



September 23, 2005

Dear Customer:

Re: Pull Trailer Frame Improvement

Heil Trailer International takes pride in manufacturing superior tank truck and trailer equipment and providing world class services to its customers that not only meet but exceed their expectations.

Confirming our prior conversations, we discovered that on some California Pull Trailers with air ride suspensions, a crack has developed behind one of the front suspension towers, and through the frame tube. The crack starts under the tube, just to the rear of the suspension tower mounting plate, at the base of the weld, and slowly moves around the tube. While the percentage of units that have failed is small, it is important that this area be looked at on all affected units immediately. **If a crack is found behind either hanger, the trailer must be taken out of service immediately and repaired with the kit referenced below before placing back in service.**

We have designed a repair kit to reinforce the area of concern to correct or prevent the possible cracks from starting. This kit should be added as soon as possible and until the kit is added the areas of concern should be examined once a week.

The repair procedure is illustrated on the two page attachment hereto.

Our records indicate that you and/or your customers and users have units listed on the following pages requiring this upgrade. If you are operating a Heil California pull trailer with air ride suspension which is not on this list, please follow the instructions above and notify us immediately. If you no longer own, operate or lease the trailers in question, please provide us with the party who does along with their contact information as soon as possible. Heil Trailer International's Technical Service Managers can be reached as follows:

David Anderson – 1-800-400-6913 ext. 353 or by e-mail at
danderson@heiltrailer.com

or

Mike Johnson – 1-800-400-6913 ext. 574 or by e-mail at
mjohnson@heiltrailer.com

Mike or David will make arrangements with you to get the upgrade installed on your units as quickly and conveniently as possible. They will locate the shops closest to you that have been approved to install the upgrade kit and schedule a convenient time for you. This upgrade will be done at no charge to you.

We greatly value your business and hope that you view this action as a positive demonstration of Heil's commitment to you. If you have any questions or would like additional information you can contact either of the Technical Service Managers listed, or me, Monday through Friday from 8 AM to 5 PM EDT.

