

PE08-035
Appendix H
SCDS Data
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Used

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Appendix H
SCDS Data
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		New Contracts Sold														
		WINDSTAR PLAN YEAR														
		1991	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2004	2005	2006	2007
BASE	2 Year	60,000	0	0	0	0	12	0	0	0	0	0	0	0	0	0
BASE		75,000	0	0	0	0	5	0	0	0	0	0	0	0	0	0
BASE		100,000	0	0	0	0	1	0	0	0	0	0	0	0	0	0
BASE	3 Year	48,000	0	0	0	0	0	0	32	71	100	37	25	3	0	0
BASE		60,000	0	0	0	0	32	2	41	34	40	38	34	6	1	0
BASE		75,000	0	0	0	0	20	0	29	15	28	75	12	0	0	0
BASE		100,000	0	0	0	0	17	0	38	28	41	71	43	13	1	0
BASE		36,000	0	0	0	0	13	20	22	1,340	516	0	0	0	0	0
BASE		48,000	0	0	0	0	0	0	69	33	56	43	60	15	7	3
BASE	4 Year	60,000	0	0	0	0	0	166	190	124	69	96	186	140	9	0
BASE		75,000	0	0	0	0	0	139	209	176	82	90	85	41	13	1
BASE		100,000	0	0	0	0	0	36	63	70	68	128	125	118	36	12
BASE		36,000	0	0	0	0	9	8	6	7	3	34	14	4	1	1
BASE		48,000	0	0	0	0	0	0	41	19	25	27	26	9	6	2
BASE	5 Year	60,000	0	0	0	0	0	674	762	794	392	607	612	315	74	23
BASE		75,000	0	0	0	0	0	450	823	958	564	851	690	534	175	34
BASE		100,000	0	0	0	0	0	56	100	125	151	365	525	482	158	27
BASE		36,000	0	0	0	0	16	5	10	2	9	8	8	5	1	0
BASE		48,000	0	0	0	0	0	0	38	25	24	27	20	7	2	1
BASE	6 Year	60,000	0	0	0	0	0	349	496	532	229	419	287	204	72	26
BASE		75,000	0	0	0	0	0	221	486	603	351	671	720	821	288	88
BASE		100,000	0	0	0	0	0	77	90	121	141	468	660	386	153	46
BASE		36,000	0	0	0	0	0	0	0	0	0	0	2	3	0	0
BASE		48,000	0	0	0	0	0	0	0	0	0	0	4	1	1	0
BASE	7 Year	60,000	0	0	0	0	0	0	0	0	0	0	42	20	14	3
BASE		75,000	0	0	0	0	0	0	0	0	0	0	54	87	25	5
BASE		100,000	0	0	0	0	0	0	0	0	0	0	43	22	6	4
EXTR	2 Year	60,000	0	0	14	43	30	0	0	0	0	0	0	0	0	0
EXTR		75,000	0	0	2	7	11	0	0	0	0	0	0	0	0	0
EXTR		100,000	0	0	1	4	3	0	0	0	0	0	0	0	0	0
EXTR		36,000	0	0	0	0	0	0	71	97	173	95	47	6	0	0
EXTR		48,000	0	0	0	0	0	0	23	78	92	2	89	114	221	217
EXTR	3 Year	60,000	0	0	26	69	62	6	157	118	110	90	45	13	3	0
EXTR		75,000	0	0	18	33	34	2	79	55	109	98	63	17	0	0
EXTR		100,000	0	0	43	103	68	135	106	12	17	0	0	0	0	0
EXTR		36,000	0	0	0	0	0	0	141	79	114	88	173	36	5	3
EXTR	4 Year	60,000	0	0	105	255	292	508	581	295	347	380	179	53	9	0
EXTR		75,000	0	0	47	100	136	196	217	217	250	279	251	69	6	0
EXTR		100,000	0	0	18	33	34	2	79	55	109	98	63	17	0	0
EXTR		36,000	0	0	20	35	31	39	43	14	25	43	52	27	5	2
EXTR		48,000	0	0	0	0	0	81	55	72	99	52	15	5	1	0
EXTR	5 Year	60,000	0	0	773	1,895	2,072	2,199	2,493	1,247	2,116	2,373	1,204	274	52	8
EXTR		75,000	0	0	487	1,241	1,746	3,375	4,603	2,569	3,918	4,493	2,511	680	88	9
EXTR		100,000	0	0	99	172	212	384	557	561	1,094	1,571	1,325	382	53	3
EXTR		36,000	0	0	34	72	72	81	90	44	66	65	29	9	4	2
EXTR		48,000	0	0	0	0	0	205	131	193	142	85	24	8	2	0
EXTR	6 Year	60,000	0	0	948	1,923	1,913	2,398	2,764	1,304	2,000	1,840	1,042	320	71	21
EXTR		75,000	0	0	496	937	1,253	2,692	3,539	1,983	3,379	4,410	2,430	1,206	256	59
EXTR		100,000	0	0	146	241	285	480	569	550	1,030	1,910	1,841	196	52	5
EXTR		36,000	0	0	0	0	0	0	0	0	0	0	12	6	0	1
EXTR		48,000	0	0	0	0	0	0	0	0	0	0	28	7	3	2
EXTR	7 Year	60,000	0	0	0	0	0	0	0	0	0	0	286	134	44	11
EXTR		75,000	0	0	0	0	0	0	0	0	0	0	511	538	156	9
EXTR		100,000	0	0	0	0	0	0	0	0	0	0	0	118	63	13
PREM	2 Year	60,000	0	0	16	71	65	0	0	0	0	0	0	0	0	0
PREM		75,000	0	0	7	34	31	0	0	0	0	0	0	0	0	0
PREM		100,000	0	0	3	16	8	0	0	0	0	0	0	0	0	0
PREM		36,000	0	0	0	0	0	0	48	180	276	224	172	26	10	0
PREM		48,000	0	0	0	0	0	0	81	55	72	99	52	15	5	0
PREM	3 Year	60,000	0	4	91	156	214	2,598	1,595	906	1,265	1,090	2,603	22	0	0
