

Contracts Sold

4x4

New Plans			Plan Year							
Plan	Year	Miles	F-250				F-350			
			2004	2005	2006	2007	2004	2005	2006	2007
BASE	3 Year	48,000	x	x	x	x	x	x	x	x
BASE		60,000	x	x	x	x	x	x	x	x
BASE		75,000	x	x	x	x	x	x	x	x
BASE		100,000	x	x	x	x	x	x	x	x
BASE	4 Year	48,000	x	x	x	x	x	x	x	x
BASE		60,000	x	x	x	x	x	x	x	x
BASE		75,000	x	x	x	x	x	x	x	x
BASE		100,000	x	x	x	x	x	x	x	x
BASE	5 Year	36,000	x	x	x	x	x	x	x	x
BASE		48,000	x	x	x	x	x	x	x	x
BASE		60,000	x	x	x	x	x	x	x	x
BASE		75,000	x	x	x	x	x	x	x	x
BASE	6 Year	100,000	x	x	x	x	x	x	x	x
BASE		36,000	x	x	x	x	x	x	x	x
BASE		48,000	x	x	x	x	x	x	x	x
BASE		60,000	x	x	x	x	x	x	x	x
BASE	7 Year	75,000	x	x	x	x	x	x	x	x
BASE		100,000	x	x	x	x	x	x	x	x
BASE		36,000	x	x	x	x	x	x	x	x
BASE		48,000	x	x	x	x	x	x	x	x
BASE	3 Year	60,000	x	x	x	x	x	x	x	x
BASE		75,000	x	x	x	x	x	x	x	x
BASE		100,000	x	x	x	x	x	x	x	x
BASE		48,000	x	x	x	x	x	x	x	x
EXTR	4 Year	60,000	x	x	x	x	x	x	x	x
EXTR		75,000	x	x	x	x	x	x	x	x
EXTR		100,000	x	x	x	x	x	x	x	x
EXTR		48,000	x	x	x	x	x	x	x	x
EXTR	5 Year	60,000	x	x	x	x	x	x	x	x
EXTR		75,000	x	x	x	x	x	x	x	x
EXTR		100,000	x	x	x	x	x	x	x	x
EXTR		48,000	x	x	x	x	x	x	x	x
EXTR	6 Year	60,000	x	x	x	x	x	x	x	x
EXTR		75,000	x	x	x	x	x	x	x	x
EXTR		100,000	x	x	x	x	x	x	x	x
EXTR		48,000	x	x	x	x	x	x	x	x
EXTR	7 Year	60,000	x	x	x	x	x	x	x	x
EXTR		75,000	x	x	x	x	x	x	x	x
EXTR		100,000	x	x	x	x	x	x	x	x
EXTR		48,000	x	x	x	x	x	x	x	x

Used Plans			Plan Year							
Plan	Months	Miles	F-250				F-350			
			2004	2005	2006	2007	2004	2005	2006	2007
BASE	3	4,000	x	x	x	x	x	x	x	x
BASE	6	6,000	x	x	x	x	x	x	x	x
BASE	12	12,000	x	x	x	x	x	x	x	x
BASE	24	24,000	x	x	x	x	x	x	x	x
BASE	36	36,000	x	x	x	x	x	x	x	x
BASE	48	48,000	x	x	x	x	x	x	x	x
EXTR	12	12,000	x	x	x	x	x	x	x	x
EXTR	24	24,000	x	x	x	x	x	x	x	x
EXTR	36	36,000	x	x	x	x	x	x	x	x
EXTR	48	48,000	x	x	x	x	x	x	x	x
PREM	12	12,000	x	x	x	x	x	x	x	x
PREM	24	24,000	x	x	x	x	x	x	x	x
PREM	36	36,000	x	x	x	x	x	x	x	x
PREM	48	48,000	x	x	x	x	x	x	x	x
PTRN	3	4,000	x	x	x	x	x	x	x	x
PTRN	6	6,000	x	x	x	x	x	x	x	x
PTRN	12	12,000	x	x	x	x	x	x	x	x
PTRN	24	24,000	x	x	x	x	x	x	x	x
PTRN	36	36,000	x	x	x	x	x	x	x	x
PTRN	48	48,000	x	x	x	x	x	x	x	x

