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DEFECTS SECTION

Mr. Kenneth N. Weinstein
Associate Administrator for
Enforcement
National Highway Traffic Safety Administration
400 Seventh Street, SW
Washington, DC 20590

Re: Supplemental Information to Safety Recall 04V084 (Workhorse Campaign #50401-C)

Dear Mr. Weinstein:

On February 18, 2004, Workhorse Custom Chassis notified you under 49 C.F.R. Part 573 that there were defective calipers on some of their motor home chassis. At that time, the program for remedying the defect had not been fully developed.

After close coordination with Bosch, Workhorse has developed its proposed remedy. It is enclosed. This plan will be distributed to its dealers shortly. The owner notification letter is still being held up while awaiting sufficient replacement parts. It is our understanding that Bosch and International have determined that school buses required immediate attention and all newly-manufactured calipers are being provided to International at this time.

If you have any questions, please contact us.

Sincerely,

Dave Bigg
Manager Compliance

**Bosch Model Inspection Protocol
ZOPS Hydraulic Disc Brake Field Remedy
For 2x66mm Front & Rear Application Use Only**

IMPORTANT:

**This service procedure applicable ONLY for Workhorse Custom
Chassis recall Number 50401-C
NHTSA Recall No. 04V-084**

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- Read Complete Procedure Before Starting First Inspection -

**Bosch Model Inspection Protocol
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OVERVIEW: This procedure only applies to the defined vehicle population in recall number XXXX and identifies the steps required to perform an inspection of the caliper and anchor-plate. Based on the findings of the inspection, a repair or replacement of certain components may be necessary. The defined field remedy that follows is only applicable to the vehicles contained in this recall.

The table that follows is a summary of the procedure to be followed, the tools required, and if necessary (based on the findings of the inspection), the service kit required.

Step Number	Procedures	Tools and Supplies Needed (Items in <i>italics</i> are contained in service kits)	Service Kit Required	Service Kit Contents*
1	1. Check VIN plate for build date code.	None	None	_____
2	1. Lift and secure vehicle, remove wheels and tires.	1. Shop hoist and stands. 2. Tools per vehicle manufacturer's service manual.	None	_____
3	1. Identify caliper assembly to verify Bosch OE.	None	None	_____
4 – 8	1. Remove selected fasteners. 2. Swing caliper down and support on stand. 3. Clean piston / housing area. 4. Extend pistons.	1. Wrench/socket 1.1. 21mm socket for Caliper mounting bolt 1.2. 1/2 inch (or other size) socket for brake line bracket bolt 1.3. 7/16 inch tube wrench for caliper inlet tube fitting 1.4. 7/16 inch tube wrench for bleed screw 2. Jack stand to support caliper assembly for on vehicle service 3. Large flat bladed screw drive or suitable pry bar. 4. Flash light or trouble light. 5. <i>Wire brush (from Generic Tool Kit).</i> 6. <i>Spacer block (from Generic Tool Kit).</i>	Generic Tool Kit	1. Larger wire brush 2. Wire bone brush 3. Spacer block 4. 2x66mm Piston / boot Insertion tool
10	1. Inspect and verify caliper date code.	None	None	_____
11 – 16	1. Remove piston boots 2. Clean and dry piston and housing opening 3. Inspect housing bore opening	1. Flat bladed screwdriver 2. Isopropyl or denatured alcohol 3. Clean lint free shop cloths 4. Flash light or inspection light 5. Shop air	None	_____
17 – 25	1. Install Disc Brake Corrosion Grease onto piston and housing area 2. Install new piston boots 3. Push pistons into	1. <i>Small acid brush for grease distribution (from service kit).</i> 2. 2x66mm Piston / boot insertion tool (from Dealer Kit PN 0 204 102 034) 3. 10 inch "C" clamp 4. <i>Spacer block (from Generic Tool</i>	2x66mm Piston Boot Replacement Kit	1. Piston boots 2. Caliper bore grease packet (Disc Brake Corrosion Control Grease)

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	housing bore	K2)		
Appendix A	Caliper Replacement	- Cap for hydraulic flex hose - Wrench and sockets 21mm socket for Caliper mounting bolt 1/2 inch (or other size) socket for Brake line bracket bolt 7/16 inch tube wrench for caliper inlet tube fitting 7/16 inch tube wrench for bleed screw	Caliper Replacement Kit (for 2x66mm)	- Caliper assembly - Bleed screw
26	Inspect caliper mounting bolt.	None	None	To determine if ZOPS or ZOH-T design level.
27 - 33	- Remove caliper and secure. - Remove, clean and inspect caliper mounting pins.	- Wrench and sockets 21mm socket for Caliper mounting bolt - Isopropyl or denatured alcohol - Clean lint free shop cloths - Shop air	None	
34 - 38	- Reuse guide pins - Clean and grease anchor plate bore. - Grease and install new guide pin boot. - Grease & install guide pins	- Clean lint free shop cloths - Denatured or isopropyl alcohol - Small wire bore brush (from Genie Tool Kit) - Shop air	Guide Pin Boot Replacement Kit	- Caliper guide pin boots - Disc brake guide pin / boot grease - Acid brush
39 - 47	- Reusing caliper mounting bolts - Re-install caliper assembly - If ZOPS, check that caliper slides on guide pins.	- Wrench and sockets 21mm socket for Caliper mounting bolt 1/2 inch (or other size) socket for brake line bracket bolt 7/16 inch tube wrench for caliper inlet tube fitting 7/16 inch tube wrench for bleed screw - Torque wrench (150 Nm minimum) - Flat blade screw driver - Loctite® 2440 thread adhesive	None	
N/A	Bleed brakes.	7/16 inch tube wrench for bleed screw - DOT3 or DOT 4 brake fluid	None	Refer to vehicle manufacturer's service manual