PREM		75,000	0	0	59	125	163	9	199	117	211	261	194	36	5	0
PREM		100,000	0	0	21	30	52	2	77	62	151	213	232	38	1	0
PREM		36,000	0	0	33	43	44	69	51	29	24	0	0	0	0	0
PREM		48,000	0	0	0	0	0	0	112	104	231	213	433	52	9	5
PREM	4 Year	60,000	0	0	213	495	638	688	764	520	705	403	350	80	27	1
PREM		75,000	0	0	191	483	656	732	717	479	578	665	491	126	33	1
PREM		100,000	0	0	72	142	127	267	253	207	532	871	668	176	25	0
PREM		50,000	0	0	0	8	0	0	0	0	0	0	0	0	0	0
PREM		36,000	0	0	41	71	76	56	59	29	63	125	135	49	18	20
PREM		48,000	0	0	0	0	0	0	85	70	138	240	283	78	22	15
PREM	5 Year	60,000	0	0	925	2,121	2,505	2,062	2,040	1,599	2,966	4,115	3,615	842	168	48
PREM		75,000	2	0	1,420	3,018	3,710	4,684	5,336	3,235	6,151	8,594	8,908	225	490	59
PREM		100,000	0	0	159	294	312	300	359	570	2,177	3,948	3,554	890	154	3
PREM		36,000	0	0	111	227	211	242	256	153	299	323	282	72	58	29
PREM		48,000	0	0	0	0	0	0	345	204	433	441	389	110	49	20
PREM	6 Year	60,000	0	1	911	3,933	4,019	3,809	4,093	2,294	4,507	4,588	5,177	1,437	489	236
PREM		75,000	2	0	1,123	2,110	2,687	3,556	4,147	2,813	7,168	10,845	1,297	3013	921	251
PREM		100,000	0	0	371	424	475	564	665	586	3,470	5,984	3,490	786	233	33
PREM		36,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PREM		48,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PREM	7 Year	60,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PREM		75,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PREM		100,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PREM		36,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PREM		48,000	0													

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			Contracts Sold												
			WINDSTAR Plan Year												
New Plans			1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007
Plan	Year	Miles													
EXTRA	2 Years	60,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		75,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		100,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		48,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA	3 Year	60,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		75,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		100,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		36,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA	4 Year	48,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		50,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		51,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		60,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA	5 Year	75,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		100,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		36,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		48,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA	6 Year	60,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		75,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		100,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		36,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA	7 Year	48,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		60,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		75,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		100,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM	2 Years	60,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		75,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		100,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM	3 Year	48,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		