

D. (Optional) Theft Deterrent Device(s)
 1. (paid to) N/A
 2. (paid to) N/A
 E. (Optional) Surface Protection Product(s)
 1. (paid to) N/A
 2. (paid to) N/A
 F. EV Charging Station (paid to) N/A
 G. Sales Tax (on taxable items in A through F) \$ 6489.85 (G)
 H. Electronic Vehicle Registration or Transfer Charge (not a governmental fee) (paid to) FOLSOM BUICK GMC \$ 33.00 (H)
 I. (Optional) Service Contract(s)
 1. (paid to) N/A
 2. (paid to) N/A
 3. (paid to) N/A
 4. (paid to) N/A
 5. (paid to) N/A
 J. Prior Credit or Lease Balance (e) paid by Seller to (see downpayment and trade-in calculation) N/A
 K. Prior Credit or Lease Balance (e) paid by Seller to (see downpayment and trade-in calculation) N/A
 L. (Optional) Debt Cancellation Agreement or Guaranteed Asset Protection Waiver \$ N/A (L)
 M. (Optional) Used Vehicle Contract Cancellation Option Agreement \$ N/A (M)
 N. Other paid to N/A For N/A
 O. Other paid to N/A For N/A
Total Cash Price (A through O) \$ 90262.85 (1)
2. Amounts Paid to Public Officials
 A. Vehicle License Fees \$ 544.00 (A)
 B. Registration/Transfer/Titling Fees \$ 518.00 (B)
 C. California Tire Fees \$ 8.75 (C)
 D. Other N/A
Total Official Fees (A through D) \$ 1070.75 (2)
3. Amount Paid to Insurance Companies (Total premiums from Statement of Insurance) \$ N/A (3)
4. ☐ State Emissions Certification Fee or ☐ State Emissions Exemption Fee \$ N/A (4)
5. Subtotal (1 through 4) \$ 91333.60 (5)
6. Total Downpayment
 A. Total Agreed Value of Property Being Traded-In (see Trade-In Vehicle(s)): \$ 58000.00 (A)
 Vehicle 1 \$ 58000.00 Vehicle 2 \$ N/A
 B. Total Less Prior Credit or Lease Balance (e) \$ N/A (B)
 Vehicle 1 \$ N/A Vehicle 2 \$ N/A
 C. Total Net Trade-In (A-B) \$ 58000.00 (C)
 Vehicle 1 \$ 58000.00 Vehicle 2 \$ N/A
 D. Deferred Downpayment Payable to Seller \$ N/A (D)
 E. Manufacturer's Rebate \$ N/A (E)
 F. Other N/A \$ N/A (F)
 G. Other N/A \$ N/A (G)
 H. Other N/A \$ N/A (H)
 I. Cash, Cash Equivalent, Check, Credit Card, or Debit Card \$ N/A (I)
Total Downpayment (C through I) \$ 58000.00 (6)
 (If negative, enter zero on line 6 and enter the amount less than zero as a positive number on line 1J and/or 1K above)
7. Amount Financed (5 less 6) \$ 33333.60 (7)

OPTIONAL SERVICE CONTRACT(S) for the purchase of the service contract(s) written with the following company(ies) for the term(s) shown below for the charge(s) shown in item 11.
 I1 Company N/A
 Term N/A Mos. or N/A Miles
 I2 Company N/A
 Term N/A Mos. or N/A Miles
 I3 Company N/A
 Term N/A Mos. or N/A Miles
 I4 Company N/A
 Term N/A Mos. or N/A Miles
 I5 Company N/A
 Term N/A Mos. or N/A Miles
 Buyer X

Trade-In Vehicle(s)
 1. Vehicle 1
 Year 2023 Make GMC
 Model SIERRA 1500 Odometer 10812
 VIN [REDACTED]
 a. Agreed Value of Property \$ 58000.00
 b. Buyer/Co-Buyer Retained Trade Equity \$ N/A
 c. Agreed Value of Property Being Traded-In (a-b) \$ 58000.00
 d. Prior Credit or Lease Balance \$ N/A
 e. Net Trade-In (c-d) (must be ≥ 0 for buyer/co-buyer to retain equity) \$ 58000.00
 2. Vehicle 2
 Year N/A Make N/A
 Model N/A Odometer N/A
 VIN N/A
 a. Agreed Value of Property \$ N/A
 b. Buyer/Co-Buyer Retained Trade Equity \$ N/A
 c. Agreed Value of Property Being Traded-In (a-b) \$ N/A
 d. Prior Credit or Lease Balance \$ N/A
 e. Net Trade-In (c-d) (must be ≥ 0 for buyer/co-buyer to retain equity) \$ N/A
Total Agreed Value of Property Being Traded-In (1c+2c) \$ 58000.00 *
Total Prior Credit or Lease Balance (1d+2d) \$ N/A *
Total Net Trade-In (1e+2e) \$ 58000.00 *
 (*See item 6A-6C in the Itemization of Amount Financed)