IMPORTANT NOTES and REMINDERS

- Read complete procedure before beginning inspection.
- Due to brake fluid reservoir volume, perform only one caliper inspection at a time.
- Use only isopropyl or denatured alcohol for cleaning.
- Use only the recommended greases and apply in the proper location.

CAUTIONS & WARNINGS

- **Follow all shop or industry recognized safety practices. Failure to do so could result in damage to property or cause personal injury.** The following are some key reminders, but following accepted safety practices is not limited to this list.
 - Do not work under or around a vehicle supported by mechanical or hydraulic jacks. Vehicle must be supported by suitable floor stands.
 - Always wear suitable eye protection when working under or around a vehicle.

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- Always wear a respirator when working around brakes or brake lining dust.
- **NO** commercially available brake cleaners are to be used, otherwise damage could occur to the rubber components resulting in loss of braking.
- Use of greases, other than those specified, could damage rubber components resulting in the loss of braking.

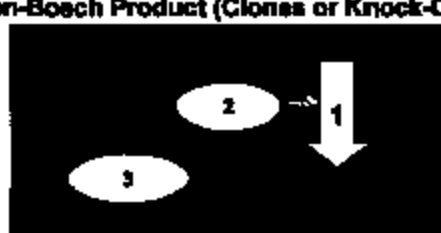
**Determine If The Vehicle Is Subject To This Field Remedy
(VIN Plate Check)**

1. Check the vehicle build date code found on the vehicle identification number plate (VIN Plate). Only vehicles having a build date as defined by the Vehicle Manufacturer are included in this recall.	DO NOT PROCEED WITH THIS MODEL INSPECTION PROTOCOL IF THE VEHICLE BUILD DATE DOES NOT MATCH WITH VEHICLE MANUFACTURER'S BUILD DATE INFORMATION.
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Vehicle Preparation

2. Position vehicle on suitable floor stands and remove wheel (tire and rim)	<u>WARNING</u> A JACK MUST NEVER BE USED ALONE TO SUPPORT A VEHICLE WHILE UNDER-CHASSIS SERVICE IS BEING PERFORMED. THE JACK MAY LOWER OR SLIP AND SERIOUS PERSONAL INJURY COULD RESULT. ALWAYS SUPPORT VEHICLE WITH SUITABLE FLOOR STANDS.
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Caliper Identification

3. Inspect and verify that the caliper on the vehicle is Bosch Original Equipment and not a remanufacture or non-Bosch product. (Bosch does not remanufacture calipers)	Non-Bosch Product (Clones or Knock-Offs)
Remanufactured (Reman) Caliper Assembly  1. Reman calipers will be identified. Typical locations for the "Reman" stamps are shown above. 2. Reman calipers have light gray piston boots (Bosch OE boot is dark gray) 3. Reman calipers typically are not plated	 1. Non-Bosch products have cast in code numbers, normally 4-digits, as shown (Bosch OE caliper has none or "86") 2. Non-Bosch products will not have the Bosch 7-digit part-# cast into housing (Bosch OE caliper has "4163289" for 2x66mm size). 3. Non-Bosch products will not have a 4-digit code cast into housing lower left area

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(Bosch OE caliper has black plating)	(Bosch OE caliper has this marking)
a) If the caliper IS a Bosch OEM caliper, proceed to "Caliper Inspection" section. b) If the caliper IS NOT a Bosch OEM caliper (if it is remanufactured/Reman or Non-Bosch supplier product such as a Clone or Knock-off), proceed to "Anchor Plate Inspection" section. NOTE: OE Service parts (such as piston boots, etc) are not interchangeable between the Bosch OE caliper and remanufactured or Non-Bosch product calipers.	

Caliper Inspection (typical installations shown)

4. Remove any brake hose retaining fasteners as applicable. This allows the caliper to be rotated for piston boot inspection.

Note: Do not remove brake hose at the caliper inlet.



5. Retract pistons. Place suitable pry bar on outboard side of rotor and pull caliper housing outboard (see arrow direction) until pistons are pushed back into housing.



6. Remove upper (top) caliper mounting bolt securing the caliper to the anchor plate.



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7. Rotate the caliper assembly away from rotor and support with suitable stand for inspection.

Note: Do Not Allow Caliper To Hang By Hose.

Pad removal is not required, however if they are removed, be sure to mark them in some manner (i.e. left front inner, left front outer, right front inner, etc.) so that later they are reinstalled in the same location.

