February 23, 2012

Jennifer Timian
Chief, Recall Management Division
Office of Defects Investigation
National Highway Traffic Safety Administration
1200 New Jersey Avenue SE
Washington, D.C. 20590

VIA FACSIMILE

Re: Sure Power, Inc. Battery Separators
NHTSA Identification Number EQ12-001

Dear Ms. Timian:

This letter is in response to your letter to Lance Camper Mfg. Corp. ("Lance Campers") regarding the above-entitled matter.

I have discussed this matter with Mr. Alex Ansley on your staff, and he stated he believed the product we manufacture (slide-in pickup campers) containing the above recalled item is not a motor vehicle and therefore we are not required to file a formal Defect Report to you, although we have an option to do so. At this time, we have determined we will not file a Defect Report. Mr. Ansley's e-mail to me provided us with a copy of the NHTSA recall notice that Sure Power said they had sent out to customers. Therefore our customers should have received this notice from Sure Power and should be on notice that information regarding the recall is on the NHTSA website and further that they can get assistance from NHTSA to get their recalled product replaced. We would like it noted that we had not received the latest NHTSA recall notice from Sure Power prior to having received it from Mr. Ansley even though we are listed as the OEM receiving the greatest number of recalled units.

Our history with respect to this recall is as follows:

We received a Product Safety Recall and Stop Sale Notice on July 14, 2011 stating that their battery separator was being voluntarily recalled pursuant to the US Consumer Product Safety Commission. Pursuant to this Notice, we contacted Sure Power and agreed that they would handle all aspects of the recall including sending notices to all customers of record who owned a camper we believed could contain a recalled Sure Power battery separator, and all Lance dealers who either had in their present inventory campers that could contain recalled battery separators or who had sold campers that could contain the recalled battery separators. (Dealers that sold campers containing battery separators are likely to be contacted by their customers regarding questions about the recall or to have their recalled battery separator replaced with a non-defective one.) The

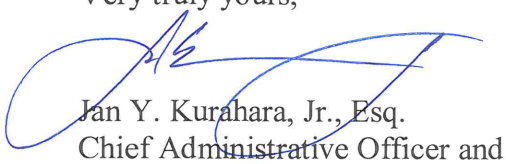
list sent to Sure Power included the names, postal addresses, e-mail addresses, and phone numbers of each affected customer, and the serial number of their Lance camper.

After Lance owners and dealers had received the Sure Power recall notice, we began to receive phone calls and e-mails from customers and dealers with questions and complaints about the recall. Many customers were unsure if the recall involved some component of their Lance camper; others did not know how to find the serial number of the battery separator (required by Sure Power before they would provide a non-defective replacement); they wanted to know what to do until a replacement was sent since they were told non-defective replacement battery separators were not yet available; and they wanted to know who was going to pay for the cost of having the replacement units installed.

After discussion with Sure Power about the complaints we were receiving from our customers and dealers, we sent a letter (with the prior blessing of Sure Power) to our customers and dealers on November 11, 2011 explaining in some detail the issues involved and again referring them to Sure Power for replacement battery separators. A copy of the letter sent is attached to this letter.

If you have any questions or require further information or action regarding this matter, please contact me at (661) 949-3322, Ext. 202, or via e-mail at jank@lancecamper.com.

Very truly yours,



Jan Y. Kurahara, Jr., Esq.
Chief Administrative Officer and General Counsel
Lance Camper Mfg. Corp.

JYK:da

Arthur Davis
446 S 76th Way
Mesa, AZ 85208 USA

November 11, 2011

Dear Valued Lance Camper Owner -

Recently you should have received a recall letter from Sure Power. They have issued a voluntary recall on the Battery Separator used in the production of our campers. Although Lance Campers is not the manufacturer of the separator we want to clear up some of the confusion that may surround this recall.

The recall letter explained the concern regarding the Battery Separator they produce but did not reference Lance Campers as one of the many customers that use this product. If you received the letter your Lance camper should be one of the units that falls under this recall.

While Lance has used the Sure Power Battery Separator in our campers for over 15 years with no issues, we had no way of knowing that one of their production facilities manufactured a potentially defective product until now.

Here at Lance we have received a number of inquiries and complaints regarding this recall and how it is being handled. This is certainly understandable. We know this is a big inconvenience to all of our owners. We had no idea there was a potential problem with them, and *to date still have not seen any safety issues involving them.* Sure Power detected a *potential* safety issue and did the responsible thing by voluntarily issuing the recall.

