.gov/recalls and enter your Vehicle Identification Number (VIN) to confirm whether your vehicle is involved in this recall or any other recalls. The registered owner of each vehicle would also have received multiple notification letters and reminder communications via US Mail from General Motors, but registration data is not always up to date and accurate when reported by the various States.

### Q3. Why is your specific dealership calling me?

**A3.** Our dealership is calling you because your vehicle is part of the Takata Air Bag Safety Recall. It is important that your vehicle is repaired and I would like to help you make an appointment now, for the safety of you and your passengers. General Motors has assigned each affected vehicle owner to a specific dealership based on past sales or service relationship, if that information isn't available, affected vehicle owners are assigned to the closest dealer location for their convenience.

#### Q4. I have other GM vehicles that are affected by the Takata Air Bag Safety Recall. Can I obtain a \$50.00 Mastercard Reward Card for all my vehicles?

**A4.** Yes. Select owners have been offered the \$50.00 Mastercard Reward Card. The GM recalls identified in the following table are eligible for the \$50.00 Mastercard Reward Card. Owners of makes/models involved in these recalls who have the required repair completed on their vehicle within the offer period (September 1, 2018 through December 31, 2018) will be eligible for the \$50.00 Mastercard Reward Card. There is no customer limit. Offer is valid on each affected make/model/MY as listed. No other recalls or makes/models are eligible for the \$50.00 Mastercard Reward Card offer.

\$50.00 Mastercard Reward Card for Vehicle Owners				
Recall Number	Bulletin Subject	Division	Model	Model Year
14491	Front Passenger Air Bag Inflator Assembly	Pontiac	Vibe	2003 - 2007
14735	Front Passenger Air Bag Inflator Module	Pontiac	Vibe	2003 - 2005
15041	Driver Air Bag Replacement	Saab	9-3 9-5	2006 – 2011 2006 - 2009
15043	Driver Air Bag Replacement	Saab	9-3 9-5	2006 – 2011 2006 - 2009
15406	Front Passenger Air Bag Inflator Module	Pontiac	Vibe	2004 - 2007
15438	Front Passenger Air Bag Inflator	Chevrolet GMC	Silverado HD Sierra HD	2007-2008 2007-2008
15815	Front Passenger Air Bag Inflator Module	Pontiac	Vibe	2008
15816	Front Passenger Air Bag Inflator	Pontiac	Vibe	2008
15817	Front Passenger Air Bag Inflator	Chevrolet GMC	Silverado HD Sierra HD	2007-2008 2007-2008
15826	Front Passenger Air Bag Inflator	Pontiac	Vibe	2009 – 2010
17009	Front Passenger Air Bag Inflator	Pontiac	Vibe	2009
17476	Front Passenger Air Bag Inflator	Pontiac	Vibe	2009-2010
17477	Front Passenger Air Bag Inflator	Pontiac	Vibe	2009-2010
28810	Takata Driver Air Bag	Saturn	Astra	2008 – 2009
28811	Takata Driver Air Bag	Saturn	Astra	2008 – 2009

# Q5. I had the Takata air bag recall completed on my vehicle <u>prior</u> to the offer start date of September 1, 2018. Can I get the \$50.00 Mastercard Reward Card?

**A5.** Owners of vehicles involved in the recalls identified in the above table who had the required repair completed on their vehicle from July 1, 2018 through August 31, 2018 are also eligible for the \$50.00 Mastercard Reward Card. These owners should follow the same application submission instructions provided in the answer to Question #15.

# Q6. The offer period is not convenient for me. December 31, 2018 is not enough time to get my vehicle repaired and receive the \$50.00 Mastercard Reward Card.

**A6**. To take advantage of this special program and get the \$50.00 Mastercard Reward Card, owners need to repair by December 31, 2018. We apologize if this deadline won't work for you, but we would still like to help you get your vehicle scheduled for this important safety repair. Can we schedule you an appointment now?

## Q7. I no longer own this vehicle so why am I still being contacted about this recall?

**A7.** We apologize for any inconvenience. There is a safety recall on this vehicle that needs to be repaired immediately. Vehicle manufacturers are required by Federal law to contact the last known owner of record until the vehicle is repaired, scrapped or reregistered by the new owner.

Vehicle registrations from all U.S. states and territories are tracked each month to keep our records as current as possible, however, until registration information is updated, the last owner of record cannot be removed from our Direct Mail database. To update your information regarding ownership of this vehicle, please visit your local vehicle registration authority (Secretary of State office or Department of Motor Vehicles).

#### Q8. I never owned this vehicle.

**A8.** We apologize for any inconvenience. There is a safety recall on this vehicle that needs to be repaired immediately. Vehicle manufacturers are required by Federal law to contact the last known owner of record until the vehicle is repaired, scrapped or reregistered by the new owner.