Note: Do not mark on pad face. Keep pad face free of any grease or foreign materials.



8. With wire brush provided in the generic tool kit, remove loose rust, dirt and road debris from caliper underside near and beneath both pistons, and on caliper housing around the pistons and boots. Carefully blow away any loose debris with low pressure shop air.



9. Place spacer block provided in the generic tool kit into caliper housing between pistons and caliper legs. Depress brake pedal slowly and just enough to extend pistons to contact spacer.

CAUTION:

Keep hands away from pistons when brake pedal is depressed – hands or fingers may be injured.

Use only block thickness indicated. Otherwise pistons will extend too far and a high pressure brake fluid leak could occur resulting in personal injury.

Always wear safety glasses.

If pistons are extended too far, DO NOT attempt to re-install pistons. Remove brake hose at the caliper, cap brake line and remove caliper assembly. Proceed to "Caliper Replacement Procedure" in Appendix A.



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10. Inspections and Checks:

If the caliper date code is higher than 1274A, 1274B, 1274C. (This date code represents October 1, 2001.

- **Then** - Proceed to "**ANCHOR PLATE INSPECTION**" Section.
- **Otherwise** continue to next step.

Note: The caliper housing may need to be brushed with a wire brush from the generic tool kit to expose the date code. If caliper date code is not legible, and vehicle build date code in step-1 is before date-A, then proceed to next step. Otherwise, proceed to "Anchor-Plate Inspection" Section

Caliper Date Code



Caliper date code is stamped on the back near the center of the caliper housing and has 4 numbers and a letter. The 1st number is the year, the next 3 are the day of the year, and the letter represents the shift of production (For Example: 9120A : "9" means year 1999

"120" means the 120th day of the year

"A" means first shift (The letters "B" or

"C" may appear for second or third shifts)

11. Remove both piston boots with a flat bladed screwdriver and discard.

12. Using Isopropyl or denatured alcohol clean exposed pistons and visible caliper housing bore surfaces.

CAUTION: No commercially available brake cleaners are to be used, otherwise part could be damaged and result in the loss of braking.



13. Use clean lintless type shop cloth and wipe pistons and caliper housing bore area.



14. CAREFULLY air dry pistons and caliper bore area with low pressure shop air.

CAUTION: Safety glasses and protective clothing is recommended.



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15. Using shop light or flashlight, inspect caliper housing bore near piston area for corrosion. Inspect entire circumference around piston. Also inspect piston for any indication of deterioration such as cracks or crumbling. Inspect to be sure that all components are dry before proceeding.



16. Inspect caliper housing for seal land corrosion.
Note: The pistons are made from a phenolic material which is naturally brown in color and should not be confused with any corrosion color. Several photos in this procedure illustrate the brown color of the piston.

Examples of Corrosion Levels



NO CORROSION PRESENT

Continue to next step.



CORROSION PRESENT

Go to **APPENDIX A, "CALIPER REPLACEMENT PROCEDURE"**, for next step.

17. Using acid brush from piston boot replacement kit, lubricate pistons and caliper housing bore area with Disc Brake Corrosion Control Grease, packet p/n 0 204 262 951.



18. Place a small amount of Disc Brake Corrosion Control Grease onto the piston.

NOTE: One packet is to be used for both pistons and bores of one caliper.



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19. **START** at the caliper housing piston opening as shown and work up the piston including the piston boot groove. Spread grease uniformly.



20. **END** at the piston boot groove as shown.

WARNING: Use care while installing grease to avoid getting any debris on clean greased surfaces.



21. Inspect new piston boots provided in the piston boot replacement kit for cuts, tears or damage. If damaged, discard. Carefully install new piston boots.



Note: While the pistons are still extended, make sure that the boot bead is fully seated into piston boot bead groove.



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22. Carefully move the free end of the boot back to the bead end of the piston so that the boot folds up correctly. Rotate the piston boot to firmly seat in piston boot bead in groove.



68mm Piston Boot Insertion Tool.
Part Number: 0 204 102 034
(Similar Part: ZTSE4417)

23. To push in the piston and piston boot, install the insertion tool from the generic tool kit onto piston boot.

Note: Piston / piston boot installation tool must be properly oriented.



24. Insert spacer block in front of one piston to keep it in place. Center piston boot insertion tool onto opposite piston and boot. Slowly tighten C-clamp to insert this piston completely into housing.



25. Move spacer block to the inserted piston position to keep the inserted piston from being pushed out when the second piston is being pushed into the bore.

Center piston boot insertion tool onto opposite piston and boot. Slowly tighten C-clamp to insert the 2nd piston completely into housing.



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***THIS COMPLETES THE CALIPER ASSEMBLY SERVICE
PROCEDURE PORTION OF THE FIELD REMEDY.
CONTINUE ON TO ANCHOR PLATE INSPECTION.***

ANCHOR PLATE INSPECTION (typical installations shown)

26. Inspect the caliper mounting bolt and slide pins.



ZOPS Bolt: heavy hex head, yellow in color, coarse thread, thread patch (M12x1.75x30)

**If the bolt is coarse thread as shown, and neither pin has a notch in the mounting flange,
Proceed to next step.**



ZOH-T Bolt: flange head, dark in color, fine thread, may have thread patch as shown (M12x1.25x40).

