

SAMPLE OWNER LETTER

March, 2005

RE: Safety Recall Action B156 - Fuel tank cracking

Vehicles Affected: Discovery Series I and Range Rover Classic

Model Years: 1993 - 1997

Dear Land Rover Owner

This notice is sent to you in accordance with the requirements of the National Traffic and Motor Vehicle Safety Act. Land Rover has decided that a defect, relating to motor vehicle safety, exists in certain 1994 – 1997 model year Discovery Series I and 1993 – 1995 model year Range Rover Classic vehicles. These vehicles may exhibit cracking in their plastic fuel tanks. Your vehicle is included in this recall action.

What is the concern?

Cracks can develop at certain plastic "weld" joints on the top portion of the fuel tank, which can cause a noticeable odor of fuel. The cracking can result in signs of liquid fuel on the underside of the vehicle, particularly when filling the tank. Liquid fuel, in the presence of an ignition source, could result in a fire.

What will Land Rover and your Land Rover Retailer do?

An authorized Land Rover Retailer will replace your fuel tank with an improved design free of charge.

What should you do?

Please contact your authorized Land Rover Retailer at your earliest convenience to schedule an appointment to have Safety Recall Action B156 completed on your vehicle.

How long will it take?

Expected repair time is estimated to be approximately two hours to install a new fuel tank. However, due to service scheduling requirements at the Retailer, your vehicle may be needed for a longer period of time.

What you should do if you have already paid to have this repair completed?

If you meet all the following requirements, you are eligible to receive reimbursement:

1. You own or have owned a 93-95 MY Range Rover Classic or 94-97 MY Discovery Series I.
2. You have paid to replace the fuel tank due to the defect outlined previously in this letter.
3. The repair was performed before March 25, 2005
4. You have an original or legible copy of the paid repair order or invoice showing:
 - A description of the concern reported
 - Itemized parts and labor charges
 - The vehicle model and year and the vehicle identification number
 - The repair date
 - Repair mileage
 - Name and address of the authorized Land Rover Retailer or licensed repair shop
 - Your name and address at the time of the repair

If you have all of the above information, present it to the Service Manager at your authorized Land Rover Retailer and they will arrange reimbursement of your claim. Please ensure that you retain copies of all of the paperwork supporting this claim.

Attention Leasing Agencies:

Federal regulations require that you forward this recall notification to the lessee within 10 days.

Moved or no longer own a Land Rover?

If you are no longer the owner of this vehicle, Land Rover would greatly appreciate the name and address of the new owner, using the enclosed return postage-paid card.

Should you have the need to contact Land Rover by mail, please use the following address:

Land Rover North America
ATTN: Customer Relationship Center
555 MacArthur Boulevard
Mahwah, NJ 07430-2327

What should you do if you have further questions?

Should you have any questions regarding this Recall Action or need assistance in locating your nearest authorized Land Rover Retailer please contact the Land Rover Customer Relationship Center at: 1-800-637-6837 Option 9 or by e-mail: lrowner@landrover.com

If an authorized Land Rover Retailer fails or is unable to satisfactorily answer your concerns about this notice, without charge within 60 days, pursuant to law 49 U.S.C. Chapter 301, you may submit a complaint to the Administrator, National Highway Traffic Safety Administration, 400 Seventh Street, S.W., Washington, D.C. 20590 or call the toll-free Auto Safety Hotline at 888-327-4236.

We appreciate your confidence in our product and wish to do everything we can to retain that confidence. Land Rover in cooperation with our authorized Retailer will strive to minimize any inconvenience to you caused by this campaign.

Sincerely,



Benjamin I. Weiner
Customer Satisfaction Manager