60,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		75,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		100,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM	4 Year	36,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		48,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		50,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		60,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM	5 Year	75,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		100,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		36,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		48,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM	6 Year	60,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		75,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		100,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		36,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM	7 Year	48,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		60,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		75,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		100,000	x	x	x	x	x	x	x	x	x	x	x	x	x

			Contracts Sold												
			WINDSTAR Plan Year												
Used Plans			1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007
Plan	Months	Miles													
EXTRA	1 year	12,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		24,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		30,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		40,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA	2 Year	50,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		60,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		36,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		45,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA	3 Year	50,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		55,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		65,000	x	x	x	x	x	x	x	x	x	x	x	x	x
EXTRA		48,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM	1 Year	12,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		24,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		30,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		40,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM	2 Year	50,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		60,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		36,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		45,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM	3 Year	50,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		55,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		65,000	x	x	x	x	x	x	x	x	x	x	x	x	x
PREM		48,000	x	x	x	x	x	x	x	x	x	x	x	x	x

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Contracts Sold

		New Contracts Sold														
		WINDSTAR PLAN YEAR														
		1991	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2004	2005	2006	2007
EXTR	2 Year	60,000	0	0	14	43	30	0	0	0	0	0	0	0	0	0
		75,000	0	0	2	7	11	0	0	0	0	0	0	0	0	0
		100,000	0	0	1	4	3	0	0	0	0	0	0	0	0	0
EXTR	3 Year	48,000	0	0	0	0	0	0	71	97	173	95	47	6	0	0
		60,000	0	0	23	78	92	2	89	114	221	217	93	12	11	0
		75,000	0	0	26	69	62	6	157	118	110	90	45	13	3	0
EXTR	4 Year	100,000	0	0	18	33	34	2	79	55	109	98	63	17	0	0
		36,000	0	0	43	103	68	135	106	12	17	0	0	0	0	0
		48,000	0	0	0	0	0	0	141	79	114	88	173	36	5	0
EXTR	5 Year	60,000	0	0	127	364	413	582	324	138	198	176	106	24	6	0
		75,000	0	0	105	255	292	508	581	295	347	380	179	53	9	0
		100,000	0	0	47	100	136	196	217	217	250	279	251	69	6	0
EXTR	6 Year	50,000	0	0	0	13	0	0	0	0	0	0	0	0	0	0