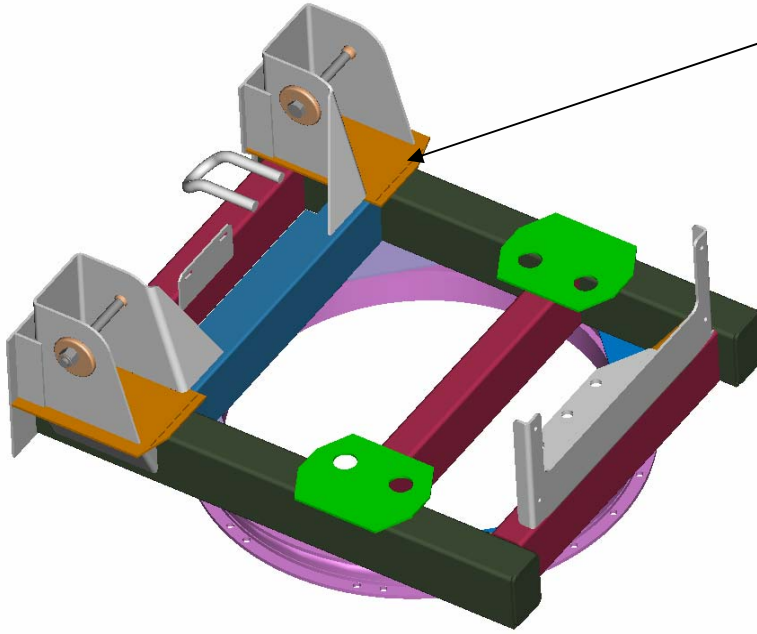
Regards,

Lynn H. Moses

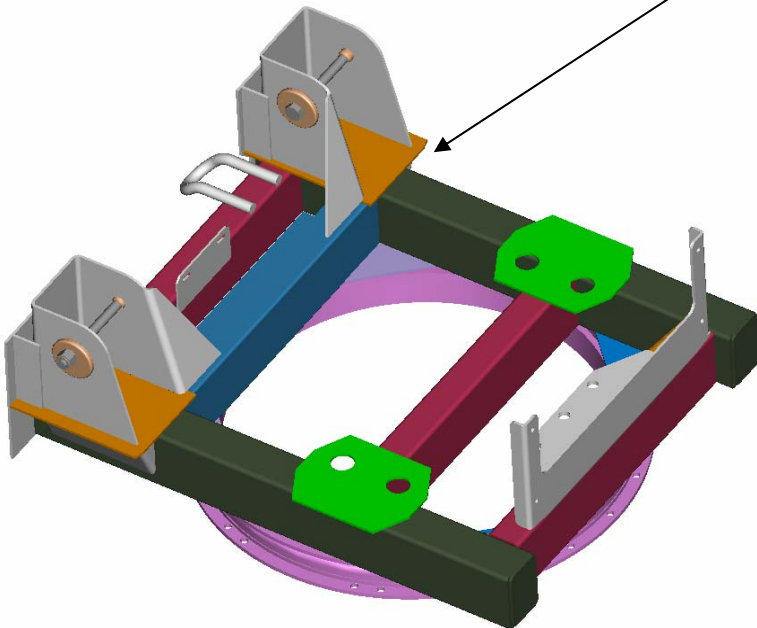
A handwritten signature in dark ink that reads "Lynn H. Moses". The signature is written in a cursive, flowing style with a large initial "L".

Director of Customer Services
Heil Trailer International

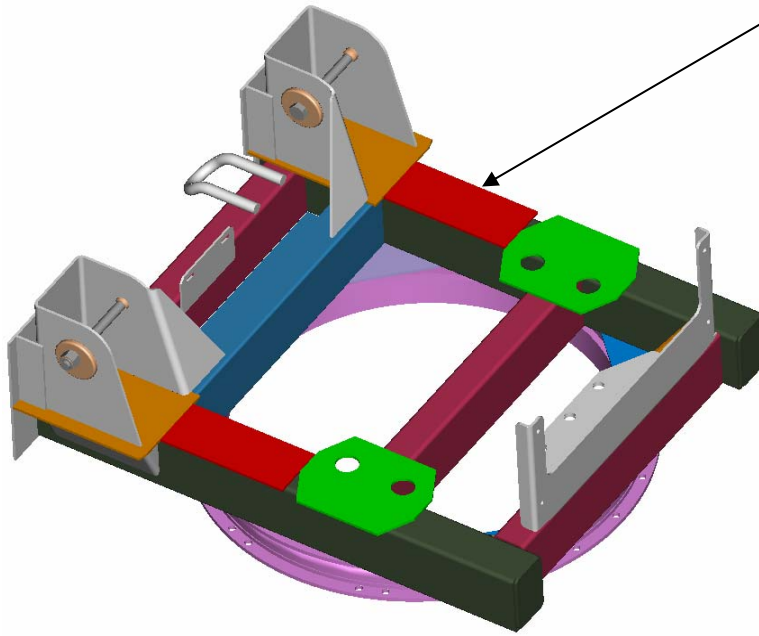
Attachments



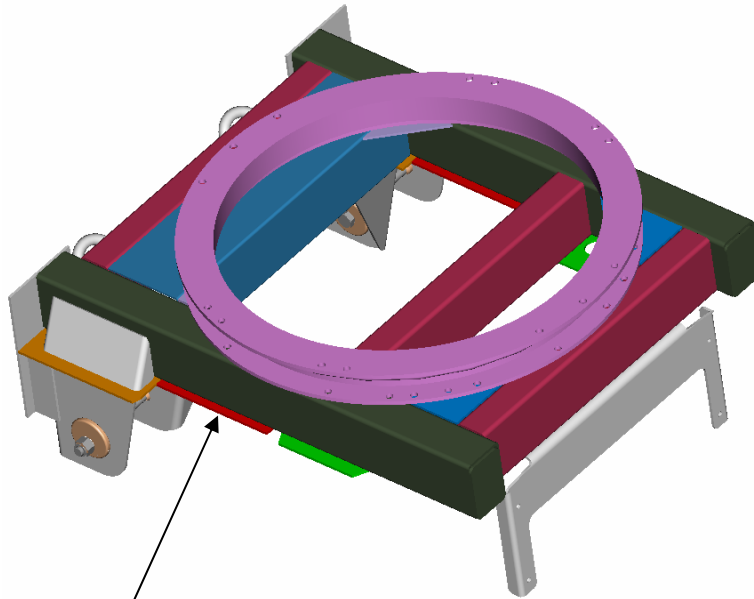
Mark plate at
 $\frac{3}{4}$ in from end.
Both Sides.



Cut and remove end
of plate at mark.
Both Sides.
Grind off existing
weld.



Locate 5in X 12in X
 $\frac{1}{4}$ in steel bar on
frame rails.
Both Sides.



Weld, length-wise.
Both Sides.
(4) Places, total.
Weld the new plate to the existing mounting plate
for the suspension tower.

DO NOT Weld across the frame rail.