4x4-Eligible

EXTR		75,000	x	x	x	x	x	x	x	x
EXTR		100,000	x	x	x	x	x	x	x	x

Contracts Sold

4x4

New Plans			Plan Year							
Plan	Year	Miles	F-250				F-350			
			2004	2005	2006	2007	2004	2005	2006	2007
PREM	3 Year	48,000	x	x	x	x	x	x	x	x
PREM		60,000	x	x	x	x	x	x	x	x
PREM		75,000	x	x	x	x	x	x	x	x
PREM		100,000	x	x	x	x	x	x	x	x
PREM	4 Year	48,000	x	x	x	x	x	x	x	x
PREM		60,000	x	x	x	x	x	x	x	x
PREM		75,000	x	x	x	x	x	x	x	x
PREM		100,000	x	x	x	x	x	x	x	x
PREM	5 Year	36,000	x	x	x	x	x	x	x	x
PREM		48,000	x	x	x	x	x	x	x	x
PREM		60,000	x	x	x	x	x	x	x	x
PREM		75,000	x	x	x	x	x	x	x	x
PREM	6 Year	100,000	x	x	x	x	x	x	x	x
PREM		36,000	x	x	x	x	x	x	x	x
PREM		48,000	x	x	x	x	x	x	x	x
PREM		60,000	x	x	x	x	x	x	x	x
PREM	7 Year	75,000	x	x	x	x	x	x	x	x
PREM		100,000	x	x	x	x	x	x	x	x
PREM		36,000	x	x	x	x	x	x	x	x
PREM		48,000	x	x	x	x	x	x	x	x
PTRN	3 Year	60,000	x	x	x	x	x	x	x	x
PTRN		75,000	x	x	x	x	x	x	x	x
PTRN		100,000	x	x	x	x	x	x	x	x
PTRN		48,000	x	x	x	x	x	x	x	x
PTRN	4 Year	60,000	x	x	x	x	x	x	x	x
PTRN		75,000	x	x	x	x	x	x	x	x
PTRN		100,000	x	x	x	x	x	x	x	x
PTRN		36,000	x	x	x	x	x	x	x	x
PTRN	5 Year	48,000	x	x	x	x	x	x	x	x
PTRN		60,000	x	x	x	x	x	x	x	x
PTRN		75,000	x	x	x	x	x	x	x	x
PTRN		100,000	x	x	x	x	x	x	x	x
PTRN	6 Year	36,000	x	x	x	x	x	x	x	x
PTRN		48,000	x	x	x	x	x	x	x	x
PTRN		60,000	x	x	x	x	x	x	x	x
PTRN		75,000	x	x	x	x	x	x	x	x
PTRN	7 Year	100,000	x	x	x	x	x	x	x	x
PTRN		36,000	x	x	x	x	x	x	x	x
PTRN		48,000	x	x	x	x	x	x	x	x
PTRN		60,000	x	x	x	x	x	x	x	x
PTRN		75,000	x	x	x	x	x	x	x	x

4x4-Eligible

PTRN		100,000	x	x	x	x	x	x	x	x
------	--	---------	---	---	---	---	---	---	---	---

Contracts Sold

4x4

New Plans			Plan Year							
Plan	Year	Miles	F-250				F-350			
			2004	2005	2006	2007	2004	2005	2006	2007
BASE	3 Year	48,000		9	5		1		4	
BASE		60,000		12	4		3	11	5	1
BASE		75,000	5	37	15	3	7	61	57	2
BASE		100,000	5	60	33	12	6	87	92	25
BASE	4 Year	48,000	1	21	1	2		11	5	
BASE		60,000	2	21	8	2		11	13	1
BASE		75,000	3	55	32	4	1	86	59	9
BASE		100,000	19	81	93	15	9	124	140	51
BASE	5 Year	36,000		2					3	
BASE		48,000	1	14	2	1	1	10	6	
BASE		60,000	2	64	36	11	8	89	37	9
BASE		75,000	8	194	91	20	26	308	172	24
BASE		100,000	9	156	226	40	19	245	260	98
BASE	6 Year	36,000		7	3	1	1	19	7	4
BASE		48,000		17	6	3	1	12	12	6
BASE		60,000	7	80	24	8	8	120	63	13
BASE		75,000	5	136	120	53	15	213	341	114
BASE		100,000	1	58	54	26	7	74	113	37
BASE	7 Year	36,000		7	1	1	1	2		2
BASE		48,000		5	1			6	3	
BASE		60,000	1	22	27	7		13	15	4
BASE		75,000	1	18	19	8	4	18	5	4
BASE		100,000	1	19	8	4	1	13	7	1
EXTR	3 Year	48,000		7	2			1	3	1
EXTR		60,000		11	6		1	11	9	
EXTR		75,000	12	60	30	2	8	63	23	1
EXTR		100,000	10	78	70	5	11	67	48	8
EXTR	4 Year	48,000	1	10	5			6		
EXTR		60,000	2	25	8	2	1	12	5	2
EXTR		75,000	4	80	45	9	9	96	26	7
EXTR		100,000	16	120	128	15	10	96	84	7
EXTR	5 Year	36,000		2	1		1	2		
EXTR		48,000	1	13	2	1		7	1	3
EXTR		60,000	10	152	68	6	5	84	31	1
EXTR		75,000	51	628	438	91	50	376	356	81
EXTR		100,000	50	496	852	122	36	411	305	74
EXTR	6 Year	36,000		8	4			2		
EXTR		48,000	2	20	7	3	3	5	2	
EXTR		60,000	9	113	39	12	8	65	34	9
EXTR		75,000	28	406	292	86	27	254	173	44
EXTR		100,000	16	122	115	45	14	87	111	34
EXTR	7 Year	36,000	1	6	2			3	2	
EXTR		48,000		14	2			3	2	
EXTR		60,000		27	22	8		22	15	3