		51,000	0	0	0	0	8	9	0	0	0	0	0	0	0	0
		36,000	0	0	20	35	31	39	43	14	25	43	52	27	5	2
EXTR	7 Year	48,000	0	0	0	0	0	0	81	55	72	99	52	15	5	1
		60,000	0	0	773	1,895	2,072	2,199	2,493	1,247	2116	2373	1204	274	52	8
		75,000	0	0	487	1,241	1,746	3,375	4,603	2,569	3918	4493	2511	680	88	9
EXTR	8 Year	100,000	0	0	99	172	212	384	557	561	1094	1571	1325	382	55	3
		36,000	0	0	34	72	72	81	90	44	66	65	29	9	4	2
		48,000	0	0	0	0	0	0	205	131	193	142	85	24	8	2
EXTR	9 Year	60,000	0	0	948	1,923	1,813	2,398	2,764	1,304	2000	1840	1042	320	71	21
		75,000	0	0	496	937	1,253	2,682	3,539	1,983	3379	4410	4230	1206	258	59
		100,000	0	0	146	241	285	480	569	550	1303	1910	841	196	52	5
EXTR	10 Year	36,000	0	0	0	0	0	0	0	0	0	0	0	12	6	0
		48,000	0	0	0	0	0	0	0	0	0	0	0	28	7	3
		60,000	0	0	0	0	0	0	0	0	0	0	0	266	134	44
EXTR	11 Year	75,000	0	0	0	0	0	0	0	0	0	0	0	511	538	156
		100,000	0	0	0	0	0	0	0	0	0	0	0	118	63	13
		36,000	0	0	16	71	65	0	0	0	0	0	0	0	0	0
PREM	2 Year	75,000	0	0	7	34	31	0	0	0	0	0	0	0	0	0
		100,000	0	0	3	16	8	0	0	0	0	0	0	0	0	0
		48,000	0	0	0	0	0	0	48	180	276	224	172	26	10	0
PREM	3 Year	60,000	0	4	91	156	214	2,598	1,595	906	1265	1090	2603	22	0	0
		75,000	0	0	59	125	163	9	199	117	211	261	194	36	5	0
		100,000	0	0	21	30	52	2	77	62	151	213	232	38	11	0
PREM	4 Year	36,000	0	0	33	43	44	69	51	29	24	0	0	0	0	0
		48,000	0	0	0	0	0	0	112	104	231	213	433	52	9	5
		60,000	0	0	213	495	638	688	764	520	705	403	350	80	27	1
PREM	5 Year	75,000	0	0	191	483	656	732	717	479	578	665	491	126	33	1
		100,000	0	0	72	142	127	267	253	207	532	871	668	176	25	0
		50,000	0	0	0	8	0	0	0	0	0	0	0	0	0	0
PREM	6 Year	36,000	0	0	41	71	76	56	59	29	63	125	135	49	18	20
		48,000	0	0	0	0	0	0	85	70	138	240	283	78	22	15
		60,000	0	0	925	2,121	2,505	2,062	2,040	1,599	2966	4115	3615	842	168	48
PREM	7 Year	75,000	2	0	1,420	3,018	3,710	4,884	5,336	3,235	6151	8594	8908	2251	490	59
		100,000	0	0	159	294	312	300	359	570	2177	3948	3554	890	154	3
		36,000	0	0	111	227	211	242	256	153	299	323	282	72	58	29
PREM	8 Year	48,000	0	0	0	0	0	0	345	204	433	441	389	110	49	20
		60,000	0	0	1,911	3,933	4,019	3,809	4,093	2,294	4507	4588	5177	1437	489	236
		75,000	2	0	1,123	2,110	2,687	3,556	4,147	2,813	7168	10845	11297	3013	921	251
PREM	9 Year	100,000	0	0	371	424	475	564	665	586	3470	5984	3490	786	233	33
		36,000	0	0	0	0	0	0	0	0	0	0	93	37	20	8
		48,000	0	0	0	0	0	0	0	0	0	0	146	45	20	11
PREM	10 Year	60,000	0	0	0	0	0	0	0	0	0	0	942	796	188	76
		75,000	0	0	0	0	0	0	0	0	0	0	1362	1407	325	108
		100,000	0	0	0	0	0	0	0	0	0	0	0	526	161	88
PREM	11 Year	36,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		48,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		60,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PREM	12 Year	40,000	0	0	0	0	1	0	0	0	0	0	0	0	0	0
		30,000	0	0	0	0	2	2	5	1	0	0	0	0	0	0
		50,000	0	0	0	0	1	0	0	0	0	0	0	0	0	0
EXTR	13 Year	36,000	0	66	663	1,818	2,493	1,596	3,794	4,744	3988	1502	868	459	147	
		55,000	0	0	0	0	3	0	0	0	0	0	0	0	0	
		45,000	0	0	0	0	4	16	13	5	0	0	0	0	0	
EXTR	14 Year	65,000	0	0	0	0	21	0	0	0	0	0	0	0	0	
		50,000	0	0	0	1	0	0	0	0	0	0	0	0	0	
		48,000	0	0	0	0	0	0	1	1,954	1962	768	352	187	52	
PREM	1 Year	12,000	0	0	0	0	0	0	0	20	91	61	49	31	19	
		24,000	0	0	0	4	0	0	0	440	1311	744	603	432	234	
		60,000	0	0	35	296	119	0	0	0	0	0	0	0	0	
PREM	2 Year	40,000	0	0	23	66	51	4	0	0	0	0	0	0	0	
		30,000	0	11	13	8	9	19	18	4	0	0	0	0	0	
		50,000	2	112	280	41	0	0	0	0	0	0	0	0	0	
PREM	3 Year	36,000	0	0	0	2	0	0	0	544	1882	1293	823	559	182	
		55,000	0	18	177	122	52	0	0	0	0	0	0	0	0	
		45,000	3	15	17	14	22	51	48	4	0	0	0	0	0	
PREM	4 Year	65,000	0	0	305	355										