**If the bolt is fine thread as shown, and one pin DOES have a notch in the mounting flange,
Proceed to step 35**

27. Remove lower caliper mounting bolt and secure caliper.
Caution: Do Not Allow Caliper To Hang By Hose
28. Remove upper and lower caliper mounting pins and pin boots from anchor plate.
29. Remove and discard guide pin boots.



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30. Using isopropyl or denatured alcohol clean and wipe pins dry with clean shop cloth.

IMPORTANT NOTE: Some pin polishing is expected during normal use and will appear as shiny areas as shown. Pins with polishing may be reused.



31. Inspect for caliper guide pin corrosion.

This chart is to be used for all front and rear axle guide pin inspections.

NO Corrosion IF visual inspection reveals NO corrosion Continue to next step.	LIGHT Corrosion IF visual inspection reveals light corrosion Use 220 grit sandpaper to clean exposed pin surface for light to moderate corrosion and re-clean pin with isopropyl or denatured alcohol and air dry. Continue to next step.	HEAVY Corrosion IF visual inspection reveals heavy corrosion: - For all pins that can be removed, install new pins from guide pin replacement kit and continue to next step. - For pins that can NOT be removed, refer to vehicle manufacturer's service manual for pins replacement. NOTE: If pins are stuck in the bore on either front or rear axle, replace anchor plate assembly per vehicle manufacturer's service manual. Continue to re-install caliper assembly, step 38.

32. Disc Brake Guide Pin/Boot Grease, Part No. 0 204 302 281 for the anchor plate pin bore, caliper mounting pin and pin boot is contained in a two chamber packet.

One chamber of the grease packet is used for each anchor plate bore / guide pin / pin boot combination.



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33. Cleaning and lubrication of anchor plate bores. Using round wire brush found in generic tool kit and isopropyl or denatured alcohol, wire brush both upper and lower anchor plate pin bores. Clean out any remaining loose residue with a clean shop cloth or swab. Carefully, air dry pin bores.



34. Only for pins removed from anchor plate bores, use the acid brush from the guide pin boot replacement kit, carefully grease anchor plate bore (Step 34A), calliper mounting pins (Step 34B), and pin boot beads (Step 34C) with Disc Brake Guide Pin / Boot grease.



Step 34A . Lubricate anchor plate bore.



Step 34B. Lubricate both guide pins



Step 34C Lubricate Pin boots.

35. Assemble pin boots onto pins and re-install into anchor plate.

NOTE: It's very important that the pins are installed in the correct location and the proper bolt torque is used. See "Chart: ZOPS and ZOH-T Calliper Guide Pins & Mounting Bolts" that follows.

Align the leading and trailing pin flange flats so that they are parallel to facilitate caliper installation.

Note: After re-inserting guide pins and boots, clean pin flange face and internal threads with clean cloth and denatured



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or isopropyl alcohol. Air dry.**

36. (continued)

**Chart: ZOPS and ZOH-T Caliper Guide Pins & Mounting Bolts:
(IMPORTANT Identification, Installation, and Torque Information)**

**ZOPS Caliper guide pin and mounting bolt
before to June 3, 2002**



ZOPS Leading AND Trailing Guide Pin

- The same guide pin is used for both leading and trailing anchor plate positions.
- Bolt: M12x1.75x30 – Heavy hex head, coarse thread, yellow in color (see below).

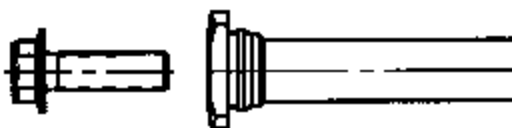


- **Bolt torque:**
70-80 lb-ft (95-108 Nm)

**ZOH-T Caliper guide pins and mounting
bolt after June 3, 2003**



ZOH-T Trailing Guide Pin



ZOH-T Leading Guide Pin

- Unique guide pins for leading and trailing anchor plate positions.
- Bolt: M12x1.25x40 – Flange head, fine thread, dark in color (see below).



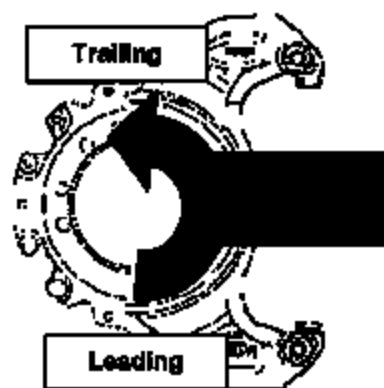
- **Bolt torque:**
93-107 lb-ft (126-145 Nm)

NOTE: BOLT TORQUE IS DIFFERENT BETWEEN ZOPS AND ZOH-T

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NOTE: It's important to know the anchor plate leading & trailing position because:

- a. For both ZOPS and ZOH-T, the leading bolt is always tightened first.
- b. For ZOH-T, the guide pins must be in the proper position. The rubber bushed guide pin is always installed in the trailing position.
- c. ZOPS or ZOH-T pins will fit in any anchor-plate, as long as BOTH pins are of the same type (Note - The 2 pins per anchor plate must both be ZOPS or both be ZOH-T. They must not be intermixed.)