Unfortunately, you have somehow been associated with this vehicle and we suggest that you contact your state vehicle registration authority (i.e. Secretary of State office or Department of Motor Vehicles) to have this error corrected.

### **Q9.** I am the current owner but do not drive this vehicle.

**A9.** We appreciate this information and want you to know that your safety and the safety of your passengers is our number one priority.

Ask the owner if they know who drives the vehicle. If the owner knows who currently drives the vehicle, reiterate to them there is a safety recall on this vehicle that needs to be repaired immediately. Ask: "Would you be willing to provide the current driver's name, address and phone number so that we may help them schedule a service appointment to have this important safety recall completed at no charge."

If this information is provided, the current driver should be immediately contacted.

### Q10. Where can I find out if my vehicle is involved in other recalls?

**A10.** If you would like to know if your vehicle is involved in another recall, please visit my.gm.com/recalls. Have your vehicle's Vehicle Identification Number (VIN) ready because you'll be asked to input it into the site. If you would like to be notified of future recalls on your vehicle you can sign up for alerts at www.nhtsa.gov/alerts.

### Q11. What is the value of the Mastercard Reward Card?

**A11.** It is a \$50.00 Mastercard Reward Card and can be used wherever Mastercard is accepted.

#### Q12. When and how will owners be notified of the program?

**A12.** Letters to affected vehicle owners will in-home the week of August 27, 2018. The letters include instructions on how to start the process to get their vehicle repaired and to obtain the \$50.00 Mastercard Reward Card.

### Q13. Is the \$50.00 Mastercard Reward Card offer available in Canada?

A13. No.

# Q14. Is a signed legal release required to obtain the \$50.00 Mastercard Reward Card?

A14. No.

# Q15. Once my repair is complete, how do I receive my \$50.00 Mastercard Reward Card?

**A15.** Upon completion of the required repair, vehicle owners are being instructed to visit the redemption website to submit their application for the \$50.00 Mastercard Reward Card. The redemption site is:

www.takatarepair.com/50

(Please Note: Website address IS NOT case-sensitive)

Vehicle owners will be required to enter VIN, date repaired, dealer that performed the repair and contact/shipping information. Application submission will be matched against dealer repair data. Once the servicing dealer submits a warranty transaction confirming the repair was performed, the \$50.00 Mastercard Reward Card will be mailed to the vehicle owner's shipping address as provided.

# Q16. How long will it take for owners to receive their \$50.00 Mastercard Reward Card?

**A16.** It may take up to eight weeks after your vehicle is repaired for your \$50.00 Mastercard Reward Card to be processed and mailed to you.

# Q17. Who should I contact to check the status of my \$50.00 Mastercard Reward Card?

**A17.** Please allow up to eight weeks to receive your \$50.00 Mastercard Reward Card. After that timeframe, owners should contact the General Motors Redemption Center at 1-866-288-8468. Spanish speaking owners can contact 1-800-410-1410. Phone numbers are also provided in owner's confirmation email.

# Q18. I received the \$50.00 Mastercard Reward Card, but I have questions. Who can I contact?

**A18.** Contact the General Motors Redemption Center at 1-866-288-8468. Spanish speaking owners can contact 1-800-410-1410.

## Q19. The website does not recognize my VIN. I am having problems accessing the website. The website says my VIN is no longer valid.

**A19.** Please double check the VIN was entered correctly. If problems persist, contact the General Motors Redemption Center at 1-866-288-8468. Spanish speaking owners can contact 1-800-410-1410.

#### Q20. I still have questions about the Takata Airbag Safety Recall.

**A20.** If you have questions regarding the Takata Airbag Safety Recall, please contact the appropriate General Motors Customer Assistance Center listed below.

Division	Number	Text Telephones (TTY)
Pontiac	1-800-620-7668	1-800-833-7668
Saab	1-800-955-9007	
Saturn	1-800-972-8876	1-800-833-6000
Chevrolet	1-800-630-2438	1-800-833-2438
GMC	1-866-996-9463	1-800-462-8583

### Q21. What are the Terms and Conditions for the \$50.00 Mastercard Reward Card?

**A21.** Owners of vehicles involved in the recalls identified in the table provided above who had the required repair completed on their vehicle from July 1, 2018 through December 31, 2018 are eligible for the \$50.00 Mastercard Reward Card. May take up to 8 weeks to receive reward card. The card is issued by MB Financial Bank, N.A., Member FDIC, pursuant to a license from Mastercard International, Inc. You may not use your Card to obtain cash from an automated teller machine ("ATM"), Point-of-Sale ("POS") device, or by any other means. You may not use your Card at an ATM. The card expires on the last day of the month printed on the front of the card. After expiration your card will be charged a monthly fee of \$5.00. The fee will be charged to the Card for each month after expiration that there is a balance remaining on the Card. There is a \$5.00 fee charged to your Card if the Card is reissued or replaced for any reason. Complete terms and conditions are listed in the Cardholder Agreement provided within the original packaging.