Used Plans			Plan Year								
Plan	Months	Miles	F-250				F-350				
			2004	2005	2006	2007	2004	2005	2006	2007	
BASE	3	4,000			12	18			1	6	18
BASE	6	6,000			2	2					1
BASE	12	12,000				6				2	7
BASE	24	24,000	1	1	13	30				15	29
BASE	36	36,000		5	23	39			4	17	35
BASE	48	48,000	1	3	14	20			4	19	24
EXTR	12	12,000			3	8				1	8
EXTR	24	24,000		2	6	25	1			6	16
EXTR	36	36,000		6	45	71	2	10	40	59	
EXTR	48	48,000		4	19	26	2	4	17	30	
PREM	12	12,000			3	2				1	6
PREM	24	24,000		6	24	47	2	4	20	71	
PREM	36	36,000	5	17	72	130	2	17	50	114	
PREM	48	48,000	2	15	58	145	2	23	67	148	
PTRN	3	4,000		2	13	36			1	6	29
PTRN	6	6,000			1	5				2	4
PTRN	12	12,000			4	5					4
PTRN	24	24,000	1	1	2	18				3	16
PTRN	36	36,000			9	9			1	1	9
PTRN	48	48,000		3	7	13	1	1	5	11	

4x4-Contracts Sold

EXTR		75,000	11	88	57	21	2	51	26	7
EXTR		100,000	2	53	33	23	2	52	33	15

Contracts Sold

4x4

New Plans			Plan Year							
Plan	Year	Miles	F-250				F-350			
			2004	2005	2006	2007	2004	2005	2006	2007
PREM	3 Year	48,000	3	31	9	2		10	6	
PREM		60,000	11	68	70	14	9	59	38	3
PREM		75,000	20	157	125	19	16	110	129	11
PREM		100,000	21	211	189	47	18	223	223	33
PREM	4 Year	48,000	4	39	16	4	2	23	12	6
PREM		60,000	11	69	87	27	8	45	41	10
PREM		75,000	24	214	222	44	15	163	168	24
PREM		100,000	65	605	709	191	80	582	741	128
PREM	5 Year	36,000	1	19	8	7		7	2	5
PREM		48,000	5	40	22	12		34	9	11
PREM		60,000	47	525	731	157	29	301	336	85
PREM		75,000	153	1,960	1,865	544	122	1,340	1,095	311
PREM		100,000	164	1,611	2,097	514	189	1,543	1,658	365
PREM	6 Year	36,000	5	68	27	22		26	11	12
PREM		48,000	5	72	39	10	7	36	16	8
PREM		60,000	53	683	749	158	30	374	389	97
PREM		75,000	99	1,493	1,876	599	83	1,054	1,172	366
PREM		100,000	32	345	519	204	46	362	421	161
PREM	7 Year	36,000	4	33	13	13	2	19	9	10
PREM		48,000	1	27	11	8	1	19	17	10
PREM		60,000	7	94	141	49	9	72	79	16
PREM		75,000	26	348	312	129	23	379	301	112
PREM		100,000	14	136	127	55	14	159	143	59
PTRN	3 Year	48,000		6	3			1	1	1
PTRN		60,000	1	5	3			4	1	1
PTRN		75,000	3	16	17		2	10	7	
PTRN		100,000	9	58	47	4	9	65	39	7
PTRN	4 Year	48,000		4	5	3		8	5	3
PTRN		60,000	2	8	5	1		1	3	2
PTRN		75,000		30	6	4		14	8	
PTRN		100,000	11	147	102	13	7	87	72	12
PTRN	5 Year	36,000		4	1	1	1	3		
PTRN		48,000	1	5	2			5	1	
PTRN		60,000	9	49	34,863	1,907	3	42	19,831	1,011
PTRN		75,000	8	195	221	21	8	190	96	20
PTRN	100,000	9	211	140	38	13	157	149	41	
PTRN	6 Year	36,000		4	4		1	6	1	1
PTRN		48,000		7	3			3	3	
PTRN		60,000	5	44	19	2		58	24	1
PTRN		75,000	12	121	104	27	4	109	147	19
PTRN		100,000	1	52	105	12	3	36	33	21
PTRN	7 Year	36,000		3	2	1		1		
PTRN		48,000		6		1		4	1	
PTRN		60,000		10	9	2		4	6	
PTRN		75,000	2	13	8	2	2	22	8	4

4x4-Contracts Sold

PTRN		100,000	4	20	17	1	2	11	22	2
------	--	---------	---	----	----	---	---	----	----	---