Definition of leading and trailing positions:

- Rotor rotation is for a vehicle moving forward.
- View rotor from outside of vehicle.

Re-using caliper mounting bolts.

37. When re-using the caliper mounting bolts, wire brush the lower half of both caliper mounting bolts and clean with isopropyl or denatured alcohol and air dry.
38. On the lower half of each bolt, apply liquid Loctite® 2440 around the circumference of the bolt.

This procedure does not apply when using new bolts in guide pin replacement kit because Loctite® thread patch is already applied.



NOTE: ZOPS bolt shown. Same procedure for ZOH-T bolt.

39. Position caliper assembly over leading and trailing pins.
40. Install both LEADING and TRAILING caliper mounting bolts FINGER TIGHT.
41. Torque the LEADING bolt completely to torque value indicated in step 38.
 - ◆ For ZOPS bolt & pin, use a medium to large flat blade screwdriver under the pin flange to keep it parallel to the caliper abutment during bolt tightening.
 - ◆ For ZOH-T bolt & pin, screwdriver is Not required.

CAUTION: Do Not Allow Screwdriver To Puncture Boot.

42. Torque TRAILING bolt completely using same procedure as above.



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43. Re-assemble brake hose retaining fastener and refer to vehicle manufacturer's service manual for recommended torque.

Note: If installing new caliper, install brake line to caliper inlet and torque to vehicle manufacturer's recommended value.

44. For ZOH-T (see step 36 for important details): Because the ZOH-T caliper suspension has a rubber bushed trailing pin, this step is not necessary and the inspection and repair procedure for this wheel and is complete.

45. For ZOPS (see step 36 for important details): Check that the caliper slides on guide pins. Place hands on the caliper as shown, push / pull caliper and check that the caliper assembly slides on the guide pins.

- If the ZOPS caliper assembly slides on guide pins – **STOP**. Inspection and repair procedure for this wheel and is complete.
- If the ZOPS caliper assembly does **NOT** slide on guide pins, continue to next step.



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46. If the ZOPS caliper assembly **DOES NOT** slide on guide pins:

- Remove upper caliper mounting bolt (Note: this may be leading or trailing bolt depending on caliper mounting orientation on vehicle).
- Rotate caliper assembly out slightly.
- Rotate upper caliper guide pin 180 degrees (½ turn).
- Clean bolt and re-apply Loctite® 2440 to bolt.
- Reinstall upper caliper mounting pin bolt using the flat bladed screwdriver (same as step 43) and torque to the correct torque.
- Repeat check that the caliper assembly slides on guide pins.
- If caliper still does not slide, install new caliper guide pins from the appropriate service kit.



Appendix A. Caliper Replacement Procedure

1. Remove and cap Inlet brake line hose.
2. Remove lower caliper mounting bolt.
3. Replace pads (if removed)
Note: Since the pads will typically be reused, be sure to reinstall them in the same position they were removed from as indicated by the markings from step 7 (i.e. If marked left front inner at step 7, then reinstall in left front inner position, etc.). Be sure pad face is free of any grease or foreign material.
4. Procure new caliper replacement service kit.
Note: Be sure to install the proper caliper size
5. Return to Step 26 – "Anchor Plate Inspection"
Note: The new caliper is installed after the anchor plate inspection has been completed.

