



Steven Citron  
 125 Taylor Parkway  
 Archbold, OH 43502-9309  
 Phone: (419) 445-8915  
 Fax: (419) 445-0367  
 e-mail: scitron@biljax.com

April 27, 2005

Administrator  
 National Highway Traffic Safety Administration (NSA-32)  
 400 Seventh Street SW  
 Washington, DC 20590  
 Attn: VIN Coordinator

Subject: Updated VIN Decoding Information for BIL-JAX, Inc.

In accordance with § 565.7(c) of 49 CFR Part 565, Vehicle Identification Number, BIL-JAX, Inc. hereby submits updated Vehicle Identification Number (VIN) decoding information, effective January 1, 2005.

VIN POSITION:	DESCRIPTION:	CODES:																																																								
1, 2 & 3	WMI	5CU																																																								
4	Trailer Type	A = Articulating Trailer-Mounted Boom T = Telescopic Trailer-Mounted Boom E = Escalate Trailer (Open Bed) V = Van Body (Enclosed Trailer)																																																								
5	Body Type	<table border="0"> <tr> <td colspan="2">If VIN position #4 = "A":</td> <td colspan="2">If VIN position #4 = "T":</td> </tr> <tr> <td>A = XLB-4725A DC Power</td> <td></td> <td>A = XLB-3830 DC Power</td> <td></td> </tr> <tr> <td>B = XLB-4725A Engine/Dual Power</td> <td></td> <td>B = XLB-3830 Engine/Dual Power</td> <td></td> </tr> <tr> <td>C = XLB-4016 DC Power</td> <td></td> <td>C = XLB-4232 DC Power</td> <td></td> </tr> <tr> <td>D = XLB-4016 Engine/Dual Power</td> <td></td> <td>D = XLB-4233 Engine/Dual Power</td> <td></td> </tr> <tr> <td>E = XLB-4319 DC Power</td> <td></td> <td>E = 3632T DC Power</td> <td></td> </tr> <tr> <td>F = XLB-4319 Engine/Dual Power</td> <td></td> <td>F = 3632T DC Engine/Dual Power</td> <td></td> </tr> <tr> <td>G = 3522A DC Power</td> <td></td> <td></td> <td></td> </tr> <tr> <td>H = 3522A Engine/Dual Power</td> <td></td> <td></td> <td></td> </tr> <tr> <td colspan="4">If VIN position #4 = "E" or "V":</td> </tr> <tr> <td>A = 1,500 lb Load Capacity Rating</td> <td></td> <td>E = 6,000 lb Load Capacity Rating</td> <td></td> </tr> <tr> <td>B = 2,000 lb Load Capacity Rating</td> <td></td> <td>F = 7,000 lb Load Capacity Rating</td> <td></td> </tr> <tr> <td>C = 4,000 lb Load Capacity Rating</td> <td></td> <td>G = 10,000 lb Load Capacity Rating</td> <td></td> </tr> <tr> <td>D = 5,000 lb Load Capacity Rating</td> <td></td> <td>H = 12,000 lb Load Capacity Rating</td> <td></td> </tr> </table>	If VIN position #4 = "A":		If VIN position #4 = "T":		A = XLB-4725A DC Power		A = XLB-3830 DC Power		B = XLB-4725A Engine/Dual Power		B = XLB-3830 Engine/Dual Power		C = XLB-4016 DC Power		C = XLB-4232 DC Power		D = XLB-4016 Engine/Dual Power		D = XLB-4233 Engine/Dual Power		E = XLB-4319 DC Power		E = 3632T DC Power		F = XLB-4319 Engine/Dual Power		F = 3632T DC Engine/Dual Power		G = 3522A DC Power				H = 3522A Engine/Dual Power				If VIN position #4 = "E" or "V":				A = 1,500 lb Load Capacity Rating		E = 6,000 lb Load Capacity Rating		B = 2,000 lb Load Capacity Rating		F = 7,000 lb Load Capacity Rating		C = 4,000 lb Load Capacity Rating		G = 10,000 lb Load Capacity Rating		D = 5,000 lb Load Capacity Rating		H = 12,000 lb Load Capacity Rating	
If VIN position #4 = "A":		If VIN position #4 = "T":																																																								
A = XLB-4725A DC Power		A = XLB-3830 DC Power																																																								
B = XLB-4725A Engine/Dual Power		B = XLB-3830 Engine/Dual Power																																																								
C = XLB-4016 DC Power		C = XLB-4232 DC Power																																																								
D = XLB-4016 Engine/Dual Power		D = XLB-4233 Engine/Dual Power																																																								
E = XLB-4319 DC Power		E = 3632T DC Power																																																								
F = XLB-4319 Engine/Dual Power		F = 3632T DC Engine/Dual Power																																																								
G = 3522A DC Power																																																										
H = 3522A Engine/Dual Power																																																										
If VIN position #4 = "E" or "V":																																																										
A = 1,500 lb Load Capacity Rating		E = 6,000 lb Load Capacity Rating																																																								
B = 2,000 lb Load Capacity Rating		F = 7,000 lb Load Capacity Rating																																																								
C = 4,000 lb Load Capacity Rating		G = 10,000 lb Load Capacity Rating																																																								
D = 5,000 lb Load Capacity Rating		H = 12,000 lb Load Capacity Rating																																																								
6 & 7	Length of Trailer	18 = 18 Feet Long 19 = 19 Feet Long 21 = 21 Feet Long																																																								
8	Number of Axles	1 = 1 Axle 2 = 2 Axles 3 = 3 Axles																																																								
9	Check Digit	Calculate (See 49 CFR 565.4)																																																								
10	Model Year	5 = 2005 6 = 2006 7 = 2007 8 = 2008 9 = 2009 A = 2010																																																								
11	Plant Location	A = Archbold, Ohio																																																								
12, 13, 14, 15, 16, & 17	Sequential Production Number	000001, 000002, 000003, etc.																																																								

A decipher chart is included in this information package (based on NHTSA format).