Agreement to Arbitrate: By signing below, you agree that, pursuant to the Arbitration Provision on the reverse side of this contract, you or we may elect to resolve any dispute by neutral, binding arbitration and not by a court action. See the Arbitration Provision for additional information concerning the agreement to arbitrate.
 Buyer Signs X [REDACTED]
 Co-Buyer Signs X [REDACTED]

OPTION: ☐ You pay no finance charge if the Amount Financed, item 7, is paid in full on or before N/A, Year N/A. SELLER'S INITIALS N/A

Trade-In Payoff Agreement: Seller relied on information from you and/or the lienholder or lessor of your trade-in vehicle(s) to arrive at the payoff amount shown as the Prior Credit or Lease Balance in Trade-In Vehicle(s). You understand that the amount quoted is an estimate. Seller agrees to pay the payoff amount shown as the Prior Credit or Lease Balance in Trade-In Vehicle(s) to the lienholder or lessor of the trade-in vehicle(s), or its designee. If the actual payoff amount is more than the amount shown as the Prior Credit or Lease Balance in Trade-In Vehicle(s), you must pay the Seller the excess on demand. If the actual payoff amount is less than the amount shown as the Prior Credit or Lease Balance in Trade-In Vehicle(s), Seller will refund to you any overage Seller receives from your prior lienholder. For more information, see the "NOTICE" on the back of this contract. Any assignee of this contract will be bound by the terms of the Prior Credit or Lease Balance shown in Trade-In Vehicle(s). You agree to sign or provide any documents Seller reasonably requires to effect the payoff of the trade-in vehicle(s).

Buyer Signature X [REDACTED] Co-Buyer Signature [REDACTED]

AUTO BROKER FEE DISCLOSURE

If this contract reflects the retail sale of a new motor vehicle, the sale is not subject to a fee received by an autobroker from us unless the following box is checked:
☐ Name of autobroker receiving fee, if applicable: N/A

HOW THIS CONTRACT IS MADE: This contract contains the entire agreement between the Buyer and Seller. Any changes to the contract must be in writing and both parties must sign. Changes made orally are not binding.
 Buyer Signs X [REDACTED] Co-Buyer Signs [REDACTED]

SELLER'S RIGHT TO CANCEL: Buyer sign here, the provisions of the Seller's Right to Cancel. Seller may cancel if Seller is unable to assign this contract to a dealer.
 Buyer X [REDACTED] Co-Buyer X [REDACTED]

THE MINIMUM PUBLIC LIABILITY INSURANCE LIMITS PROVIDED IN LAW MUST BE MET BY EVERY PERSON WHO PURCHASES A VEHICLE. IF YOU ARE UNSURE WHETHER OR NOT YOUR CURRENT INSURANCE POLICY WILL COVER YOUR NEWLY ACQUIRED VEHICLE IN THE EVENT OF AN ACCIDENT, YOU SHOULD CONTACT YOUR INSURANCE AGENT.
WARNING:
 YOUR PRESENT POLICY MAY NOT COVER COLLISION DAMAGE OR MAY NOT PROVIDE FOR FULL REPLACEMENT COSTS FOR THE VEHICLE BEING PURCHASED. IF YOU DO NOT HAVE FULL COVERAGE, SUPPLEMENTAL COVERAGE FOR COLLISION DAMAGE MAY BE AVAILABLE TO YOU THROUGH YOUR INSURANCE AGENT OR THROUGH THE SELLING DEALER. HOWEVER, UNLESS OTHERWISE SPECIFIED, THE COVERAGE YOU OBTAIN THROUGH THE DEALER PROTECTS ONLY THE DEALER, USUALLY UP TO THE AMOUNT OF THE UNPAID BALANCE REMAINING AFTER THE VEHICLE HAS BEEN REPOSSESSED AND SOLD.
 FOR ADVICE ON FULL COVERAGE THAT WILL PROTECT YOU IN THE EVENT OF LOSS OR DAMAGE TO YOUR VEHICLE, YOU SHOULD CONTACT YOUR INSURANCE AGENT.
 THE BUYER SHALL SIGN TO ACKNOWLEDGE THAT HE/SHE UNDERSTANDS THESE PUBLIC LIABILITY TERMS AND CONDITIONS.