PROSPECTIVE DEALERS

Date	Dir type	Dealer Name	City	State	Contact	Phone Number	Requested by	Status
05/13/04	Service—C & RV	Victory Pontiac-GMC Trucks	Calena	AL	Mark Smith	205-684-0048	Dealer Call/Todd W.	pending
03/01/04	RV/RDP & Bus (all)—Add	Apache Sands Service	Mesa	AZ	Hal Fredrickson	602-984-3101	Gotz	contract sent
03/01/04	RV/RDP—Add	Beaudry RV	Tucson	AZ	Glen Cannon	520-889-8000	Gotz	contract sent
03/01/04	RV/RDP—Add	Earnhardt's RV	Mesa	AZ	AJ Pettit	480-834-2400	Gotz	contract sent
01/05/04	RV/RDP—Add	La Mesa RV Center	Mesa	AZ	Bill Kendal	858-674-8000	Winkler	Contracts Sent
01/05/04	RV/RDP—Add	La Mesa RV Center	Tucson	AZ	Bill Kendal	520-745-4900	Winkler	Contracts Sent
01/05/04	RV/RDP—Add	La Mesa RV Center	Yuma	AZ	Bill Kendal	928-344-4900	Winkler	Contracts Sent
05/04/04	Sales—Add C	Midway GMC	Phoenix	AZ	Gregg Ball	602-760-3321	Beach	relocating commercial sales— waiting on L of I
05/04/04	Service—C & RV	Steve Coury Buick Pontiac GMC	Cottonwood	AZ	Mark Haynes	928-567-3388	Zulien	almost ready
03/02/04	Service—C & RV	All Wheel Alignment	Redding	CA	Rob Pitar	530-241-1010	Frazier	Ron will meet and review
01/15/04	Sales—C	Boerner Truck Center	San Fernando	CA	Stan Lewis	323-560-3882	Beech	Hitchcock met w/GM on 12/16
05/10/04	Service—RV	Don Gerneth's Redding H5 RV Center	Anderson	CA	Tony Hartman	530-378-1241	Frazier	contracts sent
02/24/04	Sales—C	Draco Iuzu	San Diego	CA	Dave Busby	619-287-7300	Beach	waiting on Bob Stall Chev. Decision
01/05/04	RV/RDP—Add	La Mesa RV Center	Acion	CA	Bill Kendal	951-224-2300	Winkler	Contracts Sent
01/05/04	RV/RDP—Add	La Mesa RV Center	Devle	CA	Bill Kendal	408-779-8220	Winkler	Contracts Sent
01/05/04	RV/RDP—Add	La Mesa RV Center	San Bernardino	CA	Bill Kendal	909-420-7100	Winkler	Contracts Sent
01/05/04	RV/RDP—Add	La Mesa RV Center	San Diego	CA	Bill Kendal	619-674-8000	Winkler	Contracts Sent
05/03/04	RV/RDP & Bus (all)—Add	Western Truck Parts & Equipment	Sacramento	CA	Scott Cowan	916-441-8151	Gotz	contracts sent
03/01/04	RV/RDP—Add	K & C RV Inc.	Longmont	CO	Don Berry	720-406-2111	Gotz	contracts sent
04/02/04	RV/RDP—Add	Lindner Chevrolet	Cannon City	CO	Sandy Owens	719-275-2388	Gotz	contracts sent
05/13/04	RV/RDP—Add	Transwest GMC Truck	Henderson	CO	Randy Pennington	720-322-7200	Gotz	contracts sent
05/03/04	Service—C & RV	One Stop Auto Shop	Milford	DE	Joe Caprice	302-422-8028	Bronzman	May not have enough room, Joe will call to follow up
04/07/04	Sales—C & RV	Bill Heard Chevrolet	Plant City	FL	Harb Hinson	813-752-5123	Beach	O'Neill & Lundy to follow up
04/07/04	Service—RV	Great American RVs	Okeechobee	FL	Daniel Wynne	863-357-3800	O'Neill	contract sent
01/06/04	RV/RDP—Add	LazyDays	Saffner	FL	Allen Kelly	813-248-4333	Winkler	contract sent
08/24/03	Service—C & RV	Auto Masters Fleet Svc of Valdosta	Valdosta	GA	David Stringfield	229-219-0130	Dealer Call	reviewing contracts
02/05/04	RV/RDP & Bus/RDP	Georgia Commercial Vehicles	McDonough	GA	Jim Freeman	678-432-3889	Winkler	contracts sent
01/26/04	RV/RDP & Bus/RDP—Add	Georgia Commercial Vehicles	Atlanta	GA	Jim Freeman	404-881-9899	Winkler	Contracts completed
10/06/03	Service—C & RV	Sagon Motor Homes	Jonesboro	GA	George Smith	770-803-0048	Elkin/Beach	waiting on letter of intent
07/02/03	Service—RV	Altway GmbH	Darshan	GER	Norbert Kraft	011-49-2369-864315	Acker	contract sent
02/02/04	Service—C & RV	Beneventi Chevrolet	Granger	IA	Bob Hixson	515-999-2675	Dealer Call/Martinez	contract sent
04/18/04	RV/RDP & Bus (all)—Add	Karl Chevrolet	Ankeny	IA	Gary Stalcar	515-289-4305	Gotz	contract sent
04/22/04	Service—C & RV/RV/RDP&Bus	River City Ford Truck Sales	Davenport	IA	Steve Schnicker	563-326-4001	Martinez	contracts sent
04/20/04	Add RV/RDP & Bus (All)	Kelley Chevrolet	Fort Wayne	IN	Ed Feasby	206-484-5666	Winkler	contract sent
04/20/04	Service—RV & RV/RDP	Kelley Chevrolet RV	Decatur	IN	Ed Feasby	206-724-3727	Winkler	need letter of intent
05/13/04	Sales—Add C	Kenny Kent Chevrolet	Evansville	IN	Bill Bennett	812-477-0111	Magnant	contracts sent
01/05/04	RV/RDP—Add C Svc	Owens Auto & Truck Service	Corbin	KY	RL Owens	606-825-2330	Dealer Call	Contracts Sent, Winkler will visit
04/20/04	Service—C & RV	Dalga's Automotive	Alexandria	LA	Leon Dalga	518-442-0226	LeGuerrier	still reviewing, will visit next week
02/08/04	RV/RDP & Bus/RDP	Motor Services, Inc.	Auburn	MA	Brian Casey	608-632-6291	Winkler	contract sent
05/12/04	Sales—Add C	Miller Automotive	Beltville	MD	Carl Miller	301-831-7020	Beach/Hunt	contracts sent
11/13/03	Sales—C	Pape Chevrolet	South Portland	ME	Fred Pape	207-775-6444	Dealer Call/Reardon	pending
05/10/04	Service—RV/Bus/RDP (complete)	Holland Motor Homes and Bus Co.	Holland	MI	John Dylestra	616-388-1491	Winkler	contract sent
05/12/04	Service—C & RV	Schultz Equipment and Parts Co., Inc.	Iron Mountain	MI	Steve Schultz	908-774-8900	Brower	contracts sent
01/27/04	RV/RDP	Walt Michael's RV Center	Belleville	MI	Forrest Scott	800-897-2500	Christy	contract sent to Christy
02/16/04	Service—All	Cummins Npower	White Bear Lake	MN	Todd Gadow	651-638-1000	Gotz	contract sent
11/28/03	Service—RV	Dallas Truck Center	Rochester	MN	Norb Marx	507-288-2361	Martinez	contract sent
04/19/04	RV/RDP & Bus (all)—Add	GATR Volvo GMC Truck	Seuk Rapids	MN	Pat Koch	320-251-7358	Gotz	contract sent