Some of our customers are upset that Sure Power did not have replacement parts available immediately. They should be available very soon. We all appreciate your patience. Your safety is vitally important to all of us, and we are pleased that Sure Power was concerned enough to take this precaution and replace the part.

What should I do?

1. As the recall states it is advisable to not use your camper until you have done the following:

2. Call Sure Power at 1-855-450-3594 and register with them as an affected owner. Sure Power will record all required information and arrange for a replacement unit to be sent to you, discuss installation instructions and send you a prepaid return shipping label for the defective part. Please have your Lance serial number ready. Sure Power will also at this time issue you an authorization number (BSRD).

3. At your option you may replace the isolator per the Sure Power instructions. We have attached a location chart for you showing the location of the isolator in your Lance. If you are unable to perform the replacement yourself, you can arrange to have it replaced at a Lance Camper dealership at no charge to you. They will return your recalled separator in the prepaid return label sent to you with your new isolator.

If you prefer to have it replaced at an established RV repair facility other than a Lance dealership, you may need to pay the facility up front. Sure Power will reimburse up to $60.00 for replacement labor to the RV repair facility or to you. For reimbursement please send the completed Authorization Form (attached) and defective isolator to Sure Power using the prepaid return shipping label. A check will be sent to you or the dealer.

5. If you would like to use your camper before the new isolator is installed, you can bypass your existing unit. The instructions for this operation are available from Sure Power. If you are unable to perform the bypass you can arrange to have the bypass performed at a Lance Camper dealership at no charge to you.

If you prefer to have the bypass performed by an established RV repair facility other than a Lance dealer, you may need to pay the facility up front. Sure Power will pay up to $60.00 for the bypass labor. For reimbursement please send the completed Authorization Form (attached) to Sure Power. Email it to recall@surepower.com showing the BSRD number in the subject line or mail to Sure Power Inc. 10955 SW Avery St. Tualatin, Or. 97062

While much of this recall is out of our control, if you still have questions after contacting Sure Power, you may call Lance customer service at 800-423-7996 x 512. We are sincerely sorry that you were affected by this recall.

Thank you for your patience and understanding.

Best Regards from everyone at Lance Campers.

Sure Power Isolator Locations

	2007	2008	2009	2010	2011	2012	Location of circuit board	Date Introduced
805	X	X	X				Below Refrigerator	Current for 2008
815	X	X	X				Galley on bulkhead wall	Current for 2008
825		X	X	X	X	X	Front Seat Box	12/3/2007 Introduction
830		X	X	X	X	X	Dinette Seat Box R/S	2/25/2008 Introduction
835	X	X	X				Galley on bulkhead wall	Current for 2008
845	X	X	X				Galley on bulkhead wall	Current for 2008
850			X		X	X	Front Seat Box	11/11/2009 Introduction
851	X						Cabover Step	5/26/2006 Introduction
855			X	X	X	X	Front Seat Box	12/14/2009 Introduction
855S					X	X	Cabover Step	4/29/2011 Introduction
861	X	X	X	X	X		Cabover Step	Current for 2008
865				X	X	X	Storage Compartment in front of Refrigerator	7/6/2010 Introduction
915		X	X				Galley on bulkhead wall	Current for 2008
950	X			X	X	X	Below Refrigerator	2/1/2010 Introduction
950S				X	X	X	Below Refrigerator	2/1/2010 Introduction
971	X	X	X				Cabover Step	10/16/2007 Introduction
981	X	X	X				Cabover Step	Current for 2008
992	X	X	X	X	X	X	Cabover Step	Current for 2008
1040			X	X			Dinette Seat Box R/S	8/4/2008 Introduction
1050					X	X	Cabover Step	11/15/2010 Introduction
1050S					X	X	Cabover Step	11/15/2011 Introduction
1055	X	X	X				Cabover Step	Current for 2008
1131	X	X					Cabover Step	Current for 2008
1181	X	X	X	X	X	X	Cabover Step	Current for 2008
1191	X	X	X	X	X	X	Cabover Step	Current for 2008

Sure Power Authorization Form

Complete all fields below and send to recall@surepower.com showing the BSRD number in the subject line or mail to Sure Power Inc. 10955 SW Avery St. Tualatin, Or. 97062

Sure Power will pay labor submitted after they receive the defective separator that you shipped with the supplied prepaid mailing label.

First Name	Last Name	Address	City	State	ZIP	Phone	Email	Qty	Model	Defective	Labor Charges	Comments	BSRD #