#### Q22. I repaired my vehicle by December 31, 2018. But have not yet registered. What is the last day that I can register and still receive my \$50.00 Mastercard Reward Card?

**A22**. The redemption website at www.takatarepair.com/50 will be available to owners through January 31, 2019. Owners are urged to visit the site prior to January 31, 2019 and complete the requested information. Once the repair has been verified, the \$50.00 Mastercard Reward Card will be mailed to the vehicle owner's shipping address as provided.

# Q23. I would like to receive the \$50.00 Mastercard Reward Card, but I did not receive a direct mailer.

**A23**. Owners of vehicles involved in the recalls identified in the above table who had the required repair completed on their vehicle from July 1, 2018 through December 31, 2018, are eligible for the \$50.00 Mastercard Reward Card. Owners should first try to enter their VIN on the redemption site at www.takatarepair.com/50. If the owner's VIN is not accepted, contact the General Motors Redemption Center: 1-866-288-8468;

Spanish speaking operators are also available at 1-800-410-1410 for help with Reward Card fulfillment.

## Q24. I received both the State Fair of Texas Ticket offer and the \$50.00 Mastercard Reward Card offer. Can I take advantage of both?

**A24**. Yes. The State Fair of Texas ticket offer and the \$50.00 Mastercard Reward Card offers can be combined. Owners of vehicles involved in the recalls identified in the above table who had the required repair completed can redeem their offers at www.takatarepair.com/sfot and www.takatarepair.com/50. Eligible customers are to visit both sites and provide requested information for offer redemption.

### Takata Owner Repair Incentive Offer Periods

- State Fair of Texas Tickets Offer Valid for repairs between July 1, 2018 and September 28, 2018.
- \$50.00 Mastercard Reward Card Offer Valid for repairs between July 1, 2018 and December 31, 2018.

#### **Redemption Websites**

- <u>www.takatarepair.com/sfot</u> (State Fair of Texas Tickets Offer)
- <u>www.takatarepair.com/50</u> (\$50.00 Mastercard Reward Card Offer)

If the owner's VIN is not accepted, contact the General Motors Redemption Center at 1-866-288-8468. Spanish speaking operators are also available at 1-800-410-1410 for help with \$50.00 Mastercard Reward Card fulfillment.

#### Important Contact Numbers

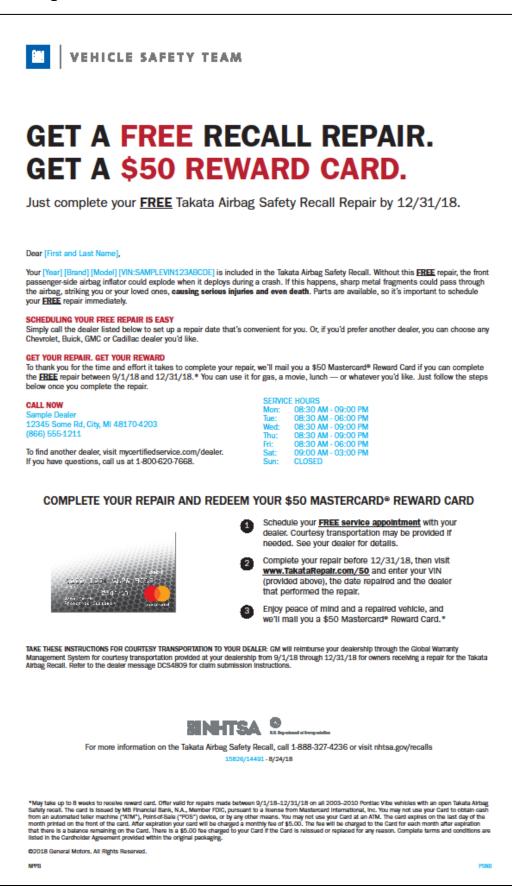
General Motors Redemption Center: 1-866-288-8468. Spanish speaking operators are available at 1-800-410-1410.

GM Customer Assistance Centers:

Division	Number	Text Telephones (TTY)
Pontiac	1-800-620-7668	1-800-833-7668
Saab	1-800-955-9007	
Saturn	1-800-972-8876	1-800-833-6000
Chevrolet	1-800-630-2438	1-800-833-2438
GMC	1-866-996-9463	1-800-462-8583

Dealership personnel may also contact their District Manager – Aftersales (DMA) with questions.

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