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05/18/03 Service—RV	Precision Frame & Alignment	Elk River	MN	Dick Lornison	783-241-8474	Dealer Call	new prospect
03/05/04 Sales—C	Old River Volvo	Jackson	MS	Lee White	801-884-1410	Beach	follow up 5/04
05/05/04 Sales—C & RV	Montana Trucks, LLC	Missoula	MT	Randy Botsford	406-541-7447	Beach	working on floor plan
04/14/04 Service—RV	RV World	Frederickton	NB	Steve Barr	508-458-9555	Lincoln	contract sent
03/02/04 Service—C&RV, RV/RDP	Asheville Chevrolet	Asheville	NC	Dennis Shoemaker	828-865-4444	Dealer Call	contract sent
01/05/04 Service—C & RV	Blecker GMC	Fayetteville	NC	Jack Pate	910-888-3600	Helowski	contract sent
05/13/04 Service—RV/Bus/RDP(complete)	Tarheel Sterling Truck Center	Charlotte	NC	Robert Nordstrom	704-699-5140	Helowski	contracts sent
11/26/03 Service—RV	Tom Johnson Camping Center	Concord	NC	Fred Long	704-455-1440	Dealer Call	contract sent
10/20/03 Service—RV	Hoffer Truck & Trailer	Grand Island	NE	Jim Kramer	308-381-1884	Beach	contract sent
04/18/04 RV/RDP & Bus (all)—Add	Stephenson Truck Repair	Lincoln	NE	Joel Stephenson	402-489-8632	Gotz	contract sent
11/13/03 Sales—C	Cantlin Chevrolet	Laconia	NH	Steve Hurst	603-524-0770	Reardon	start with Svc Only first?
03/24/04 Service—C&RV	H.A. DeHart & Sons	Therofore	NJ	Ed Werry	866-845-2800	Martinez	cannot sign as Svc Only in NJ
03/10/04 RV/RDP & Bus (all)—Add	Hal Burns Truck & Equipment	Santa Fe	NM	David Burns	505-471-1671	Gotz	contract sent
03/01/04 RV/RDP & Bus (all)—Add	Tillery Chevrolet	Moriarty	NM	Eddy Gilmer	505-832-4431	Gotz	contract sent
04/12/04 Service—C, RV, Bus, Bus/RDP	National Auto & Transmission	Sparks	NV	Dan Estes	775-355-5858	Beach	too close to existing dealers
02/04/04 Service—RV	Colton RV	North Tonawanda	NY	Garrit Moot	716-694-0188	Martinez	contract sent
12/08/03 Service—RV	Meyers RV Center at Beth	Beth	NY	Tammy Driesbach	907-776-7700	Gronowicz/Dealer Call	contract sent
03/06/04 RV/RDP—Add	Adventure RV Services, Inc.	Springboro	OH	John Frazier	937-745-1871	Winter	contract sent
04/06/04 Service—Complete	Cerri Motor Sales	Youngstown	OH	John Cerri	330-852-9917	Beach/Steglich	contract sent
03/05/04 RV/RDP/Bus/RDP—Add	Chumey's Body Works	Warrensville Hts	OH	Mike Chumey	216-475-3322	Winter	contract sent
04/18/04 RV/RDP & Bus (all)—Add	City Chevrolet	Oklahoma City	OK	Steve Adams	405-847-8711	Gotz	contract sent
10/02/03 Service—C	For Wheels Auto Care	London	ON	Robert Kuenderen	518-451-0027	Acker	contract sent
12/18/03 Sales—C	Pine View Pontiac Buick Sales Ltd.	Vaughan	ON	Frank Romeo	905-861-2861	Acker	contract sent
04/23/04 Sales—C	Queenston Chevrolet-Oldsmobile	Hamilton	ON	Fred Martusz	905-680-2020	Acker	Fred will follow up
04/01/04 RV/RDP—Add	The Hitch House	Shanty Bay	ON	Hedi Stoate	705-722-0008	Winter	contract sent
05/03/04 Sales—C & RV	DSU Peterbilt & GMC	Medford	OR	Ted DeFord	541-636-1448	Hitchcock	Mileage issue; Hitchcock will call
05/03/04 RV/RDP—Add	Guaranty Chevrolet	Junction City	OR	Dan Myrick	541-698-4285	Gotz	contracts sent
01/26/04 Service—C & RV	C. Harper Auto Complex	Belle Vernon	PA	Cassy Harper	724-629-8000	Martinez	contract sent
04/05/04 Service—RV/Bus/RDP(complete)	Cummins Power Systems	Harrisburg	PA	Jerry Donlan	717-214-2925	Winter	contract sent
05/06/04 Service—RV	Ferraro Ford	North East	PA	Tom Ferraro	814-726-6781	Martinez	contracts sent
03/02/04 Service—C & RV	General Sales, Inc.	Bloomburg	PA	Elizabeth Stecker	570-784-1514	Martinez	contract sent
07/21/03 Service—C & RV	Trois-Rivieres Chevrolet	Trois-Rivieres	PQ	Richard Hubert	819-378-4221	Acker	Contracts Sent
10/07/03 Sales—C & RV	Tato Truck Sales, Inc.	Coto Laurel	PR	Horacio Maldonado	787-848-2474	Acker	need finance papers, ACH
06/06/04 Sales—C	Caroline Truck Parts, LLC	Rock Hill	SC	Gene Goode	800-487-2009	Beach	contracts to be sent back by 4/30
01/05/04 RV/RDP—Add	Sony's Camp-N-Travel	Duncan	SC	Darrell Blusser	864-433-0857	Winter	contract sent
05/05/04 Sales—C	Sloan Enterprises	Adam's Run	SC	Billy Steen	843-889-2282	Beach	Met with 6/5, will follow up
04/05/04 Service—C, RV, Bus, RDP (all)	General Truck Sales and Service	Memphis	TN	Gary Banks	988-482-8658	Winter	Not interested? Winter will confirm
02/18/04 Sales—C & RV	Kenworth of Tennessee	Knoxville	TN	Shirley Jones	615-368-5454	Beach	follow up in May
05/05/04 Sales—C & RV	Logistic Leasing	Chattanooga	TN	Ken Childers	704-822-0619	Dealer Call	new contact
05/17/04 Service—Add RV	Writer Chev-Pontiac-Olds-GMC	Winchester	TN	Marty Guley	931-887-4513	Helowski	contract will be sent
04/28/04 Service—C & RV	Allen Samuels Chevrolet	Corpus Christi	TX	Eric Martin	361-884-5234	Beach/LeGuyader	met with Lundy/Beach, will review
05/03/04 RV/RDP—Add	Anchra GMC Trucks	Boerne	TX	Albert De La Garza	830-881-9000	Gotz	contracts sent
05/03/04 RV/RDP—Add	Anchra Motor Homes	Temple	TX	Albert De La Garza	254-771-1300	Gotz	contracts sent
04/21/04 Service—RV	Bert Ogden RV	Mission	TX	Doug Couch	956-581-1111	LeGuyader	pending
04/12/04 RV/RDP, Bus (all)—Add	Bigham Automotive	Lubbock	TX	Rick Bigham	800-373-8291	Gotz	contract sent
03/11/04 Sales—C	Border International Truck Sales	El Paso	TX	Steve York	915-858-4544	Beach	Waiting on Business Plan
01/28/04 RV/RDP & Bus/RDP	Crestview RV	Buda	TX	Mike Ragan	812-295-2308	Gotz	contract sent
04/22/04 Service—C	Herb Easley Motors	Wichita Falls	TX	Steve Garner	940-723-8691	LeGuyader	new svc mgr; revisit and discuss
04/12/04 RV/RDP, Bus (all)—Add	Step Vans of West Texas	Antarito	TX	Ken Haddock	808-374-8773	Gotz	contracts sent

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02/04/04 Service—RV	Sue Harlan Chevrolet	Burnett	TX	Sue Harlan	512-758-2777	LeGuyader	830-883-2777 Follow up, waiting for call back from owner
04/28/04 RV/RDP & Bus (all)—Add	Pappy's Motorhome Rental & Service	Midvale	UT	Bruce Powell	801-282-2100	Gotz	contracts sent
02/23/04 Service—RV	Harrison Line-Up & RV	Centralla	WA	Steven Brazel	360-786-1576	Dealer Call Long	received letter of intent
10/31/03 Service—RV	Poulsbo RV	Everett	WA	Scott Hiska	425-322-1220	Long	contract sent
01/14/04 Sales—C	Fagan's Truck & Trailer Sales	Janesville	WI	Jim Fagan	608-762-8282	Beach/Hunt	follow up 5/04 to add C Sales
04/19/04 Service—C & RV	Markquart Chevrolet	Eau Claire	WI	Ron Kriehle	715-833-0430	Brower	contracts re-sent
11/04/03 Service—RV	Little Valley Supercenter	Prosperity	WV			Steglich/Breneman	need more info
06/03/04 RV/RDP & Bus (all)—Add	Flet Creek Auto	Jackson	WY	Mike Gantz	307-739-8801	Gotz	contracts sent
03/31/04 RV/RDP—Add	Laramie GM Auto Center	Laramie	WY	Mike Heigler	307-745-8861	Gotz	contract sent